# The Association for University and College Counseling Center Directors Annual Survey

Reporting Period: September 1, 2006 through August 31, 2007

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### **Introduction**

The Association for University and College Counseling Center Directors (AUCCCD) is the international organization for counseling center directors comprised of universities and colleges from the United States Canada, Europe, the Middle East, Asia, and Australia. The mission of AUCCCD is to assist directors in providing effective leadership and management of campus counseling centers. The organization promotes college student mental health awareness through research, dissemination of key campus mental health issues and trends, and related training and education, with special attention to issues of changing demographics including diversity and multiculturalism. In 2006, AUCCCD developed and administered the Annual Survey to its membership as a means to increase understanding of those factors critical to the functioning of college and unviersity counseling centers.

In the Fall of 2007 a total of 662 college and university counseling center directors were invited to respond to the Association for University and College Counseling Center Directors Annual Survey. The survey was administered via a secure internet interface. The reporting period for th 2007 Annual Survey is from September 1, 2006 through August 31, 2007.

This monograph serves to provide a summary of data reported in the AUCCD Annual Survey. Participating members also have access to the online reporting features of the survey including data filtering and export.

### Survey Highlights

(1) 52% of Directors and 68% of Professional Staff were identified as female.

(2) 10.6% of Directors and 23% of Professional Staff were identified as being from a minority group.

- (3) 27% of Directors had less than 3 years of experience as a director and 27% of Directors had more than 13 years of experience as a director.
- (4) 83% of Directors reported having a doctoral degree.
- (5) 97% of Directors completing the survey were from the United States.

(6) 40% of Directors were from institutions with enrollments under 5,000; 31% were from institutions with enrollments between 5,000 and

15,000, and 29% were from institutions with enrollments greater than 15,000.

(7) 50% of Directors were from public colleges or universities, 48% were from private colleges or universities, and 2% were from some other type of institution.

- (8) 28% of member institutions completing the survey were accredited by the International Association of Counseling Services.
- (9) 75% of centers reported having some form of a training program.
- (10) 16% of centers reported being fully integrated within a health service.
- (11) 10.5% of centers reported charging a fee for personal counseling to all students.
- (12) 17% of institutions charge a mandatory fee supporting counseling center services.
- (13) 96% of centers do NOT collect third party payments for counseling.
- (14) 15% of centers reported a 4% or greater increase in their budget.
- (15) 30% of centers reporting gaining positions in the past year with 3% reporting losing positions during the same time period.
- (16) The average Full-Time Equivalent Paid Staff across all centers is 6.0, with a mode and median of 4 FTE.
- (17) The average Paid Staff to Student Ratio was 1 to 1,941. The average Paid Staff and Intern to Student Ratio was 1 to 1,552.
- (18) On average, 10% of students were reported to seek counseling.
- (19) 40% of counseling center reported teaching a graduate or undergraduate level course.
- (20) The average number of sessions provided to clients was 5.46.
- (21) On average, 12.4 of students on campus were placed on medical leave for psycholgical reasons.
- (22) 40% of centers reported generating a DSM-IV TR diagnosis on at least one axis.
- (23) The average number of students hospitalized for psychological reasons was 9.8.
- (24) 64% of centers reporting having psychiatric services at the counseling center, health service or some other campus site.
- (25) The average number of psychiatric hours offered on campus was 38 hours per week.
- (26) 52% of centers reported that they could definitely use more hours based on campus need.

(27) 85% of centers reported that there has been an increase in the past year in the number of students coming for counseling that are already taking psychotropic medications.

(28) 97% of Directors reported that the number of students with significant psychological problems is a growing concern in their center or on campus.

(29) 82% of Directors reported that they believe that the number of students with severe psychological problems on campus has increased in the past year.

(30) 30% of Directors reported that their center accepted referrals for mandatory counseling.

# **Director Information**

| Total Years as a Director (D004) |       |         |  |
|----------------------------------|-------|---------|--|
| Total Teals as a Director (D004) | Freq. | Percent |  |
| 0-3 years                        | 98    | 27%     |  |
| 4-6 years                        | 70    | 19%     |  |
| 7-9 years                        | 60    | 17%     |  |
| 10-12 years                      | 35    | 10%     |  |
| 13-15 years                      | 19    | 5%      |  |
| 15 years and above               | 80    | 22%     |  |
| Total                            | 362   | 100%    |  |
| Missing                          | 1     |         |  |
| Total                            | 363   |         |  |

| Director Racial/Ethnic Background (D005) |       |         |
|--|-------|---------|
| Director Racial/Ethnic Backyrounu (D003) | Freq. | Percent |
| Black/African American                   | 18    | 5.0%    |
| American Indian/ Native American         | 1     | 0.3%    |
| Asian/Asian American                     | 4     | 1.1%    |
| Latino/Latina                            | 9     | 2.5%    |
| White/Caucasian                          | 321   | 89.4%   |
| Multiracial                              | 3     | 0.8%    |
| Other (Specify Below)                    | 3     | 0.8%    |
| Total                                    | 359   | 100.0%  |
| System                                   | 4     |         |
| Total                                    | 363   |         |

| Director's Gender (D006) |       |         |
|--------------------------|-------|---------|
| Director's Gender (D000) | Freq. | Percent |
| Male                     | 173   | 48%     |
| Female                   | 185   | 52%     |
| Transgender              | 0     | 0%      |
| Other                    | 0     | 0%      |
| Total                    | 358   | 100%    |
| Missing                  | 5     |         |
| Total                    | 363   |         |

| Direct Report: Student Affairs Division (D009) |       |         |
|--|-------|---------|
|  | Freq. | Percent |
| Vice President/Associate VP/ Assistant VP      | 181   | 52%     |
| Dean of Students/Assistant Dean/Associate Dean | 116   | 33%     |
| Director, Health Services                      | 37    | 11%     |
| Other (Specify Below)                          | 16    | 5%      |
| Total  | 350   | 100%    |
| Missing  | 13    |         |
| Total  | 363   |         |

| Direct Report: Academic Division (D010)   |       |         |
|---|-------|---------|
|   | Freq. | Percent |
| Provost                                   | 24    | 21%     |
| Dean/Assistant Dean/Associate Dean        | 33    | 29%     |
| Vice President/Associate VP/ Assistant VP | 42    | 37%     |
| Department Chairperson                    | 9     | 8%      |
| Other (Specify Below)                     | 7     | 6%      |
| Total                                     | 115   | 100%    |
| Missing                                   | 248   | [       |
| Total                                     | 363   |         |

# Director's Highest Degree (D011)

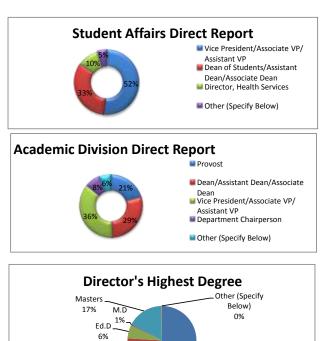
|                       | Freq. | Percent |
|-----------------------|-------|---------|
| Ph.D.                 | 250   | 69.1%   |
| Psy.D.                | 25    | 6.9%    |
| Ed.D                  | 23    | 6.4%    |
| M.D                   | 2     | 0.6%    |
| Masters               | 61    | 16.9%   |
| Other (Specify Below) | 1     | 0.3%    |
| Total                 | 362   | 100.0%  |
| Missing               | 8     |         |
| Total                 | 363   |         |

| Director's Sexual Orientation (D007) |       |         |
|--------------------------------------|-------|---------|
| Director's Sexual Orientation (D007) | Freq. | Percent |
| Gay man                              | 13    | 4%      |
| Lesbian                              | 11    | 3%      |
| Bisexual                             | 4     | 1%      |
| Heterosexual                         | 320   | 92%     |
| Total                                | 348   | 100%    |
| Missing                              | 22    |         |
| Total                                | 363   |         |

#### Do you have a diagnosed & documented learning disability (MR008)

|  | Freq. | Percent |
|--|-------|---------|
| Attention Deficit/Hyperactivity Disorder | 3     | 0.80%   |
| Deaf or Hard of Hearing                  | 3     | 0.80%   |
| Learning Disorder                        | 5     | 1.40%   |
| Mobility Impairment                      | 3     | 0.80%   |
| Neurological Disorder                    | 3     | 0.80%   |
| Physical/Health Related Disorder         | 5     | 1.40%   |
| PsychologicalDisorder/Condition          | 3     | 0.80%   |
| Visual Impairment                        | 2     | 0.60%   |
| Other (Please specify other disability)  | 1     | 0.30%   |

Percentages do not total 100% as directors could select more than one item.



Ph.D. 69%

Psy.D. \_ 7%

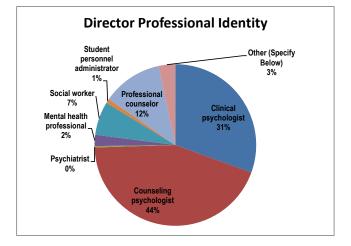
| Director's Professional Identity (D012)   |       |         |
|---|-------|---------|
|   | Freq. | Percent |
| Clinical psychologist                     | 109   | 30.5%   |
| Counseling psychologist                   | 157   | 44.0%   |
| Psychiatrist                              | 1     | 0.3%    |
| Mental health professional                | 8     | 2.2%    |
| Social worker                             | 24    | 6.7%    |
| Student personnel administrator           | 3     | 0.8%    |
| Professional counselor                    | 43    | 12.0%   |
| Other (Specify Below)                     | 12    | 3.4%    |
| Total                                     | 357   | 100.0%  |
| Missing                                   | 13    |         |
| Total                                     | 363   |         |
| Other Specified:                          |       |         |
| Behavior Analyst                          | 1     |         |
| College Health Nurse                      | 1     |         |
| Dance/Movement Therapist/Counselor        | 1     |         |
| LMFT CADC                                 | 1     |         |
| Marriage and Family Therpaist             | 5     |         |
| MBA                                       | 1     |         |
| Psychologist (not clinical or counseling) | 2     |         |

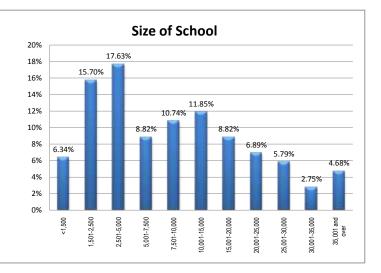
| Director's Citizen Country (D013)    |       |         |
|--------------------------------------|-------|---------|
|                                      | Freq. | Percent |
| United States                        | 353   | 97.5%   |
| Canada                               | 7     | 1.9%    |
| United Kingdom                       | 0     | 0.0%    |
| Australia                            | 1     | 0.3%    |
| Trinidad and Tobago                  | 1     | 0.3%    |
| Peru                                 | 0     | 0.0%    |
| Other (Please specify other country) | 0     | 0.0%    |
| Total                                | 362   | 100.0%  |
| Missing                              | 1     |         |
| Total                                | 363   |         |

Institutional Information

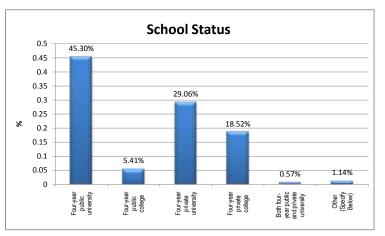
| School Size: (based on official enrollment reported in the fall of the past year) (D015) |       |         |
|--|-------|---------|
|  | Freq. | Percent |
| <1,500   | 23    | 6%      |
| 1,501-2,500  | 57    | 16%     |
| 2,501-5,000  | 64    | 18%     |
| 5,001-7,500  | 32    | 9%      |
| 7,501-10,000   | 39    | 11%     |
| 10,001-15,000  | 43    | 12%     |
| 15,001-20,000  | 32    | 9%      |
| 20,001-25,000  | 25    | 7%      |
| 25,001-30,000  | 21    | 6%      |
| 30,001-35,000  | 10    | 3%      |
| 35,001 and over  | 17    | 5%      |
| Total  | 363   | 100%    |

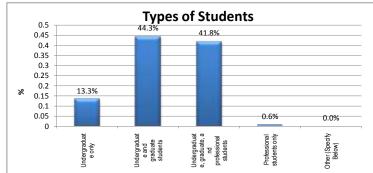
| Total Enrollment (D016) |       |  |  |  |
|-------------------------|-------|--|--|--|
| Mean                    | 11712 |  |  |  |
| Minimum                 | 555   |  |  |  |
| Maximum                 | 51520 |  |  |  |





|   | Freq. | Percent  |
|---|-------|----------|
| Four-year public university                                 | 159   | 45%      |
| Four-year public college                                    | 19    | 5%       |
| Four-year private university                                | 102   | 29%      |
| Four-year private college                                   | 65    | 19%      |
| Both four-year public and private university                | 2     | 1%       |
| Other (Specify Below)                                       | 4     | 1%       |
| Total   | 351   | 100%     |
| Missing   | 12    |          |
| Total   | 363   |          |
| Other Specified:  | 1     | İ        |
| 4 yr private with some masters degrees                      | 1     | h        |
| Graduate Medical/Health Science                             | 1     |          |
| Private undergrad plus a few graduate/professional programs | 1     | <u> </u> |





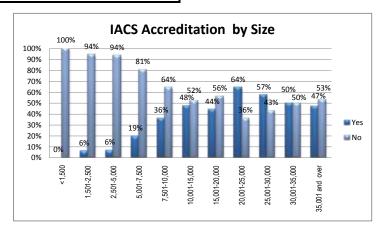
| Types of Students (D018)                           |       |         |  |  |  |
|--|-------|---------|--|--|--|
|  | Freq. | Percent |  |  |  |
| Undergraduate only                                 | 48    | 13.3%   |  |  |  |
| Undergraduate and graduate students                | 160   | 44.3%   |  |  |  |
| Undergraduate, graduate, and professional students | 151   | 41.8%   |  |  |  |
| Professional students only                         | 2     | 0.6%    |  |  |  |
| Other (Specify Below)                              | 0     | 0.0%    |  |  |  |
| Total  | 361   | 100.0%  |  |  |  |
| Missing  | 2     |         |  |  |  |
| Total  | 363   |         |  |  |  |

|         | Freq. | Percent |
|---------|-------|---------|
| /es     | 193   | 55%     |
| No      | 156   | 45%     |
| Total   | 349   | 100%    |
| Missing | 14    |         |
| Total   | 363   |         |

Does your university include sexual orientation in its nondiscrimination statement? (D020)

|         | Freq. | Percent |
|---------|-------|---------|
| Yes     | 295   | 84%     |
| No      | 56    | 16%     |
| Total   | 351   | 100%    |
| Missing | 12    |         |
| Total   | 363   |         |

| Is your Center accredited by IACS? (D021) |       |         |  |  |  |
|---|-------|---------|--|--|--|
|   | Freq. | Percent |  |  |  |
| Yes                                       | 102   | 29%     |  |  |  |
| No  | 250   | 71%     |  |  |  |
| Total                                     | 352   | 100%    |  |  |  |
| Missing                                   | 11    |         |  |  |  |
| Total                                     | 363   |         |  |  |  |



| IACS Accredation by School Size |        |         |         |         |         |            |          |          |          |          |        |
|---------------------------------|--------|---------|---------|---------|---------|------------|----------|----------|----------|----------|--------|
| -                               |        |         |         |         | S       | chool Size |          |          |          |          |        |
|                                 |        | 1,501 - | 2,501 - | 5,001 - | 7,501 - | 10,001 -   | 15,001 - | 20,001 - | 25,001 - | 30,001 - | 35,001 |
| Accredited?                     | <1,500 | 2,500   | 5,000   | 7,500   | 10,000  | 15,000     | 20,000   | 25,000   | 30,000   | 35,000   | and    |
| Yes                             | 0.0%   | 5.8%    | 6.5%    | 19.4%   | 35.9%   | 47.6%      | 43.8%    | 64.0%    | 57.1%    | 50.0%    | 47.1%  |
| No                              | 100.0% | 94.2%   | 93.5%   | 80.6%   | 64.1%   | 52.4%      | 56.3%    | 36.0%    | 42.9%    | 50.0%    | 52.9%  |

# LA022 - Reasons for IACS Accredation

| Comment Summary   | Count |
|---|-------|
| Quality Assurance / external validation / standard of practice / compliance with national standards | 46    |
| Enhance credibility / status on campus  | 26    |
| Improves morale   | 3     |
| Support of ethical practice   | 2     |
| Aids in arguments for staff and other funding increases.  | 15    |
| Valued / respected by administration / supervisor   | 11    |
| Evidence commitment to standards  | 12    |
| May be important to applying interns  | 1     |
| Part of identity  | 6     |

### LA023 - Reasons for NOT Pursuing IACS Accredation Comment Summary

| Comment Summary   | Count |
|---|-------|
| Cost  | 48    |
| Not enough time to complete                                       | 19    |
| Not required / not interested / never applied                     | 6     |
| Other priorities superceed  | 7     |
| Lack of support by administration / no valued by administration   | 8     |
| Not applying as do not see center as meeting minimum standards    | 33    |
| Small center (1 or 1-2 staff)                                     | 12    |
| Accredited by other agency  | 18    |
| New Director, do not know about IACS                              | 6     |
| Use guidelines but not wanting to apply                           | 3     |
| IACS doesn't meet needs or match with dynamics of small centers   | 14    |
| Believe there should be a sliding scale based on institution size | 1     |
| Don't see benefit to accreditation                                | 21    |
| Application in process - planning in upcoming years               | 22    |

# Do you have a training program? (D024)

|         | Freq. | Percent |
|---------|-------|---------|
| Yes     | 272   | 76.0%   |
| No      | 86    | 24.0%   |
| Total   | 358   | 100%    |
| Missing | 15    |         |
| Total   | 363   |         |

| Indicate all of the types of trainee you have (MR025) |       |         |  |  |
|---|-------|---------|--|--|
|   | Freq. | Percent |  |  |
| Practicum   | 209   | 57.6%   |  |  |
| Intern  | 174   | 47.9%   |  |  |
| Post-doctoral   | 73    | 20.1%   |  |  |
| Other   | 38    | 10.5%   |  |  |
| Other Specified                                       |       |         |  |  |
| Masters   | 4     |         |  |  |
| Clinical Assistantships                               | 2     |         |  |  |
| Doctoral Level Graduate Assistants                    | 1     |         |  |  |
| Extern  | 1     |         |  |  |
| Psychiatry Residents                                  | 12    |         |  |  |
| Graduate assistantships                               | 2     |         |  |  |
| Medical residents                                     | 1     |         |  |  |
| MFT interns   | 1     |         |  |  |
| MSW   | 4     |         |  |  |
| Psychiatric Nurse Pratactitioner                      | 2     |         |  |  |
| Residents   | 1     |         |  |  |
| Social Work intern                                    | 7     |         |  |  |

| Combinations of training |         |       |        |         |       |  |  |
|--------------------------|---------|-------|--------|---------|-------|--|--|
| Freq.                    | Percent | Prac. | Intern | Postdoc | Other |  |  |
| 8                        | 2.2%    | No    | No     | No      | Yes   |  |  |
| 6                        | 1.7%    | No    | No     | Yes     | No    |  |  |
| 0                        | 0.0%    | No    | No     | Yes     | Yes   |  |  |
| 31                       | 8.5%    | No    | Yes    | No      | No    |  |  |
| 2                        | 0.6%    | No    | Yes    | No      | Yes   |  |  |
| 12                       | 3.3%    | No    | Yes    | No      | No    |  |  |
| 2                        | 0.6%    | No    | Yes    | Yes     | Yes   |  |  |
| 65                       |         |       | No     | No      | No    |  |  |
| 3                        |         | Yes   | No     | No      | Yes   |  |  |
| 14                       |         |       | No     | Yes     | No    |  |  |
| 2                        |         |       |        |         | Yes   |  |  |
| 78                       |         |       |        |         | No    |  |  |
| 11                       |         |       |        | No      | Yes   |  |  |
| 10                       | 2.8%    | Yes   | Yes    | Yes     | Yes   |  |  |

# Administrative Information

| Is your center integrated within a health service? (D027)   |       |         |  |  |  |
|---|-------|---------|--|--|--|
|   | Freq. | Percent |  |  |  |
| Fully integrated, all offices are in the health center  | 57    | 15.9%   |  |  |  |
| Partially integrated, some offices are in the health center and some offices are at other locations on carr | 15    | 4.2%    |  |  |  |
| Partially integrated and share resources yet the two entities may maintain separate offices in separate b   | 53    | 14.8%   |  |  |  |
| Not integrated  | 234   | 65.2%   |  |  |  |
| Total   | 359   | 100.0%  |  |  |  |
| Missing   | 4     |         |  |  |  |
| Total   | 363   |         |  |  |  |

| 2 | 1   | 4  |   |   |
|---|---|--|---|---|
| 1 |   | 1  | 211   | 8%  |
|   | 1   | 1  | 19  | 1%  |
| 2 | 1   | 1  | 149   | 6%  |
| 1 | 1   | 1  | 120   | 5%  |
| 6 | 4   | 3  | 1,934   | 77%   |
| 1 | 1   | 1  | 35  | 1%  |
| 2 | 1   | 1  | 38  | 2%  |
| 3 | 2   | 1  | 779   | 32%   |
| 5 | 4   | 3  | 1,680   | 68%   |
| 0 | 0   | 0  | 0   | 0%  |
| 1 | 1   | 1  | 91  | 4%  |
| 1 | 1   | 1  | 135   | 7%  |
| 1 | 1   | 1  | 34  | 2%  |
| 6 | 5   | 3  | 1,812   | 87%   |
| 1 | 1   | 1  | 75  | 3%  |
|   | 1<br>2<br>3<br>5<br>0<br>1<br>1<br>1<br>1<br>6<br>6 | 1 1 1<br>2 1<br>3 2<br>5 4<br>0 0<br>1 1<br>1 1<br>1 1<br>6 5<br>1 1 | 6         4         3           1         1         1         1           2         1         1         1           3         2         1         1           5         4         3         3           0         0         0         0           1         1         1         1           1         1         1         1           6         5         3         3           1         1         1         1           1         1         1         1           1         1         1         1           1         1         1         1           1         1         1         1           1         1         1         1           1         1         1         1 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

| Black/African American   | Istributior  | is - Staf  |
|--|--|--|
|  |  | Valid  |
| Number of Staff  | Freq.  | Percent  |
| 0  | 71   | 35.3%  |
| 01   | 82   | 40.8%  |
| 2  | 32   | 15.9%  |
| 2 1<br>3 4<br>4 5<br>6 6   |  |  |
| 4  | 6<br>5<br>3  | 2.5%   |
| 5  | 3  | 1.5%   |
| 6  | 2<br>201   | 1.0%   |
| Total  | 201  | 100.0%   |
| Missing  | 162  |  |
| Total  | 363  |  |
| Asian/Asian American   |  |  |
| Number of Staff  | Freq.  | Percent  |
| 0  | 77   | 45.8%  |
| 01   | 57   | 33.9%  |
| 23   | 21   | 12.5%  |
| 3  | 5<br>6   | 3.0%   |
| 4  |  | 3.6%   |
| 5  | 1  | 0.6%   |
| 6  | 1  | 0.6%   |
| Total  | 168  | 100.0%   |
| Missing  | 195  |  |
| Total  | 363  |  |
| White/Caucasian  |  |  |
|  |  | Valid  |
| Number of Staff  | Frea.  |  |
| Number of Staff  | Freq.  | Percent  |
| 1  | . 28   | Percent<br>8.0%  |
| 1  | 28<br>45   | Percent<br>8.0%<br>12.8%   |
| 1  | 28<br>45<br>60   | Percent<br>8.0%<br>12.8%<br>17.1%  |
| 1<br>2<br>3<br>4   | 28<br>45<br>60<br>50   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%   |
| 1<br>2<br>3<br>4   | 28<br>45<br>60<br>50<br>38   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%  |
| 1<br>2<br>3<br>4   | 28<br>45<br>60<br>50<br>38<br>35   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7  | 28<br>45<br>60<br>50<br>38<br>35<br>18   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7  | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7  | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>16   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>4.6%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>7<br>8<br>9<br>10   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>16<br>10   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>7<br>8<br>9<br>10<br>11   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>17<br>16<br>10<br>10   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>7<br>8<br>9<br>10<br>11   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>16<br>10<br>10<br>3  | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%<br>2.8%<br>0.9%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>7<br>8<br>9<br>10<br>11   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>16<br>10<br>10<br>3<br>3<br>1  | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>2.1%<br>2.8%<br>0.9%<br>0.3%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>7<br>8<br>9<br>10<br>11   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>16<br>10<br>10<br>10<br>3<br>1<br>4<br>4   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>2.1%<br>2.8%<br>0.3%<br>0.3%<br>1.1%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>7<br>8<br>9<br>10<br>11   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>16<br>10<br>10<br>10<br>3<br>1<br>4<br>4   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>2.1%<br>2.8%<br>0.3%<br>0.3%<br>1.1%   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>12<br>13<br>14<br>15<br>18<br>10<br>10<br>11<br>12<br>13<br>14<br>15<br>18<br>10<br>10  | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>16<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>4<br>2<br>2<br>2   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%<br>0.9%<br>0.3%<br>1.1%<br>0.6%  |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>12<br>13<br>14<br>15<br>18<br>10<br>10<br>11<br>12<br>13<br>14<br>15<br>18<br>10<br>10  | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>16<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>4<br>2<br>2<br>2   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%<br>0.9%<br>0.3%<br>1.1%<br>0.6%  |
| 1       2       3       4       5       6       7       8       9       10       11       12       13       14       15       18       19       20   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>16<br>10<br>10<br>10<br>10<br>10<br>3<br>3<br>1<br>4<br>2<br>2<br>2<br>2<br>4<br>4<br>3<br>3   | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%<br>0.9%<br>0.3%<br>1.1%<br>0.6%<br>0.6%<br>1.1%<br>0.9%  |
| 1       2       3       4       5       6       7       8       9       10       11       12       13       14       15       18       19       20   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>17<br>16<br>10<br>10<br>10<br>10<br>10<br>10<br>2<br>2<br>2<br>2<br>2<br>4<br>3<br>3<br>1  | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>0.9%<br>0.3%<br>0.9%<br>0.6%<br>1.1%<br>0.6%<br>0.3%   |
| 1       2       3       4       5       6       7       8       9       10       11       12       13       14       15       18       19       20   | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>17<br>17<br>16<br>10<br>10<br>10<br>10<br>10<br>10<br>2<br>2<br>2<br>2<br>4<br>3<br>3<br>1<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>2          | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>4.8%<br>0.9%<br>0.3%<br>0.6%<br>1.1%<br>0.6%<br>0.3%<br>0.6%   |
| 1       2       3       4       5       6       7       8       9       10       11       12       13       14       15       18       19       20       21       22       23  | 28<br>45<br>60<br>50<br>38<br>35<br>18<br>18<br>17<br>16<br>10<br>10<br>10<br>10<br>10<br>33<br>11<br>4<br>4<br>22<br>22<br>4<br>4<br>33<br>11<br>1<br>22<br>22<br>22<br>22<br>1<br>4<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1 | Percent<br>8.0%,<br>12.8%,<br>17.1%,<br>14.2%,<br>10.8%,<br>10.0%,<br>5.1%,<br>4.8%,<br>4.6%,<br>2.1%,<br>2.8%,<br>0.9%,<br>0.3%,<br>0.6%,<br>1.1%,<br>0.9%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0. |
| 1         2         3         4         5         6         7         8         9         10         11         12         13         14         15         18         19         20         21         22         23         25               | 28<br>45<br>60<br>50<br>33<br>35<br>18<br>17<br>16<br>10<br>10<br>10<br>33<br>3<br>11<br>4<br>4<br>22<br>2<br>2<br>4<br>3<br>3<br>11<br>1<br>2<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1               | Percent<br>8.0%,<br>12.8%,<br>17.1%,<br>14.2%,<br>10.8%,<br>10.0%,<br>5.1%,<br>4.8%,<br>4.6%,<br>2.1%,<br>0.9%,<br>0.3%,<br>0.3%,<br>0.6%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0.3%,<br>0. |
| 1         2         3         4         5         6         7         8         9         10         11         12         13         14         15         18         19         20         21         22         23         25         Total | 28<br>45<br>60<br>50<br>335<br>35<br>18<br>17<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10  | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%<br>0.3%<br>0.3%<br>0.6%<br>0.6%<br>0.6%<br>0.6%<br>0.3%<br>0.3%<br>0.3%  |
| 1         2         3         4         5         6         7         8         9         10         11         12         13         14         15         18         19         20         21         22         23         25               | 28<br>45<br>60<br>50<br>33<br>35<br>18<br>17<br>16<br>10<br>10<br>10<br>33<br>3<br>11<br>4<br>4<br>22<br>2<br>2<br>4<br>3<br>3<br>11<br>1<br>2<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1               | Percent<br>8.0%<br>12.8%<br>17.1%<br>14.2%<br>10.8%<br>10.0%<br>5.1%<br>4.8%<br>4.6%<br>2.1%<br>0.9%<br>0.3%<br>0.3%<br>0.6%<br>0.3%<br>0.3%<br>0.3%   |

| aprile r actors                 |     |        |  |  |  |  |  |
|---------------------------------|-----|--------|--|--|--|--|--|
| American Indian/Native American |     |        |  |  |  |  |  |
| Number of Staff Freq.           |     |        |  |  |  |  |  |
| 0                               | 109 | 85.8%  |  |  |  |  |  |
| 1                               | 17  | 13.4%  |  |  |  |  |  |
| 2                               | 1   | 0.8%   |  |  |  |  |  |
| Total                           | 127 | 100.0% |  |  |  |  |  |
| Missing                         | 236 |        |  |  |  |  |  |
| Total                           | 363 |        |  |  |  |  |  |

| Latino/Latina   |       |         |  |  |  |
|-----------------|-------|---------|--|--|--|
| Number of Staff | Freq. | Percent |  |  |  |
| 0               | 80    | 48.8%   |  |  |  |
| 1               | 62    |         |  |  |  |
| 2               | 16    | 9.8%    |  |  |  |
| 3               | 2     | 1.2%    |  |  |  |
| 5               | 4     | 2.4%    |  |  |  |
| Total           | 164   | 100.0%  |  |  |  |
| Missing         | 199   |         |  |  |  |
| Total           | 363   |         |  |  |  |

| Multiracial     |  |       |         |  |  |  |
|-----------------|--|-------|---------|--|--|--|
| Number of Staff |  | Freq. | Percent |  |  |  |
| 0               |  | 84    | 73.7%   |  |  |  |
| 1               |  | 26    | 22.8%   |  |  |  |
| 2               |  | 3     | 2.6%    |  |  |  |
| 3               |  | 1     | 0.9%    |  |  |  |
| Total           |  | 114   | 100.0%  |  |  |  |
| Missing         |  | 249   |         |  |  |  |
| Total           |  | 363   |         |  |  |  |

| Other Race/Ethnicity |       |          |
|----------------------|-------|----------|
| Number of Staff      | Freq. | Percent  |
| 0                    | 8     | 3 78.3%  |
| 1                    | 18    | 3 17.0%  |
| 2                    |       | 4 3.8%   |
| 12                   |       | 1 0.9%   |
| Total                | 10    | 6 100.0% |
| Missing              | 25    | 7        |
| Total                | 36    | 3        |

| Male            |       |         |
|-----------------|-------|---------|
| Number of Staff | Freq. | Percent |
| 0               | 14    | 4.6%    |
| 1               | 101   | 33.4%   |
| 2               | 71    | 23.5%   |
| 3               |       |         |
| 4               | 28    |         |
| 5               |       |         |
| 6               | 4     |         |
| 7               | 9     |         |
| 8               |       |         |
| 9               | 4     |         |
| 10              |       |         |
| 11              |       |         |
| 14              |       |         |
| Total           |       | 100.0%  |
| Missing         | 61    |         |
| Total           | 363   |         |
| Transgender     |       |         |
| Number of Staff | Freq. | Percent |
| 0               | 99    | 100%    |
| Missing         | 264   |         |
| Total           | 363   |         |

| Gay             |       |         |
|-----------------|-------|---------|
| Number of Staff | Freq. | Percent |
| 0               | 71    | 49%     |
| 1               | 63    | 43%     |
| 2               | 8     | 6%      |
| 3               | 1     | 1%      |
| 4               | 1     | 1%      |
| 5               | 1     | 1%      |
| Total           | 145   |         |
| Missing         | 218   |         |
| Total           | 363   |         |
| Lesbian         |       |         |
| Number of Staff | Freq. | Percent |
| 0               | 60    |         |
| 1               | 68    |         |
| 23              | 16    |         |
|                 | 9     |         |
| 4               | 2     | 1%      |
| Total           | 155   |         |
| Missing         | 208   |         |
| Total           | 363   |         |
| Bisexual        |       |         |
| Number of Staff | Freq. | Percent |
| 0               | 83    |         |
| 1               | 30    |         |
| 2               | 2     |         |
| Total           | 115   |         |
| Missing         | 248   |         |
| Total           | 363   |         |

| Diagnosed Diability |       |         |  |  |  |  |
|---------------------|-------|---------|--|--|--|--|
| Number of Staff     | Freq. | Percent |  |  |  |  |
| 0                   | 93    | 59%     |  |  |  |  |
| 1                   | 54    | 34%     |  |  |  |  |
| 2                   | 9     | 6%      |  |  |  |  |
| 3                   | 1     | 1%      |  |  |  |  |
| Total               | 157   | 100%    |  |  |  |  |
| Missing             | 206   |         |  |  |  |  |
| Total               | 363   |         |  |  |  |  |

| Number of Staff  | Freq.   | Percent   |
|--|---|---|
| 0  | 1   | 0.3%  |
| 1  | 29  | 8.6%  |
|  | 29<br>59  | 17.5%   |
| 23   | 69  | 20.5%   |
| <u></u> 4  | 46  | 13.6%   |
| <del>1</del> 5   | 26  | 7.7%  |
| 5<br>6   | 20  | 7.7%  |
| <u>o</u> 7   |   | 1.1%  |
|  | 23  | 6.8%  |
| 8  | 10  | 3.0%  |
| 9  | 12  | 3.6%  |
| 10   | 9   | 2.7%  |
| 11   | 5   | 1.5%  |
| 12   | 4   | 1.2%  |
| 13   | 5   | 1.5%  |
| 14   | 2   | 0.6%  |
| 16   | 2   | 0.6%  |
| 18   | 1   | 0.3%  |
| 19   | 1   | 0.3%  |
|  |   |   |
| 20   | 3   | 0.9%  |
| 21<br>22   | 1   | 0.3%  |
| 22   | 1   |   |
| 23   | 1   | 0.3%  |
| 26   | 1   | 0.3%  |
| Total  | 337   | 100.0%  |
| Missing  |   |   |
|  | 26  |   |
|  | 26<br>363   |   |
| Total  | 26<br>363   |   |
| Total<br>Heterosexual  | 363   | Percent   |
| Total<br>Heterosexual<br>Number of Staff   | 363<br>Freq.  | Percent   |
| Total<br>Heterosexual<br>Number of Staff<br>0  | 363<br>Freq.  | 0.3%  |
| Total<br>Heterosexual<br>Number of Staff<br>0<br>1   | 363<br>Freq.<br>1<br>19   | 0.3%<br>6.5%  |
| Total<br>Heterosexual<br>Number of Staff<br>0<br>1   | 363<br>Freq.<br>1<br>19<br>36   | 0.3%<br>6.5%<br>12.3%   |
| Total           Heterosexual           Number of Staff           0           1           2           3   | 363<br>Freq.<br>1<br>19<br>36<br>43   | 0.3%<br>6.5%<br>12.3%<br>14.7%  |
| Total           Heterosexual           Number of Staff           0           1           2           3           4   | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%  |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5   | 363<br>Freq.<br>19<br>36<br>43<br>29<br>36  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%   |
| Total<br>Heterosexual<br>Number of Staff<br>0<br>1<br>2<br>3<br>4<br>5<br>5<br>6   | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5   | 363<br>Freq.<br>19<br>36<br>43<br>29<br>36  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%   |
| Total<br>Heterosexual<br>Number of Staff<br>0<br>1<br>2<br>2<br>3<br>4<br>5<br>6<br>6<br>7   | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>24<br>24<br>24   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%   |
| Total Heterosexual Number of Staff 0 1 2 3 4 5 6 7 8 8   | 363<br>Freq.<br>19<br>366<br>433<br>29<br>366<br>29<br>366<br>24<br>24<br>23<br>23  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%   |
| Total Heterosexual Number of Staff 0 1 2 3 4 5 6 7 8 8 9   | 363<br>Freq.<br>19<br>36<br>43<br>29<br>36<br>24<br>24<br>23<br>23<br>12<br>20  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%   |
| Total Heterosexual Number of Staff 0 1 2 3 4 5 5 6 7 8 9 10  | 363<br>Freq.<br>19<br>366<br>43<br>29<br>366<br>24<br>24<br>23<br>12<br>20<br>15  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%   |
| Total Heterosexual Number of Staff 0 1 2 3 4 5 5 6 7 8 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>24<br>24<br>23<br>12<br>20<br>20<br>15<br>7  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%   |
| Total Heterosexual Number of Staff 0 1 2 3 4 5 5 6 6 7 8 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | 363<br>Freq.<br>19<br>366<br>43<br>29<br>36<br>24<br>23<br>12<br>20<br>15<br>7<br>7   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>1.4%   |
| Total Heterosexual Number of Staff 0 1 2 3 4 5 5 6 7 8 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | 363<br>Freq.<br>19<br>366<br>43<br>29<br>366<br>24<br>23<br>23<br>12<br>20<br>15<br>77<br>4<br>4<br>20  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>1.4%<br>0.7%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14  | 363<br>Freq.<br>19<br>366<br>43<br>29<br>366<br>24<br>23<br>20<br>12<br>20<br>15<br>7<br>4<br>20<br>7<br>7  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>1.4%<br>0.7%<br>2.4%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           16   | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>24<br>23<br>12<br>20<br>5<br>7<br>7<br>7<br>4<br>20<br>7<br>7<br>7<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>1.4%<br>0.7%<br>2.4%<br>0.7%<br>2.4%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           16           18  | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>24<br>23<br>12<br>20<br>5<br>7<br>7<br>7<br>4<br>20<br>7<br>7<br>7<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>1.4%<br>0.7%<br>2.4%<br>0.7%<br>2.4%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           16           18           19   | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>24<br>23<br>12<br>20<br>15<br>7<br>7<br>4<br>22<br>20<br>15<br>7<br>7<br>4<br>22<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>0.7%<br>0.7%<br>0.7%<br>0.7%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           16           18           19   | 363<br>Freq.<br>19<br>366<br>43<br>29<br>36<br>24<br>23<br>12<br>20<br>15<br>77<br>77<br>44<br>22<br>77<br>7<br>22<br>33  | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>5.1%<br>2.4%<br>0.7%<br>0.7%<br>0.7%<br>0.7%<br>0.7%<br>0.3%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           16           18           19   | 363<br>Freq.<br>19<br>366<br>24<br>29<br>366<br>24<br>23<br>12<br>20<br>15<br>77<br>20<br>15<br>77<br>7<br>20<br>15<br>77<br>20<br>31<br>31<br>12   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>1.4%<br>0.7%<br>2.4%<br>0.7%<br>0.3%<br>0.3%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           16           18           19           20           21   | 363<br>Freq.<br>19<br>366<br>43<br>29<br>366<br>24<br>43<br>29<br>36<br>24<br>20<br>15<br>77<br>20<br>15<br>77<br>20<br>15<br>77<br>20<br>15<br>77<br>20<br>15<br>77<br>20<br>15<br>77<br>20<br>15<br>15<br>77<br>20<br>15<br>15<br>77<br>20<br>19<br>30<br>6<br>24<br>19<br>30<br>6<br>24<br>19<br>30<br>6<br>24<br>24<br>23<br>29<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20   | 0.3%<br>6.5%<br>12.3%<br>12.3%<br>12.3%<br>9.9%<br>9.9%<br>9.9%<br>9.9%<br>9.9%<br>9.9%<br>9.9%<br>9  |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           15           16           18           19           20           21           24                           | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>24<br>24<br>23<br>12<br>20<br>15<br>7<br>4<br>20<br>15<br>7<br>7<br>4<br>22<br>33<br>11<br>15<br>7<br>7<br>4<br>22<br>33<br>12<br>20<br>35<br>24<br>24<br>23<br>24<br>24<br>23<br>24<br>24<br>24<br>23<br>24<br>24<br>24<br>24<br>24<br>25<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>0.7%<br>2.4%<br>0.7%<br>0.3%<br>0.3%<br>0.3%<br>0.3%<br>0.3%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           15           16           18           19           20           21           24           26              | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>43<br>29<br>36<br>24<br>23<br>12<br>20<br>15<br>7<br>7<br>4<br>22<br>31<br>12<br>20<br>15<br>7<br>7<br>4<br>22<br>31<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>12<br>20<br>15<br>12<br>12<br>20<br>15<br>12<br>12<br>20<br>15<br>12<br>12<br>12<br>20<br>15<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8  |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           15           16           18           19           20           21           24                           | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>24<br>24<br>23<br>12<br>20<br>15<br>7<br>4<br>20<br>15<br>7<br>7<br>4<br>22<br>33<br>11<br>15<br>7<br>7<br>4<br>22<br>33<br>12<br>20<br>35<br>24<br>24<br>23<br>24<br>24<br>23<br>24<br>24<br>24<br>23<br>24<br>24<br>24<br>24<br>24<br>25<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>7.8%<br>4.1%<br>6.8%<br>5.1%<br>2.4%<br>1.4%<br>0.7%<br>2.4%<br>0.7%<br>0.7%<br>0.3%<br>0.3%   |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           15           16           18           19           20           21           24           26              | 363<br>Freq.<br>1<br>19<br>36<br>43<br>29<br>36<br>43<br>29<br>36<br>24<br>23<br>12<br>20<br>15<br>7<br>7<br>4<br>22<br>31<br>12<br>20<br>15<br>7<br>7<br>4<br>22<br>31<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>15<br>12<br>12<br>20<br>15<br>12<br>12<br>20<br>15<br>12<br>12<br>20<br>15<br>12<br>12<br>12<br>20<br>15<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12   | 0.3%<br>6.5%<br>12.3%<br>14.7%<br>9.9%<br>12.3%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8  |
| Total           Heterosexual           Number of Staff           0           1           2           3           4           5           6           7           8           9           10           11           12           13           14           15           16           18           19           20           21           24           26           28 | 363<br>Freq.<br>1<br>19<br>366<br>43<br>29<br>366<br>24<br>23<br>12<br>20<br>55<br>77<br>4<br>22<br>33<br>11<br>11<br>3<br>22<br>20<br>15<br>77<br>22<br>33<br>12<br>20<br>15<br>77<br>24<br>20<br>15<br>12<br>20<br>15<br>12<br>20<br>12<br>20<br>15<br>12<br>20<br>21<br>20<br>24<br>23<br>12<br>20<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>23<br>12<br>20<br>24<br>24<br>20<br>24<br>20<br>24<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20 | 0.3%<br>6.5%<br>9.9%<br>9.9%<br>12.3%<br>9.9%<br>12.3%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>8.2%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8%<br>7.8 |

| Does your center charge a fee for the following on-campus services? (D043 through D053) |                |                  |               |                 |                          |                            |                  |                    |       |
|---|----------------|------------------|---------------|-----------------|--------------------------|----------------------------|------------------|--------------------|-------|
| On-Campus Service   | "Yes"<br>Count | "Yes"<br>Percent | "No"<br>Count | "No"<br>Percent | "No<br>Service"<br>Count | "No<br>Service"<br>Percent | Missing<br>Count | Missing<br>Percent | Total |
| Personal counseling to all students   | 38             | 10.5%            | 321           | 88.4%           | 1                        | 0.3%                       | 3                | 0.8%               | 363   |
| Personal counseling fee after certain number of sessions                                | 39             | 10.7%            | 310           | 85.4%           | 6                        | 1.7%                       | 8                | 2.2%               | 363   |
| Career Counseling to students   | 17             | 4.7%             | 207           | 57.0%           | 134                      | 36.9%                      | 5                | 1.4%               | 363   |
| Career testing to students  | 54             | 14.9%            | 152           | 41.9%           | 152                      | 41.9%                      | 5                | 1.4%               | 363   |
| Structured groups   | 38             | 10.5%            | 288           | 79.3%           | 33                       | 9.1%                       | 4                | 1.1%               | 363   |
| Psychological testing and assessment  | 61             | 16.8%            | 193           | 53.2%           | 105                      | 28.9%                      | 4                | 1.1%               | 363   |
| Teaching (Salary comes back to Center)  | 26             | 7.2%             | 200           | 55.1%           | 130                      | 35.8%                      | 7                | 1.9%               | 363   |
| Consultation  | 30             | 8.3%             | 324           | 89.3%           | 5                        | 1.4%                       | 4                | 1.1%               | 363   |
| Workshops   | 35             | 9.6%             | 322           | 88.7%           | 3                        | 0.8%                       | 3                | 0.8%               | 363   |
| Psychiatry  | 63             | 17.4%            | 176           | 48.5%           | 120                      | 33.1%                      | 4                | 1.1%               | 363   |

|                                     | Charge Fee for<br>Service | <u> </u>         |               |
|-------------------------------------|---------------------------|------------------|---------------|
|                                     | (Frequency)               | of Total Sample) | charging fee) |
| Objective Personality               | 40                        | 11%              | 66%           |
| Projective Personality              | 17                        | 5%               | 28%           |
| Cognitive (e.g. WAIS)               | 35                        | 10%              | 57%           |
| Achievement (e.g. Woodcock Johnson) | 31                        | 9%               | 51%           |
| Neuropsychological                  | 11                        | 3%               | 18%           |
| Career/Vocational Interest          | 40                        | 11%              | 66%           |

| Does your Institution charge a mandatory fee supporting center services? |       |                                  |                                   |  |  |  |
|--|-------|----------------------------------|-----------------------------------|--|--|--|
|  | Freq. | Percent of total<br>sample (363) | Percent of those<br>responding to |  |  |  |
| 100% funded by a fee   | 61    | 17%                              | 19%                               |  |  |  |
| 75% - 99% funded by a fee  | 28    | 8%                               | 9%                                |  |  |  |
| 50% - 74% funded by a fee  | 12    | 3%                               | 4%                                |  |  |  |
| 25% - 49% funded by a fee  | 17    | 5%                               | 5%                                |  |  |  |
| 1%- 24% funded by a fee  | 30    | 8%                               | 10%                               |  |  |  |
| 0% funded by fee   | 167   | 46%                              | 53%                               |  |  |  |
| Total  | 315   |                                  | 100%                              |  |  |  |
| Missing  | 48    |                                  |                                   |  |  |  |
| Total  | 363   | [                                |                                   |  |  |  |

| If yes, your Center IS supported by a mandatory fee, o | loes the support come from (D055) |
|--|-----------------------------------|
|  |                                   |

|  | Freq. | Percent |
|--|-------|---------|
| a fee for counseling services  | 10    | 3%      |
| a fee for student health services  | 74    | 20%     |
| a general student activities or student life fee                                     | 58    | 16%     |
| fees are charged for testing students who are not clients of the Center (e.g., class | 1     | 0%      |
| Other (Specify Below)  | 18    | 5%      |
| Total  | 161   | 44%     |
| Missing  | 201   | 55%     |
| Total  | 363   | 100%    |

| Do you collect third party payments for counseling? (D056) |       |         |  |  |
|--|-------|---------|--|--|
|  | Freq. | Percent |  |  |
| Yes  | 11    | 3%      |  |  |
| No   | 347   | 96%     |  |  |
| Total  | 358   | 99%     |  |  |
| Missing  | 5     | 1%      |  |  |
| Total  | 363   | 100%    |  |  |

| If You collect third party payments, estimate annual gross income. (NA057) |    |          |          |           |         |           |  |
|--|----|----------|----------|-----------|---------|-----------|--|
|  | N  | Mean     | Median   | Mode      | Max     | Min       |  |
| Annual Gross Income  | 10 | \$78,956 | \$68,000 | \$200,000 | \$8,000 | \$200,000 |  |

| Frequency Distribution | Freq. | Percent |
|------------------------|-------|---------|
| 8,000                  | 1     | 10%     |
| 10,000                 | 1     | 10%     |
| 20,560                 | 1     | 10%     |
| 25,000                 | 1     | 10%     |
| 56,000                 | 1     | 10%     |
| 80,000                 | 1     | 10%     |
| 90,000                 | 1     | 10%     |
| 100,000                | 1     | 10%     |
| 200,000                | 2     | 20%     |
| Total                  | 10    | 100%    |
| Missing                | 353   |         |
| Total                  | 363   |         |

| Has your center received funding from grants or contracts this past year? (D058) |       |         |  |  |
|--|-------|---------|--|--|
|  | Freq. | Percent |  |  |
| Yes  | 77    | 21.9%   |  |  |
| No   | 274   | 78.1%   |  |  |
| Total  | 351   | 100.0%  |  |  |
| Missing  | 19    |         |  |  |
| Total  | 363   |         |  |  |

| If yes, your center HAS received funding from g | grants or | contra   | cts this | past y   | ear, es   | timate e | arnings (N059) |  |
|---|-----------|----------|----------|----------|-----------|----------|----------------|--|
|   | N         | Mean     | Median   | Mode     | Max       | Min      |                |  |
| Grant Funding                                   | 79        | \$37,915 | \$21,000 | \$75,000 | \$180,000 | \$300    |                |  |

# What has been the status of your center's budget in the past year: Salaries including cost of living &/or merit (D060)

| Salary Budget Status | Frequency | Percent |
|----------------------|-----------|---------|
| Decreased            | 6         | 2%      |
| Stayed the same      | 55        | 15%     |
| Increased 1 - 3%     | 181       | 50%     |
| Increased 4 - 6%     | 92        | 25%     |
| Increased 7% or more | 24        | 8%      |
| Total                | 358       | 100%    |
| Missing              | 5         | i l     |
| Total                | 363       | 1       |

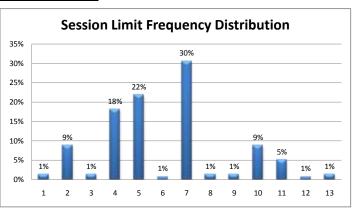
| What has been the status of your | center's budget in the | past y  | ear: Operating Budget (D061) |
|----------------------------------|------------------------|---------|------------------------------|
| Operating Budget Status          | Frequency              | Percent |                              |
| Decreased                        | 38                     | 11%     |                              |
| Stayed the same                  | 181                    | 51%     |                              |
| Increased 1 - 3%                 | 83                     | 23%     |                              |
| Increased 4 - 6%                 | 28                     | 8%      |                              |
| Increased 7% or more             | 27                     | 8%      |                              |
| Total                            | 357                    | 100%    |                              |
| Missing                          | 6                      |         |                              |
| Total                            | 363                    |         |                              |

# Do you limit the number of counseling sessions allowed a client? (D062) Frequency Percent Yes 65 18% Yes, flexible 124 34% No 173 48% Total 2021 1009

| Total   | 362 | 100% |
|---------|-----|------|
| Missing | 1   |      |
| Total   | 363 |      |

| If yes, you DO limit the number of cnslg sessio | ns allow | ed, wha | nt is ses | ss. limit | : (NA06 | 3)   |
|---|----------|---------|-----------|-----------|---------|------|
|   | N        | Mean    | Median    | Mode      | Max     | Min  |
| Sesion limit                                    | 161      | 10.93   | 10.00     | 10.00     | 30.00   | 4.00 |

| Frequency Distribution | Frequency | Percent |
|------------------------|-----------|---------|
| 4                      | 2         | 1%      |
| 6                      | 14        | 9%      |
| 7                      | 2         | 1%      |
| 8                      | 29        | 18%     |
| 10                     | 35        | 22%     |
| 11                     | 1         | 1%      |
| 12                     | 49        | 30%     |
| 13                     | 2         | 1%      |
| 14                     | 2         | 1%      |
| 15                     | 14        | 9%      |
| 16                     | 8         | 5%      |
| 20                     | 1         | 1%      |
| 30                     | 2         | 1%      |
| Total                  | 161       | 100%    |
| Missing                | 202       |         |
| Total                  | 363       |         |



| Session limit time frame comment   | Commnt | Session | Session limit time frame comment                           | Commnt | Se       |
|--|--------|---------|--|--------|----------|
| Session limit time trame comment   | Freq.  | Limit   | Session limit time trame comment                           | Freq.  | Li       |
| per year   | 1      | 4       | academic year  | 1      | 1        |
| session per academic year - after that theres a \$15 fee/session         | 1      |         | 12 per academic year. This however is flexible.            | 1      |          |
| sessions an academic year  | 1      | 6       | 12 per combined fall and Spring Semester                   | 1      |          |
| ear  | 6      |         | 20 per degree status (new policy)                          | 1      | L        |
| emester  | 6      |         | Academic career for the same problem or diagnosis          | 1      | L        |
| Ve aim for a maximum of six sessions per student per year but this is    | 1      |         | Academic year  | 13     |          |
| ery flexible and is mainly stated to encourage referral of               |        |         |  |        |          |
| Ve have a six-session limit per year for most students but carry a       | 1      |         | academic year (9 months) additional 6-12 if enrolled over  | 1      |          |
| ong-term caseload (20% of total clientele) without limit                 |        |         | summer   |        |          |
| er semester  | 1      | 7       | academic year (9 months)                                   | 5      | [        |
| 'er year   | 1      |         | Year   | 21     | <u> </u> |
| per sem. (with the option of more if determined by the clinical team)    | 1      | 8       | Life   | 2      | <b> </b> |
| per semester/ 4 per summer term  | 1      |         | No time frame limits                                       | 1      | ┝        |
| cademic Year   | 2      |         | academic year  | 2      | Γ        |
| emester  | 7      |         | per academic year  | 1      |          |
| ear  | 16     |         | semester   | 1      |          |
| 0 (can go to 12 at counselors discretion) per year but we do permit      | 1      | 10      | academic year  | 4      | Ϊ        |
| xceptions for risk reasons decided by a committee                        |        |         |  |        |          |
| semesters or one academic year   | 1      |         | Year   | 10     | İ        |
| cademic Year   | 5      |         | 16 sessions before going before a case review committee to | 1      |          |
| gain we are very flexible but flexible 10-20 limit is for entire time at | 1      |         | per degree   | 1      |          |
| niversity.   |        |         | P  |        |          |
| counseling Sessions: 10 per year Psychiatry Visits: 12 per year          | 1      |         | Year   | 5      |          |
| ach enrolled student is allowed 10 sessions per year beginning in        | 1      |         | per academic program                                       | 1      | <br>     |
| lay with Summer Session I and ending in May at the termination           |        |         |  |        |          |
| or each treatment issue students can always return at a later date if    | 1      |         | 30 sessions total (for as long as theyre a student here)   | 1      | <b> </b> |
| ther issues arise  |        |         | L  |        | <u> </u> |
| s flexible   | 1      |         | 45 over the entire college career                          | 1      | Ľ        |
| er problem area typically only once per year                             | 1      |         |  |        |          |
| ear  | 18     |         |  |        |          |
| emester  | 3      |         |  |        |          |

| Has there been a lawsuit agair | ist your Center in the pas | t year? | (D065) |
|--------------------------------|----------------------------|---------|--------|
|                                | Frequency                  | Percent |        |
| Yes                            | 3                          | 0.8%    |        |
| No                             | 357                        | 99.2%   |        |
| Total                          | 360                        | 100.0%  |        |
| Missing                        | [ 3                        |         |        |
| Total                          | 363                        | l       |        |

| If you have experienced a significant/interesting legal/ethical dilemma in the past year, please describe: (LA067) |  |
|--|--|
| n you have experienced a significant/interesting regainering a million in the past year, please describe. (LAOOT)  |  |
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# Staff Information

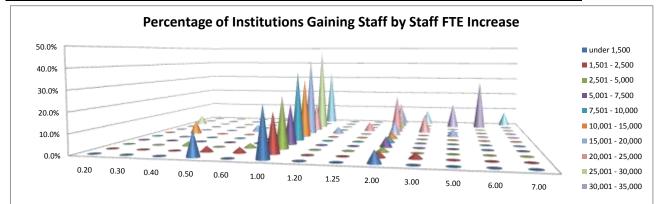
| How many paid staff positions have you gained | /lossed | in the p              | oast (N          | A068 through N | NA079) |                       |                  |
|---|---------|-----------------------|------------------|----------------|--------|-----------------------|------------------|
|   | A       | dded Staf             | f                |                | l      | Lost Staff            |                  |
|   | Mean    | Total<br>Count<br>add | Percent<br>Total |                | Mean   | Total<br>Count<br>add | Percent<br>Total |
| Professional clinical                         | 1.4     | 110                   | 30.3%            | Γ              | 0.8    | 14                    | 3.9%             |
| Profesional/Non-Clinical                      | 0.9     | 8                     | 2.2%             | -              | 1.0    | 2                     | 0.6%             |
| Support                                       | 1.0     | 25                    | 6.9%             | -              | 1.0    | 5                     | 1.4%             |
| Intern  | 1.3     | 23                    | 6.3%             | -              | 1.1    | 7                     | 1.9%             |
| Post doc                                      | 0.9     | 7                     | 1.9%             |                | 1.0    | 2                     | 0.6%             |
| Other   | 1.2     | 15                    | 4.1%             | -              | 2.0    | 2                     | 0.6%             |

| Gained Positions in past year FTE (NA068 - NA073) | Frequency | Percent |
|---|-----------|---------|
| 0.20  | 1         | 0.9%    |
| 0.30  | 2         | 1.8%    |
| 0.40  | 1         | 0.9%    |
| 0.50  | 4         | 3.6%    |
| 0.60  | 2         | 1.8%    |
| 1.00  | 73        | 66.4%   |
| 1.20  | 1         | 0.9%    |
| 1.25  | 1         | 0.9%    |
| 2.00  | 16        | 14.5%   |
| 3.00  | 4         | 3.6%    |
| 5.00  | 2         | 1.8%    |
| 6.00  | 2         | 1.8%    |
| 7.00  | 1         | 0.9%    |
| Total   | 110       | 100.0%  |
| Missing or Zero Gained                            | 253       |         |
| Total   | 363       |         |

| Lost Positions in past year FTE (NA074 -<br>NA079) | Freq. | Percent |
|--|-------|---------|
| 0.00   | 169   | 92.3%   |
| 0.15   | 1     | 0.5%    |
| 0.20   | 1     | 0.5%    |
| 0.25   | 1     | 5.5%    |
| 1.00   | 11    | 6.0%    |
| Total  | 183   | 100.0%  |
| Missing  | 180   |         |
| Total  | 363   |         |

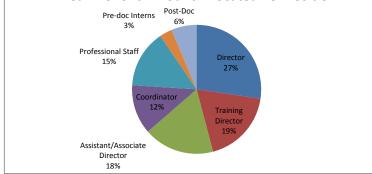
| Number of Staff Gained Count by Institution Size & Staff FTE<br>Gained | under<br>1,500 | 1,501 -<br>2,500 | 2,501 -<br>5,000 | 5,001 -<br>7,500 | 7,501 -<br>10,000 | 10,001 -<br>15,000 | 15,001 -<br>20,000 | 20,001 -<br>25,000 | 25,001 -<br>30,000 | 30,001 -<br>35,000 | 35,001<br>and<br>over |
|--|----------------|------------------|------------------|------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------------------|
| FTE  | Count          | Count            | Count            | Count            | Count             | Count              | Count              | Count              | Count              | Count              | Count                 |
| 0.20   | 0              | 0                | 0                | 0                | 0                 | 0                  | 0                  | 0                  | 1                  | 0                  | 0                     |
| 0.30   | 0              | 0                | 0                | 0                | 0                 | 2                  | 0                  | 0                  | 0                  | 0                  | 0                     |
| 0.40   | 0              | 0                | 1                | 0                | 0                 | 0                  | 0                  | 0                  | 0                  | 0                  | 0                     |
| 0.50   | 2              | 1                | 0                | 0                | 0                 | 0                  | 1                  | 0                  | 0                  | 0                  | 0                     |
| 0.60   | 0              | 1                | 1                | 0                | 0                 | 0                  | 0                  | 0                  | 0                  | 0                  | 0                     |
| 1.00   | 4              | 7                | 11               | 4                | 11                | 9                  | 11                 | 3                  | 9                  | 0                  | 4                     |
| 1.20   | 0              | 0                | 0                | 0                | 0                 | 0                  | 1                  | 0                  | 0                  | 0                  | 0                     |
| 1.25   | 0              | 0                | 0                | 0                | 0                 | 0                  | 0                  | 1                  | 0                  | 0                  | 0                     |
| 2.00   | 1              | 1                | 1                | 1                | 1                 | 1                  | 2                  | 4                  | 2                  | 1                  | 1                     |
| 3.00   | 0              | 1                | 0                | 0                | 0                 | 0                  | 0                  | 2                  | 0                  | 0                  | 1                     |
| 5.00   | 0              | 0                | 0                | 0                | 0                 | 0                  | 1                  | 0                  | 0                  | 1                  | 0                     |
| 6.00   | 0              | 0                | 0                | 0                | 0                 | 0                  | 0                  | 0                  | 0                  | 2                  | 0                     |
| 7.00   | 0              | 0                | 0                | 0                | 0                 | 0                  | 0                  | 0                  | 0                  | 0                  | 1                     |

| Percentage of Staff Gained by Institution Size | under<br>1,500 |       |       | 5,001 -<br>7,500 | 7,501 -<br>10,000 | .,    | 15,001 -<br>20,000 | .,    | .,    | 30,001 -<br>35.000 | 35,001<br>and<br>over |
|--|----------------|-------|-------|------------------|-------------------|-------|--------------------|-------|-------|--------------------|-----------------------|
| 0.20   | 0.0%           | 0.0%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 0.0%               | 0.0%  | 5.3%  | 0.0%               | 0.0%                  |
| 0.30   | 0.0%           | 0.0%  | 0.0%  | 0.0%             | 0.0%              | 7.1%  | 0.0%               | 0.0%  | 0.0%  | 0.0%               | 0.0%                  |
| 0.40   | 0.0%           | 0.0%  | 2.4%  | 0.0%             | 0.0%              | 0.0%  | 0.0%               | 0.0%  | 0.0%  | 0.0%               | 0.0%                  |
| 0.50   | 12.5%          | 2.9%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 3.8%               | 0.0%  | 0.0%  | 0.0%               | 0.0%                  |
| 0.60   | 0.0%           | 2.9%  | 2.4%  | 0.0%             | 0.0%              | 0.0%  | 0.0%               | 0.0%  | 0.0%  | 0.0%               | 0.0%                  |
| 1.00   | 25.0%          | 20.0% | 26.2% | 21.1%            | 36.7%             | 32.1% | 42.3%              | 15.8% | 47.4% | 0.0%               | 33.3%                 |
| 1.20   | 0.0%           | 0.0%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 3.8%               | 0.0%  | 0.0%  | 0.0%               | 0.0%                  |
| 1.25   | 0.0%           | 0.0%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 0.0%               | 5.3%  | 0.0%  | 0.0%               | 0.0%                  |
| 2.00   | 6.3%           | 2.9%  | 2.4%  | 5.3%             | 3.3%              | 3.6%  | 7.7%               | 21.1% | 10.5% | 14.3%              | 8.3%                  |
| 3.00   | 0.0%           | 2.9%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 0.0%               | 10.5% | 0.0%  | 0.0%               | 8.3%                  |
| 5.00   | 0.0%           | 0.0%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 3.8%               | 0.0%  | 0.0%  | 14.3%              | 0.0%                  |
| 6.00   | 0.0%           | 0.0%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 0.0%               | 0.0%  | 0.0%  | 28.6%              | 0.0%                  |
| 7.00   | 0.0%           | 0.0%  | 0.0%  | 0.0%             | 0.0%              | 0.0%  | 0.0%               | 0.0%  | 0.0%  | 0.0%               | 8.3%                  |



|  | Total | Percen |
|--|-------|--------|
| Director                                     | 343   | 94.5%  |
| Training Director                            | 133   | 36.6%  |
| Assistant/Associate Director                 | 174   | 47.9%  |
| Coordinator                                  | 130   | 35.8%  |
| Professional Staff                           | 288   | 79.3%  |
| Predoctoral Interns                          | 135   | 37.2%  |
| Post Docs                                    | 71    |        |
| Other (Please Specify)                       | 85    | 23.4%  |
| Other Specified                              |       |        |
| Support Staff                                | 4     |        |
| 1/2 support person                           | 1     |        |
| case manager                                 | 1     |        |
| Clinical Directors                           | 1     |        |
| Consulting Psychiatrist                      | 3     |        |
| counseling associates                        | 1     |        |
| Disability Services Coordinator              | 1     |        |
| Doctoral Field Placement                     | 1     |        |
| Drug and Alcohol Specialist                  | 1     |        |
| Extern                                       | 3     |        |
| Graduate Assistant                           | 6     |        |
| IT Specialisit                               | 1     |        |
| Lead Therapist                               | 1     |        |
| learning skills specialist                   | 1     |        |
| Masters Level Interns                        | 6     |        |
| MFT interns                                  | 1     |        |
| MSW practicum                                | 2     |        |
| National Testing Coordinator                 | 3     |        |
| non clinical staff and other trainees        | 1     |        |
| Office Manager shared with Health Services   | 1     |        |
| part-time counselors for career choice class | 1     |        |
| Practicum Counselors                         | 17    |        |
| Psychaitry Residents                         | 3     |        |
| Psychiatrist                                 | 4     |        |
| Clinical Director                            | 1     |        |
| Nurse Practitioner                           | 1     |        |
| sexual assult outreach coordinator           | 1     |        |
| social work interns                          | 1     |        |
| Post-Graduate Social Worker                  | 1     |        |
| Sub. Abuse counselor with own budget         | 1     |        |
| Two half time intake counselors              | 1     |        |

|                              | Mean    | Max        | Min | Count |
|------------------------------|---------|------------|-----|-------|
| Director                     | \$1,989 | \$10,000.0 | \$0 | 363   |
| Training Director            | \$1,353 | \$5,000.0  | \$0 | 363   |
| Assistant/Associate Director | \$1,290 | \$10,000.0 | \$0 | 363   |
| Coordinator                  | \$902   | \$3,000.0  | \$0 | 363   |
| Professional Staff           | \$1,054 | \$10,000.0 | \$0 | 363   |
| Pre-doc Interns              | \$230   | \$1,200.0  | \$0 | 363   |
| Post-Doc                     | \$462   | \$10,000.0 | \$0 | 363   |



| Position                     |                         |       | Applied |
|------------------------------|-------------------------|-------|---------|
| Director                     | Mean Amount: \$2,093    | Count | Percent |
|                              | Professional Dues       | 200   | 55.1%   |
|                              | License Fee             | 148   | 40.8%   |
|                              | Malpractice Insurance   | 90    | 24.8%   |
|                              | Travel/Conference Costs | 314   | 86.5%   |
| Training Director            | Mean Amount: \$1,628    |       |         |
| -                            | Professional Dues       | 62    | 17.1%   |
|                              | License Fee             | 45    | 12.4%   |
|                              | Malpractice Insurance   | 21    | 5.8%    |
|                              | Travel/Conference Costs | 131   | 36.1%   |
| Assistant/Associate Director | Mean Amount: \$1,550    |       |         |
|                              | Professional Dues       | 73    | 20.1%   |
|                              | License Fee             | 52    | 14.3%   |
|                              | Malpractice Insurance   | 26    | 7.2%    |
|                              | Travel/Conference Costs | 144   | 39.7%   |
| Coordinator                  | Mean Amount: \$1,114    |       |         |
|                              | Professional Dues       | 45    | 12.4%   |
|                              | License Fee             | 36    | 9.9%    |
|                              | Malpractice Insurance   | 17    | 4.7%    |
|                              | Travel/Conference Costs | 104   | 28.7%   |
| Professional Staff           | Mean Amount: \$1,129    |       |         |
|                              | Professional Dues       | 135   |         |
|                              | License Fee             | 110   |         |
|                              | Malpractice Insurance   | 68    |         |
|                              | Travel/Conference Costs | 263   | 72.5%   |
| Predoctoral Interns          | Mean Amount: \$351      |       |         |
|                              | Professional Dues       | 14    | 3.9%    |
|                              | License Fee             | 7     | 1.9%    |
|                              | Malpractice Insurance   | 6     | 1.7%    |
|                              | Travel/Conference Costs | 78    | 21.5%   |
| Post Docs                    | Mean Amount: \$800      |       |         |
|                              | Professional Dues       | 12    | 3.3%    |
|                              | License Fee             | 9     | 2.5%    |
|                              | Malpractice Insurance   | 7     | 1.9%    |
|                              | Travel/Conference Costs | 47    | 12.9%   |

This question is asking about EXPECTATION for work in each of these areas. On average, during the last academic year, what percentage of time does a full time counseling contract to work in the following areas. (PA095\_1 through PA095\_4)

|                        | Mean   | Max     | Min   | Count |
|------------------------|--------|---------|-------|-------|
| Direct Service         |        | 100.00% |       |       |
| Indirect Service       | 22.50% | 50.00%  | 0.00% | 363   |
| Administrative Service |        | 40.00%  | 0.00% | 363   |
| Other                  | 6.66%  | 26.00%  | 0.00% | 363   |

This question is asking about the ACTUAL percent of time staff spend in each activity. During the last academic year, what is the average percent of time that a full time non-administative staff counselor spent in the following activities. (CS096\_1 through CS096\_4)

|                        | Mean   | Max     | Min   | Count |
|------------------------|--------|---------|-------|-------|
| Direct Service         | 59.44% | 100.00% | 0.00% | 363   |
| Indirect Service       | 22.66% |         | 0.00% | 363   |
| Administrative Service |        | 40.00%  | 0.00% | 363   |
| Other                  | 6.86%  | 36.00%  | 0.00% | 363   |

During the academic year, how may FTE PAID mental health professionals are providing services in the Counseling Center (PAID STAFF FTE) (NA097) Percent FTE based on Paid Staff only Count 0-1 FTE 7% -3 FTE 9 28% 1-7 FTE 38% 133 -11 FTE 56 169 12-16 FTE 22 18 69 17 and greater FTE 5% Total 349 100% Missing 14 Total 363

Direct Service (Individual/group counseling, intakes, assessment, crisis intervention, community based services) Indirect Service (Supervision, RA/peer/clinical training, consultation, case conferences, case notes and outreach)

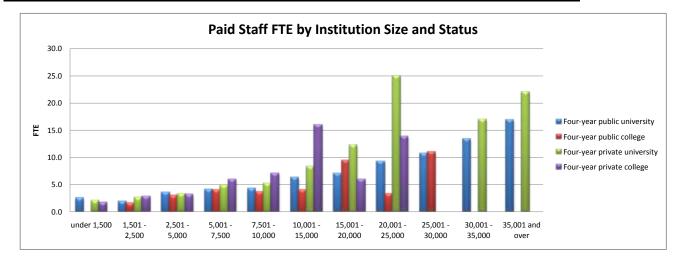
Administrative Service (Staff business meetings, committee

work, center management, and professional development)

Other (Research, teaching, etc.)

| NA097 6.0 4 4 30 1 363 14 3 |       | Mean | Median | Mode | Max | Min | Count | Missing | Total |
|-----------------------------|-------|------|--------|------|-----|-----|-------|---------|-------|
|                             | NA097 | 6.0  | 4      | 4    | 30  | 1   | 363   | 14      | 363   |

|  |                | Institution Size |                  |                  |                   |                    |      |      |                    |                    |                       |
|--|----------------|------------------|------------------|------------------|-------------------|--------------------|------|------|--------------------|--------------------|-----------------------|
|  | under<br>1,500 | 1,501 -<br>2,500 | 2,501 -<br>5,000 | 5,001 -<br>7,500 | 7,501 -<br>10,000 | 10,001 -<br>15,000 |      |      | 25,001 -<br>30,000 | 30,001 -<br>35,000 | 35,001<br>and<br>over |
| Four-year public university                  | 2.5            | 5 1.9            | 3.6              | 4.2              | 4.2               | 6.3                | 7.0  | 9.2  | 10.7               | 13.4               | 16.9                  |
| Four-year public college                     | <u> </u>       | 1.6              | 2.9              | 4.1              | 3.6               | 4.0                | 9.5  | 3.3  | 11.0               | [.                 | <u>.</u>              |
| Four-year private university                 | 2.0            | ) 2.6            | 3.3              | 4.8              | 5.2               | 8.3                | 12.2 | 25.0 |                    | 17.0               | 22.0                  |
| Four-year private college                    | 1.             | 2.8              | 3.2              | 6.0              | 7.0               | 16.0               | 6.0  | 13.8 |                    | ļ.                 |                       |
| Both four-year public and private university | T              |                  | <u> </u> .       | ļ.               |                   | Į.                 | 12.5 | 27.0 |                    | [.                 | Ţ                     |
| Other  |                | 1.1              | 3.0              | 6.0              |                   |                    | 11.0 |      |                    |                    | ļ.                    |



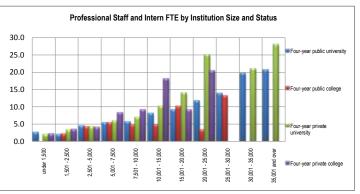
During the academic year, how many FTE mental health professionals are providing services in the Counseling Center, Include all paid staff and interns (Paid Staff and Interns FTE) (NA098)

| FTE based on Paid Staff and Interns | Frequency | Percent |
|-------------------------------------|-----------|---------|
| 0-1 FTE                             | 20        | 6%      |
| 2-3 FTE                             | 67        | 20%     |
| 4-7 FTE                             | 129       | 37%     |
| 8-11 FTE                            | 61        | 19%     |
| 12-16 FTE                           | 32        | 9%      |
| 17 and greater FTE                  | 33        | 10%     |
| Total                               | 342       | 100%    |
| Missing                             | 21        |         |
| Total                               | 363       |         |

|       | Mean | Median | Mode | Max | Min | Count | Missing | Total |
|-------|------|--------|------|-----|-----|-------|---------|-------|
| NA098 | 7.71 | 5.8    | 4    | 35  | 1   | 363   | 25      | 363   |

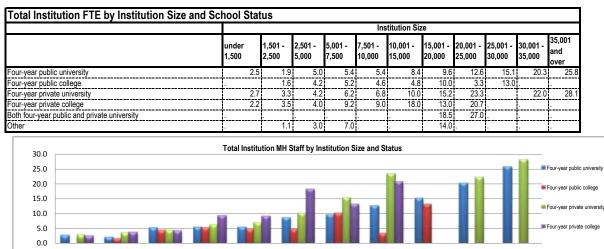
| Mean Professional Staff and Intern FT        |                | Institution Size |                  |                  |                   |                    |      |                    |                    |                    |                       |
|--|----------------|------------------|------------------|------------------|-------------------|--------------------|------|--------------------|--------------------|--------------------|-----------------------|
|  | under<br>1,500 | 1,501 -<br>2,500 | 2,501 -<br>5,000 | 5,001 -<br>7,500 | 7,501 -<br>10,000 | 10,001 -<br>15,000 |      | 20,001 -<br>25,000 | 25,001 -<br>30,000 | 30,001 -<br>35,000 | 35,001<br>and<br>over |
| Four-year public university                  | 2.5            | 1.9              | 4.3              | 5.3              | 5.6               | 7.9                | 9.0  | 11.7               | 13.7               | 19.6               | 20.0                  |
| Four-year public college                     |                | 2.1              | 4.2              | 5.2              | 4.6               | 4.8                | 10.0 | 3.3                | 13.0               |                    | ļ.                    |
| Four-year private university                 | 2.0            | 3.3              | 4.2              | 5.8              | 6.8               | 10.0               | 14.0 | 25.0               |                    | 21.0               | 28.0                  |
| Four-year private college                    | 2.1            | 3.4              | 4.0              | 8.2              | 9.0               | 18.0               | 9.0  | 20.3               | ŀ                  | [.                 | ŀ                     |
| Both four-year public and private university |                |                  |                  |                  |                   |                    | 18.5 | 27.0               |                    |                    |                       |
| Other  | Ī.             | 1.1              | 3.0              | 7.0              |                   |                    | 13.0 | I.                 | Ι.                 | T.                 | I.                    |

| How many FTE mental health professionals are providing services elsewhe |       |         |  |  |  |  |  |  |
|---|-------|---------|--|--|--|--|--|--|
|   | Freq. | Percent |  |  |  |  |  |  |
| 0-1 FTE   | 257   | 88.01%  |  |  |  |  |  |  |
| 2-3 FTE   | 19    | 6.51%   |  |  |  |  |  |  |
| 4-7 FTE   | 11    | 3.77%   |  |  |  |  |  |  |
| 8-11 FTE  | 1     | 0.34%   |  |  |  |  |  |  |
| 12-16 FTE   | 2     | 0.68%   |  |  |  |  |  |  |
| 17 and greater FTE  | 2     | 0.68%   |  |  |  |  |  |  |



| Total Institution FTE (Counseling Center and O | ther Can | npus Si | te FTE) |
|--|----------|---------|---------|
|  | Freq.    | Percent |         |
| 0-1 FTE  | 20       |         |         |
| 2-3 FTE  | 70       | 20.11%  |         |
| 4-7 FTE  | 130      | 37.36%  |         |
| 8-11 FTE                                       | 56       | 16.09%  |         |
| 12-16 FTE                                      | 33       |         |         |
| 17 and greater FTE                             | 39       | 11.21%  |         |
| Total  | 348      | 100%    |         |
| Missing  | 15       |         |         |
| Total  | 363      |         |         |

|       | Mean     | Median | Mode | Max | Min | Count | Missing | Total |
|-------|----------|--------|------|-----|-----|-------|---------|-------|
| NA099 | 0.709931 | 0      | 0    | 24  | 0   | 363   | 73      | 363   |
| NA100 | 8.18     | 6      | 5    | 45  | 1   | 363   | 14      | 363   |



under 1,500 1,501 - 2,500 2,501 - 5,000 5,001 - 7,500 7,501 - 10,000 10,001 - 15,000 15,001 - 20,000 20,001 - 25,000 25,001 - 30,000 30,001 - 35,000 35,001 and over

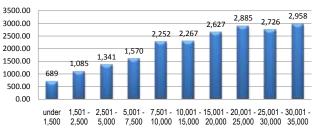
| Staff to Student Ratio (1 to xxxx)     | Mean   | Max    | Min   | Count |
|--|--------|--------|-------|-------|
| Paid Staff to Student Ratio            | 1941.5 | 9500.0 | 320.0 | 294.0 |
| Paid Staff and Intern to Student Ratio | 1552.2 | 7077.0 | 240.0 | 285.0 |

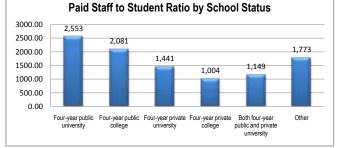
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| Average Paid Staff to Student Ratio | (1 to xxxx) | by Institu | ution Si | ze      |       |
|-------------------------------------|-------------|------------|----------|---------|-------|
| Institution Size                    |             | Mean       | Max      | Min     | Count |
| under 1,500                         |             | 688.96     | 1280.00  | 420.00  | 23    |
| 1,501 - 2,500                       |             | 1084.69    | 3000.00  | 320.00  | 57    |
| 2,501 - 5,000                       |             | 1340.64    | 4364.00  | 447.06  | 64    |
| 5,001 - 7,500                       |             |            | 3450.00  |         |       |
| 7,501 - 10,000                      |             | 2252.39    | 9500.00  | 779.50  | 39    |
| 10,001 - 15,000                     |             |            |          | 812.50  |       |
| 15,001 - 20,000                     |             | 2627.10    | 4930.75  | 1093.21 | 32    |
| 20,001 - 25,000                     |             | 2885.04    | 7076.92  | 777.78  | 25    |
| 25,001 - 30,000                     |             | 2726.34    | 3610.77  | 1500.00 | 21    |
| 30,001 - 35,000                     |             | 2957.52    | 3993.75  | 1545.45 | 10    |
| 35,001 and over                     |             | 3058.15    | 9000.00  | 1333.33 | 17    |

| Average Paid Staff to Student Ratio (1 to xxxx) | by Scho | ol Statu | IS      |       |
|---|---------|----------|---------|-------|
| School Status                                   | Mean    | Max      | Min     | Count |
| Four-year public university                     | 2553.19 | 9500.00  | 447.06  | 159   |
| Four-year public college                        | 2080.74 | 7076.92  | 921.21  | 19    |
| Four-year private university                    | 1440.62 | 4364.00  | 383.33  | 102   |
| Four-year private college                       | 1003.70 | 3202.61  | 320.00  | 65    |
| Both four-year public and private university    |         |          | 777.78  |       |
| Other   | 1772.73 | 1818.18  | 1727.27 | 4     |

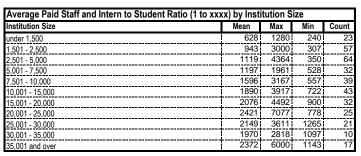
Paid Staff to Student Ratio by Institution Size

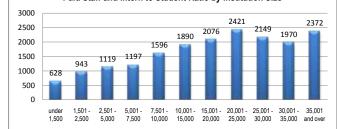


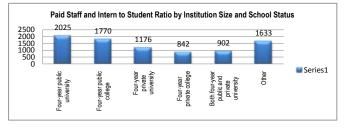


| Average Paid Staff to Student Ratio (1 to xxxx) | by Institu     | ution Si         | ize and          | Schoo            |                   |              |        |        |        |        |          |
|---|----------------|------------------|------------------|------------------|-------------------|--------------|--------|--------|--------|--------|----------|
|   |                |                  |                  |                  | Ins               | titution Siz | e      |        |        |        |          |
|   | under<br>1,500 | 1,501 -<br>2,500 | 2,501 -<br>5,000 | 5,001 -<br>7,500 | 7,501 -<br>10,000 | -,           | 20,000 | 25,000 |        | 35,000 | and over |
| Four-year public university                     | 581.0          | 1473.5           | 1125.5           | 1667.5           | 2591.0            | 2477.1       | 2856.1 | 2747.0 | 2734.3 | 2957.5 | 2739.4   |
| Four-year public college                        | Į              | 1466.0           | 1296.0           | 1401.2           | 2292.6            | 2460.0       | 1649.6 | 7076.9 | 2590.9 |        |          |
| Four-year private university                    | 606.7          | 1109.3           | 1464.3           | 1567.4           | 1789.1            | 1712.2       | 1291.0 | 985.8  |        |        | 1995.3   |
| Four-year private college                       | 712.6          | 928.6            | 1097.1           | 1400.0           | 1221.4            | 812.5        | 2926.7 | 2194.9 |        |        |          |
| Both four-year public and private university    | <u> </u> .     |                  |                  |                  |                   |              | 1520.0 | 777.8  |        |        |          |
| Other   | <u> </u> .     | 1727.3           |                  |                  |                   |              | 1818.2 |        |        |        |          |

### Paid Staff and Intern to Student Ratio by Institution Size

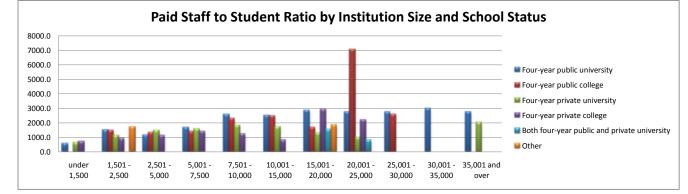


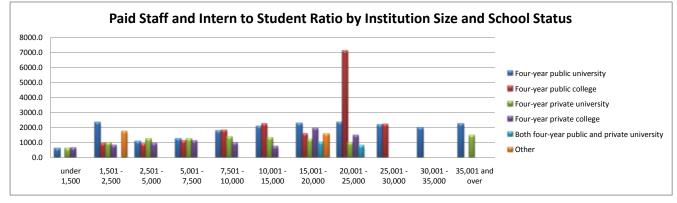




| Average Paid Staff and Intern to Student Ratio | o (1 to xxxx) by Sch | ool Statu | IS   |       |
|--|----------------------|-----------|------|-------|
| School Status                                  | Mean                 | Max       | Min  | Count |
| Four-year public university                    | 2025                 | 4688      | 409  | 159   |
| Four-year public college                       | 1770                 | 7077      | 633  | 19    |
| Four-year private university                   | 1176                 | 4364      | 313  | 102   |
| Four-year private college                      | 842                  | 2311      | 240  | 65    |
| Both four-year public and private university   | 902                  | 1027      | 778  | 2     |
| Other  | 1633                 | 1727      | 1538 | 4     |

|  |                |                  |                  |                  | Ins               | titution Siz       | е                  |                    |                    |        |                       |
|--|----------------|------------------|------------------|------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------|-----------------------|
|  | under<br>1,500 | 1,501 -<br>2,500 | 2,501 -<br>5,000 | 5,001 -<br>7,500 | 7,501 -<br>10,000 | 10,001 -<br>15,000 | 15,001 -<br>20,000 | 20,001 -<br>25,000 | 25,001 -<br>30,000 |        | 35,001<br>and<br>over |
| Four-year public university                  | 581.0          | 2300.0           | 1030.7           | 1222.8           | 1750.4            | 2075.5             | 2252.5             | 2319.8             | 2146.0             | 1970.1 | 2218.6                |
| Four-year public college                     |                | 931.9            | 892.2            | 1111.6           | 1798.2            | 2236.4             | 1567.1             | 7076.9             | 2192.3             | ļ.     |                       |
| Four-year private university                 | 606.7          | 982.7            | 1216.7           | 1221.3           | 1344.2            | 1300.9             | 1160.5             | 985.8              |                    |        | 1457.2                |
| Four-year private college                    | 635.5          | 809.6            | 931.9            | 1105.8           | 950.0             | 722.2              | 1951.1             | 1460.9             |                    |        |                       |
| Both four-year public and private university |                |                  |                  |                  |                   |                    | 1027.0             | 777.8              |                    | ļ.     |                       |
| Other  |                | 1727.3           |                  |                  |                   |                    | 1538.5             |                    |                    | [.     | [                     |





# Salary Data

| Position  | Mean      | Count | Max       | Min      |
|---|-----------|-------|-----------|----------|
| New Director Salary   | \$73,805  |       | \$130,000 |          |
| New Male Director Salary (NA102)  | \$76,946  |       | \$130,000 |          |
| New Female Director Salary (NA104)  | \$70,975  |       | \$120,000 |          |
| New Assistant/Associate Director Salary                                   | \$60,397  |       | \$117,596 |          |
| New Assistant/Associate Director Male Salary (NA106, 108,110)             | \$63,560  |       | \$117,596 |          |
| New Assistant/Associate Director Female Salary (NA112, 114, 116)          | \$60,680  |       | \$117,596 |          |
| New Counselor with Doctorate and Experience Salary                        | \$57,064  | 131   | \$184,840 | \$30,000 |
| New Counselor with Doctorate and Experience Male Salary (NA122, 124, 126) | \$61,741  | 61    | \$265,200 | \$20,000 |
| New Counselor with Doctorate and Experience Female Salary                 | \$54,608  |       | \$120,000 |          |
| New Counselor with New Doctorate Salary                                   | \$49,122  | 81    |           | \$20,800 |
| New Counselor with New Doctorate Male Salary (NA138, 140,142)             | \$49,844  | 28    |           | \$26,000 |
| New Counselor with New Doctorate Female Salary (NA144, 146, 148)          | \$49,868  | 64    |           | \$20,800 |
| New Counselor with MA and Experience Salary                               | \$46,436  |       | \$120,000 |          |
| New Counselor with MA and Experience Male Salary (NA154, 156, 158)        | \$48,461  |       | \$115,402 |          |
| New Counselor with MA and Experience Female Salary (NA160, 162, 164)      | \$46,850  |       | \$120,000 |          |
| New Counselor with New MA Salary  | \$36,794  | 17    |           |          |
| New Counselor with New MA Male Salary (NA170, 172, 174)                   | \$36,250  | 4     |           | \$30,000 |
| New Counselor with New MA Female Salary (NA176, 178, 180)                 | \$36,961  | 13    |           | \$24,000 |
| New Counselor with MSW and Experience Salary                              | \$49,699  | 55    |           |          |
| New Counselor with MSW and Experience Male Salary (NA186, 188, 190)       | \$47,923  | 13    |           | \$17,000 |
| New Counselor with MSW and Experience Female Salary (NA192, 194, 196)     | \$50,481  | 47    |           | \$19,000 |
| New Counselor with New MSW Salary   | \$44,786  | 7     |           | \$20,500 |
| New Counselor with New MSW Male Salary (NA202, 204, 206)                  | \$54,000  | 1     |           | \$54,000 |
| New Counselor with New MSW Female Salary (NA208, 210, 212)                | \$44,786  | 7     |           | \$20,500 |
| New Psychiatrist Salary   | \$150,059 | 20    | \$237,120 |          |
| New Psychiatrist Male Salary (NA234, 236, 238)                            | \$157,737 |       | \$237,120 |          |
| New Psychiatrist Female Salary (NA240, 242, 244)                          | \$143,982 |       | \$200,000 |          |
| New Psychiatrist Hourly Rate  | \$124     | 59    | \$300     | \$28     |
| New Psychiatrist Hourly Rate Male (NA250, 252, 254)                       | \$127     | 35    |           | \$37     |
| New Psychiatrist Hourly Rate Female (NA256, 258, 260)                     | \$117     | 26    |           | \$28     |
| New Learning Skills Specialist Salary                                     | \$45,281  | 7     |           | \$36,000 |
| New Learning Skills Specialist Male Salary (NA218, 220, 222)              | \$38,500  | 2     |           | \$36,000 |
| New Learning Skills Specialist Female Salary (NA224, 226, 228)            | \$47,993  | 5     |           | \$36,000 |
| New Graduate Student Hire Salary  | \$13,325  | 39    |           | \$2,500  |
| New Graduate Student Hire Male Salary (NA266, 268, 270)                   | \$12,768  | 23    |           |          |
| New Graduate Student Hire Female Salary (NA272, 274, 276)                 | \$13,162  | 34    |           |          |
| New "Other" Hire Salary   | \$35,481  | 20    | \$105,000 |          |
| New "Other" Hire Male Salary (NA282, 284, 286)                            | \$39,833  |       | \$105,000 | \$8,500  |
| New "Other" Hire Female Salary (NA288, 290, 292)                          | \$31,747  | 16    |           | \$4,000  |

|  |           |             |           |           |               | Institutio | n Size    |           |               |       |           |           |
|--|-----------|-------------|-----------|-----------|---------------|------------|-----------|-----------|---------------|-------|-----------|-----------|
|  |           | under 1,500 |           |           | 1,501 - 2,500 |            |           |           | 2,501 - 5,000 |       |           |           |
| Position   | Mean      | Count       | Max       | Min       | Mean          | Count      | Max       | Min       | Mean          | Count | Max       | Min       |
| New Director Salary                                | \$59,874  | 12          | \$120,000 | \$31,500  | \$64,485      | 25         | \$116,000 | \$40,721  | \$67,416      | 37    | \$110,000 | \$45,000  |
| New Assistant/Associate Director Salary            | \$41,500  | 2           | \$47,000  | \$36,000  | \$50,775      | 10         | \$68,500  | \$23,000  | \$53,425      | 12    | \$72,000  | \$40,000  |
| New Counselor with Doctorate and Experience Salary | \$85,167  | 3           | \$120,000 | \$54,500  | \$51,611      | 9          | \$68,000  | \$30,000  | \$55,385      | 16    | \$120,000 | \$39,500  |
| New Counselor with New Doctorate Salary            | \$44,934  | 2           | \$48,000  | \$41,868  | \$51,250      | 4          | \$60,000  | \$45,000  | \$42,893      | 7     | \$55,000  | \$26,000  |
| New Counselor with MA and Experience Salary        | \$34,000  | 3           | \$40,000  | \$30,000  | \$42,545      | 11         | \$61,000  | \$32,000  | \$46,181      | 21    | \$120,000 | \$30,000  |
| New Counselor with New MA Salary                   | \$37,398  | 2           | \$40,800  | \$33,996  |               | 0          |           |           | \$30,000      | 1     | \$30,000  | \$30,000  |
| New Counselor with MSW and Experience Salary       | \$53,000  | 1           | \$53,000  | \$53,000  | \$43,300      | 5          | \$62,500  | \$19,000  | \$45,162      | 13    | \$62,000  | \$38,000  |
| New Counselor with New MSW Salary                  | \$20,500  | 1           | \$20,500  | \$20,500  | \$43,000      | 1          | \$43,000  | \$43,000  | \$44,000      | 1     | \$44,000  | \$44,000  |
| New Psychiatrist Hire Salary                       | \$55,466  | 1           | \$55,466  | \$55,466  |               | 0          |           |           | \$40,667      | 3     | \$45,000  | \$36,000  |
| New Psychiatrist Hourly Rate                       | \$202,000 | 1           | \$202,000 | \$202,000 | \$120,000     | 1          | \$120,000 | \$120,000 | \$150,000     | 1     | \$150,000 | \$150,000 |
| New Learning Skills Specialist Salary              | \$163     | 4           | \$300     | \$100     | \$125         | 10         | \$150     | \$90      | \$130         | 12    | \$200     | \$28      |
| New Graduate Student Hire Salary                   | \$10,000  | 1           | \$10,000  | \$10,000  |               | 0          |           |           | \$16,000      | 1     | \$16,000  | \$16,000  |
| New "Other" Hire Salary                            | \$28,667  | 3           | \$46,000  | \$20,000  | \$35,000      | 2          | \$46,000  | \$24,000  | \$38,652      | 4     | \$44.000  | \$36,000  |

| · · · · · · · · · · · · · · · · · · ·              | Í        |               |          |          |           | Institutio     | n Size    |           |           |          |           |           |
|--|----------|---------------|----------|----------|-----------|----------------|-----------|-----------|-----------|----------|-----------|-----------|
|  |          | 5,001 - 7,500 |          |          |           | 7,501 - 10,000 |           |           |           | 10,001 - | 15,000    |           |
| Position   | Mean     | Count         | Max      | Min      | Mean      | Count          | Max       | Min       | Mean      | Count    | Max       | Min       |
| New Director Salary                                | \$69,514 | 10            | \$93,000 | \$52,250 | \$74,556  | 18             | \$107,000 | \$47,000  | \$75,618  | 18       | \$96,000  | \$55,000  |
| New Assistant/Associate Director Salary            | \$54,429 | 7             | \$72,000 | \$41,000 | \$67,757  | 7              | \$88,600  | \$47,500  | \$60,688  | 16       | \$76,000  | \$46,493  |
| New Counselor with Doctorate and Experience Salary | \$51,470 | 10            | \$56,000 | \$44,000 | \$55,700  | 14             | \$73,000  | \$37,000  | \$54,305  | 23       | \$85,000  | \$42,250  |
| New Counselor with New Doctorate Salary            |          | 0             |          |          | \$47,971  | 7              | \$53,500  | \$43,000  | \$46,180  | 15       | \$55,000  | \$37,000  |
| New Counselor with MA and Experience Salary        | \$39,772 | 6             | \$44,000 | \$33,000 | \$48,954  | 9              | \$72,000  | \$30,000  | \$45,572  | 15       | \$60,000  | \$34,628  |
| New Counselor with New MA Salary                   | \$36,250 | 2             | \$42,000 | \$30,500 | \$34,550  | 4              | \$40,000  | \$31,200  |           | 0        |           |           |
| New Counselor with MSW and Experience Salary       | \$48,625 | 4             | \$54,250 | \$43,250 | \$52,600  | 5              | \$58,500  | \$38,000  | \$51,000  | 5        | \$62,000  | \$40,000  |
| New Counselor with New MSW Salary                  |          | 0             |          |          | \$45,000  | 1              | \$45,000  | \$45,000  |           | 0        |           |           |
| New Psychiatrist Hire Salary                       |          | 0             |          |          | \$53,500  | 1              | \$53,500  | \$53,500  | \$36,000  | 1        | \$36,000  | \$36,000  |
| New Psychiatrist Hourly Rate                       |          | 0             |          |          | \$150,000 | 1              | \$150,000 | \$150,000 | \$172,124 | 5        | \$237,120 | \$100,000 |
| New Learning Skills Specialist Salary              | \$124    | 6             | \$150    | \$110    | \$133     | 7              | \$175     | \$100     | \$114     | 12       | \$246     | \$37      |
| New Graduate Student Hire Salary                   | \$13,444 | 3             | \$30,000 | \$4,000  | \$14,475  | 8              | \$21,600  | \$3,000   | \$12,863  | 9        | \$30,000  | \$2,500   |
| New "Other" Hire Salary                            | \$27,633 | 3             | \$46,900 | \$4,000  | \$22,500  | 2              | \$36,000  | \$9,000   |           | 0        |           |           |

|  |          |                 |           |          |           | Institutio      | n Size    |           |           |                 |           |          |
|--|----------|-----------------|-----------|----------|-----------|-----------------|-----------|-----------|-----------|-----------------|-----------|----------|
|  |          | 15,001 - 20,000 |           |          |           | 20,001 - 25,000 |           |           |           | 25,001 - 30,000 |           |          |
| Positiion  | Mean     | Count           | Max       | Min      | Mean      | Count           | Max       | Min       | Mean      | Count           | Max       | Min      |
| New Director Salary                                | \$87,837 | 14              | \$112,000 | \$64,500 | \$82,796  | 4               | \$105,000 | \$70,000  | \$97,929  | 7               | \$120,000 | \$79,000 |
| New Assistant/Associate Director Salary            | \$63,234 | 10              | \$75,321  | \$53,800 | \$65,150  | 4               | \$86,123  | \$53,000  | \$62,000  | 1               | \$62,000  | \$62,000 |
| New Counselor with Doctorate and Experience Salary | \$54,553 | 13              | \$85,000  | \$42,000 | \$56,255  | 18              | \$72,000  | \$36,500  | \$54,251  | 10              | \$77,250  | \$47,000 |
| New Counselor with New Doctorate Salary            | \$50,517 | 16              | \$75,000  | \$38,000 | \$53,000  | 7               | \$63,500  | \$46,500  | \$49,998  | 10              | \$60,000  | \$38,500 |
| New Counselor with MA and Experience Salary        | \$54,372 | 8               | \$74,500  | \$38,000 | \$46,013  | 4               | \$53,050  | \$36,000  | \$46,167  | 3               | \$56,000  | \$39,500 |
| New Counselor with New MA Salary                   | \$46,500 | 4               | \$68,000  | \$37,000 | \$24,000  | 1               | \$24,000  | \$24,000  | \$34,000  | 2               | \$36,000  | \$32,000 |
| New Counselor with MSW and Experience Salary       | \$53,167 | 3               | \$67,000  | \$46,000 | \$57,500  | 5               | \$65,000  | \$50,000  | \$45,389  | 9               | \$59,000  | \$17,000 |
| New Counselor with New MSW Salary                  | Ī.       | 0               |           |          | \$54,000  | 1               | \$54,000  | \$54,000  | .         | 0               |           |          |
| New Psychiatrist Hire Salary                       |          | 0               |           |          |           | 0               |           |           |           | 0               |           |          |
| New Psychiatrist Hourly Rate                       | \$74,800 | 1               | \$74,800  | \$74,800 | \$145,800 | 5               | \$160,000 | \$132,000 | \$135,000 | 1               | \$135,000 | \$135,00 |
| New Learning Skills Specialist Salary              | \$104    | 3               | \$125     | \$88     | \$128     | 2               | \$131     | \$125     |           | 0               |           |          |
| New Graduate Student Hire Salary                   | \$11,495 | 6               | \$17,000  | \$7,200  | \$12,279  | 3               | \$20,000  | \$7,117   | \$14,326  | 4               | \$20,500  | \$9,16   |
| New "Other" Hire Salarv                            |          | 0               |           |          | \$39,900  | 1               | \$39.900  | \$39,900  | \$22,583  | 2               | \$36,667  | \$8,500  |

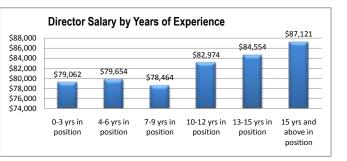
|  |           |            |           | Institutio      | on Size   |       |           |           |
|--|-----------|------------|-----------|-----------------|-----------|-------|-----------|-----------|
|  |           | 30,001 - 3 | 35,000    | 35,001 and over |           |       |           |           |
| Position   | Mean      | Count      | Max       | Min             | Mean      | Count | Max       | Min       |
| New Director Salary                                | \$100,200 | 3          | \$101,000 | \$99,600        | \$99,292  | 6     | \$130,000 | \$75,000  |
| New Assistant/Associate Director Salary            | \$75,416  | 5          | \$94,000  | \$62,550        | \$80,194  | 4     | \$117,596 | \$56,179  |
| New Counselor with Doctorate and Experience Salary | \$61,805  | 7          | \$82,000  | \$51,965        | \$78,589  | 8     | \$184,840 | \$48,000  |
| New Counselor with New Doctorate Salary            | \$52,450  | 4          | \$73,000  | \$20,800        | \$51,799  | 9     | \$68,000  | \$43,000  |
| New Counselor with MA and Experience Salary        | \$35,250  | 2          | \$57,000  | \$13,500        | \$57,454  | 7     | \$110,638 | \$39,300  |
| New Counselor with New MA Salary                   |           | 0          |           |                 | \$32,000  | 1     | \$32,000  | \$32,000  |
| New Counselor with MSW and Experience Salary       | \$66,000  | 1          | \$66,000  | \$66,000        | \$60,708  | 4     | \$72,000  | \$47,500  |
| New Counselor with New MSW Salary                  | \$56,000  | 1          | \$56,000  | \$56,000        | \$51,000  | 1     | \$51,000  | \$51,000  |
| New Psychiatrist Hire Salary                       | \$50,000  | 1          | \$50,000  | \$50,000        |           | 0     |           |           |
| New Psychiatrist Hourly Rate                       | \$153,500 | 2          | \$165,000 | \$142,000       | \$136,375 | 2     | \$145,000 | \$127,750 |
| New Learning Skills Specialist Salary              | \$83      | 3          | \$95      | \$60            |           | 0     |           |           |
| New Graduate Student Hire Salary                   | \$15,475  | 2          | \$18,950  | \$12,000        | \$13,860  | 2     | \$14,300  | \$13,420  |
| New "Other" Hire Salary                            | \$49,041  | 1          | \$49,041  | \$49,041        | \$68,500  | 2     | \$105,000 | \$32.000  |

# New Director and Staff Salary by FTE based on Paid Staff and Interns

|  |          |       |           |          |          | Institutio | n Size   |          |           |       |           |           |
|--|----------|-------|-----------|----------|----------|------------|----------|----------|-----------|-------|-----------|-----------|
|  |          | 0-1 F | TE        |          |          | 2-3 F      | FTE      |          |           | 4-7   | FTE       |           |
| Position   | Mean     | Count | Max       | Min      | Mean     | Count      | Max      | Min      | Mean      | Count | Max       | Min       |
| New Director Salary                                | \$51,603 | 7     | \$73,000  | \$40,721 | \$60,670 | 40         | \$91,000 | \$31,500 | \$75,059  | 61    | \$120,000 | \$47,000  |
| New Assistant/Associate Director Salary            | \$50,625 | 2     | \$60,000  | \$41,250 | \$44,444 | 9          | \$54,000 | \$23,000 | \$58,927  | 31    | \$88,600  | \$36,000  |
| New Counselor with Doctorate and Experience Salary | \$76,000 | 4     | \$120,000 | \$51,000 | \$49,160 | 5          | \$54,500 | \$40,000 | \$53,044  | 51    | \$85,000  | \$30,000  |
| New Counselor with New Doctorate Salary            | \$51,000 | 1     | \$51,000  | \$51,000 | \$42,934 | 2          | \$44,000 | \$41,868 | \$46,960  | 26    | \$75,000  | \$26,000  |
| New Counselor with MA and Experience Salary        | \$34,000 | 3     | \$37,000  | \$30,000 | \$42,913 | 19         | \$61,000 | \$30,000 | \$45,138  | 28    | \$60,000  | \$33,000  |
| New Counselor with New MA Salary                   |          | 0     |           |          | \$36,999 | 3          | \$42,000 | \$33,996 | \$34,938  | 8     | \$43,000  | \$30,000  |
| New Counselor with MSW and Experience Salary       | \$19,000 | 1     | \$19,000  | \$19,000 | \$45,375 | 12         | \$55,000 | \$38,000 | \$51,805  | 20    | \$67,000  | \$38,000  |
| New Counselor with New MSW Salary                  |          | 0     |           |          |          | 0          |          |          | \$38,125  | 4     | \$45,000  | \$20,500  |
| New Psychiatrist Hire Salary                       |          | 0     |           |          |          | 0          |          |          | \$44,494  | 6     | \$55,466  | \$36,000  |
| New Psychiatrist Hourly Rate                       |          | 0     |           |          |          | 0          |          |          | \$189,780 | 4     | \$237,120 | \$120,000 |
| New Learning Skills Specialist Salary              | \$175    | 2     | \$200     | \$150    | \$147    | 12         | \$300    | \$100    | \$120     | 28    | \$246     | \$28      |
| New Graduate Student Hire Salary                   |          | 0     |           |          | \$7,117  | 1          | \$7,117  | \$7,117  | \$12,878  | 12    | \$30,000  | \$4,000   |
| New "Other" Hire Salary                            |          | 0     |           |          | \$38,918 | 6          | \$46,900 | \$20,000 | \$26,667  | 6     | \$44,000  | \$4,000   |

| New Director and Staff Salary by FTE based on Pa   | id Staff and Int | erns (co | nt.)      |          |           |            |           |           |           |           |            |           |
|--|------------------|----------|-----------|----------|-----------|------------|-----------|-----------|-----------|-----------|------------|-----------|
|  |                  |          |           |          |           | Institutio | n Size    |           |           |           |            |           |
|  |                  | 8-11 F   | TE        |          |           | 12-16      | FTE       |           |           | 17 and gi | reater FTE |           |
| Positiion  | Mean             | Count    | Max       | Min      | Mean      | Count      | Max       | Min       | Mean      | Count     | Max        | Min       |
| New Director Salary                                | \$88,111         | 19       | \$112,000 | \$58,500 | \$88,118  | 11         | \$104,000 | \$75,000  | \$111,167 | 6         | \$130,000  | \$97,000  |
| New Assistant/Associate Director Salary            | \$62,624         | 16       | \$76,000  | \$51,600 | \$70,834  | 11         | \$117,596 | \$55,718  | \$73,134  | 6         | \$94,000   | \$56,179  |
| New Counselor with Doctorate and Experience Salary | \$58,006         | 26       | \$120,000 | \$44,000 | \$52,454  | 20         | \$71,000  | \$36,500  | \$68,601  | 20        | \$184,840  | \$48,000  |
| New Counselor with New Doctorate Salary            | \$48,584         | 21       | \$60,000  | \$40,000 | \$50,513  | 12         | \$60,000  | \$43,000  | \$52,506  | 17        | \$73,000   | \$20,800  |
| New Counselor with MA and Experience Salary        | \$53,941         | 18       | \$120,000 | \$38,000 | \$56,199  | 8          | \$110,638 | \$36,000  | \$39,840  | 6         | \$53,000   | \$13,500  |
| New Counselor with New MA Salary                   | \$47,667         | 3        | \$68,000  | \$37,000 | \$28,000  | 2          | \$32,000  | \$24,000  |           | 0         | <b>.</b>   |           |
| New Counselor with MSW and Experience Salary       | \$49,333         | 3        | \$59,000  | \$43,000 | \$43,800  | 5          | \$56,000  | \$17,000  | \$57,803  | 11        | \$72,000   | \$37,500  |
| New Counselor with New MSW Salary                  |                  | 0        |           |          |           | 0          |           |           | \$53,667  | 3         | \$56,000   | \$51,000  |
| New Psychiatrist Hire Salary                       | \$50,000         | 1        | \$50,000  | \$50,000 |           | 0          |           |           |           | 0         | l.         |           |
| New Psychiatrist Hourly Rate                       | \$131,660        | 5        | \$183,500 | \$74,800 | \$155,000 | 1          | \$155,000 | \$155,000 | \$143,750 | 9         | \$165,000  | \$127,750 |
| New Learning Skills Specialist Salary              | \$112            | 11       | \$161     | \$60     | \$121     | 2          | \$131     | \$110     | \$95      | 2         | \$95       | \$9       |
| New Graduate Student Hire Salary                   | \$13,046         | 14       | \$21,600  | \$2,500  | \$12,155  | 7          | \$20,000  | \$8,000   | \$18,062  | 5         | \$30,000   | \$13,42   |
| New "Other" Hire Salary                            | \$23,350         | 4        | \$39,900  | \$8,500  | \$49,041  | 1          | \$49,041  | \$49,041  | \$57,889  | 3         | \$105,000  | \$32,00   |

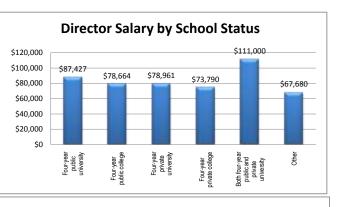
| Director Salary by Years of Experien | се |          |           |          |       |
|--------------------------------------|----|----------|-----------|----------|-------|
|                                      |    |          | Sala      | iry      |       |
|                                      |    |          | Maximu    | Minimu   |       |
| Total Years as Director (D004)       |    | Mean     | m         | m        | Count |
| 0-3 yrs in position                  |    | \$79,062 | \$135,731 | \$40,000 | 89    |
| 4-6 yrs in position                  |    | \$79,654 | \$150,000 | \$40,721 | 64    |
| 7-9 yrs in position                  |    | \$78,464 | \$120,500 | \$42,000 | 55    |
| 10-12 yrs in position                |    | \$82,974 | \$135,900 | \$48,000 | 26    |
| 13-15 yrs in position                |    | \$84,554 | \$128,600 | \$31,500 | 15    |
| 15 yrs and above in position         |    | \$87,121 | \$165,000 | \$50,000 | 70    |



|  |          | Sala  | iry       |          |  |          | Sal   | ary       |          |
|--|----------|-------|-----------|----------|--|----------|-------|-----------|----------|
| Position   | Mean     | Count | Max       | Min      | Position   | Mean     | Count | Max       | Min      |
| Training Director Salary (1-3 yrs in position)                     | \$63,510 | 45    | \$105,000 | \$39,000 | Couselor who is ABD Salary (1-3 yrs in position)           | \$42,771 | 20    | \$54,800  | \$26,000 |
| Training Director Salary (4-6 yrs in position)                     | \$67,172 | 28    | \$89,000  | \$45,600 | Couselor who is ABD Salary (4-6 yrs in position)           | \$40,586 | 4     | \$47,500  | \$30,000 |
| Training Director Salary (7-9 yrs in position)                     | \$69,153 | 19    | \$90,000  | \$53,700 | Couselor who is ABD Salary (7-9 yrs in position)           | \$41,842 | 1     | \$41,842  | \$41,842 |
| Training Director Salary (10-12 yrs in position)                   | \$76,296 | 10    | \$96,000  | \$57,457 | Couselor who is ABD Salary (10-12 yrs in position)         |          |       |           |          |
| Training Director Salary (13-15 yrs in position)                   | \$66,092 | 8     | \$80,000  | \$49,000 | Couselor who is ABD Salary (13-15 yrs in position)         |          |       |           |          |
| Training Director Salary (15 yrs and above in position)            | \$81,009 | 17    | \$120,000 | \$52,000 | Couselor who is ABD Salary (15+ yrs in position)           | \$60,625 | 4     | \$78,500  | \$50,000 |
| Assistant/Associate Director Salary (1-3 yrs in position)          | \$63,890 | 77    | \$117,596 | \$33,000 | Counselor with MA Salary (1-3 yrs in position)             | \$43,233 | 77    | \$98,911  | \$20,000 |
| Assistant/Associate Director Salary (4-6 yrs in position)          | \$65,861 | 27    | \$100,382 | \$25,000 | Counselor with MA Salary (4-6 yrs in position)             | \$49,243 | 41    | \$101,110 | \$32,960 |
| Assistant/Associate Director Salary (7-9 yrs in position)          | \$68,707 | 18    | \$117,500 | \$46,500 | Counselor with MA Salary (7-9 yrs in position)             | \$53,556 | 32    | \$103,310 | \$36,000 |
| Assistant/Associate Director Salary (10-12 yrs in position)        | \$82,060 | 13    | \$165,000 | \$43,000 | Counselor with MA Salary (10-12 yrs in position)           | \$53,549 | 22    | \$105,508 | \$37,000 |
| Assistant/Associate Director Salary (13-15 yrs in position)        | \$74,531 | 13    | \$99,000  | \$45,000 | Counselor with MA Salary (13 -15 yrs in position)          | \$64,469 | 14    | \$115,402 | \$44,000 |
| Assistant/Associate Director Salary (15 yrs and above in position) | \$70,757 | 35    | \$96,000  | \$46,000 | Counselor with MA Salary (15 ris and above in<br>position) | \$62,336 | 36    | \$120,000 | \$39,369 |
| Counselor with Doctorate Salary (1-3 yrs in position)              | \$53,112 | 167   | \$101,110 | \$30,000 | Counselor with MSW Salary (1-3 yrs in position)            | \$47,439 | 64    | \$69,000  | \$17,000 |
| Counselor with Doctorate Salary (4-6 yrs in position)              | \$58,526 | 96    | \$103,310 | \$36,920 | Counselor with MSW Salary (4-6 yrs in position)            | \$51,627 | 30    | \$72,000  | \$38,000 |
| Counselor with Doctorate Salary (7-9 yrs in position)              | \$61,347 | 53    | \$105,508 | \$47,000 | Counselor with MSW Salary (7-9 yrs in position)            | \$58,134 | 26    | \$103,310 | \$34,628 |
| Counselor with Doctorate Salary (10-12 yrs in position)            | \$66,890 | 34    | \$115,402 | \$36,087 | Counselor with MSW Salary (10-12 yrs in position)          | \$57,413 | 16    | \$88,000  | \$43,368 |
| Counselor with Doctorate Salary (13-15 yrs in position)            | \$68,666 | 27    | \$117,596 | \$53,800 | Counselor with MSW Salary (13-15 yrs in position)          | \$56,764 | 10    | \$96,000  | \$42,000 |
| Counselor with Doctorate Salary (15 yrs and above in position)     | \$74,111 | 57    | \$119,795 | \$25,000 | Counselor with MSW Salary (15 yrs or more)                 | \$67,575 | 19    | \$120,000 | \$53,200 |

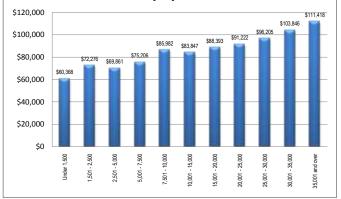
| Staff Salary by Years of Experience (cont.)             |           |       |           |           |  |          |       |           |          |
|---|-----------|-------|-----------|-----------|--|----------|-------|-----------|----------|
|   |           | Sala  | ary       |           |  |          | Sa    | lary      |          |
| Position  | Mean      | Count | Max       | Min       | Position   | Mean     | Count | Max       | Min      |
| Psychiatrist Salary (1-3 yrs in position)               | \$136,986 | 27    | \$300,000 | \$68,000  | Learning Skills Specialist Salary (1-3 yrs in        | \$45,944 | 6     | \$59,928  | \$35,743 |
| Psychiatrist Salary (4-6 yrs in position)               | \$181,610 | 9     | \$453,500 | \$120,000 | Learning Skills Specialist Salary (4-6 yrs in        | \$40,500 | 2     | \$45,000  | \$36,000 |
| Psychiatrist Salary (7-9 yrs in position)               | \$155,817 | 10    | \$290,000 | \$100,000 | Learning Skills Specialist Salary (7-9 yrs in        | \$53,500 | 1     | \$53,500  | \$53,500 |
| Psychiatrist Salary (10-12 yrs in position)             | \$135,787 | 8     | \$203,000 | \$65,000  | Learning Skills Specialist Salary (10-12 yrs in      |          |       |           |          |
| Psychiatrist Salary (13-15 yrs in position)             | \$140,615 | 6     | \$170,000 | \$110,000 | Learning Skills Specialist Salary (13-15 yrs in      | \$54,000 | 1     | \$54,000  | \$54,000 |
| Psychiatrist Salary (15 yrs and above in position)      | \$143,150 | 12    | \$192,295 | \$65,000  | Learning Skills Specialist Salary (15 yrs and above) | \$55,534 | 5     | \$64,170  | \$45,000 |
| Psychiatrist Hourly Rate (1-3 yrs in position)          | \$127     | 52    | \$300     | \$28      | Other Salary (1-3 yrs in position)                   | \$36,721 | 17    | \$134,783 | \$4,000  |
| Psychiatrist Hourly Rate (4-6 yrs in position)          | \$130     | 34    | \$300     | \$80      | Other Salary (4-6 yrs in position)                   | \$42,850 | 4     | \$48,000  | \$29,000 |
| Psychiatrist Hourly Rate (7-9 yrs in position)          | \$153     | 13    | \$377     | \$95      | Other Salary (7-9 yrs in position)                   | \$49,635 | 4     | \$52,500  | \$45,000 |
| Psychiatrist Hourly Rate (10-12 yrs in position)        | \$134     | 10    | \$250     | \$55      | Other Salary (10-12 yrs in position)                 |          |       | .         |          |
| Psychiatrist Hourly Rate (13-15 yrs in position)        | \$90      | 2     | \$120     | \$60      | Other Salary (13-15 yrs in position)                 | \$62,500 | 1     | \$62,500  | \$62,500 |
| Psychiatrist Hourly Rate (15 yrs and above in position) | \$113     | 9     | \$150     | \$85      | Other Salary (15 yrs and above in position)          | \$51,559 | 5     | \$61,930  | \$40,000 |
| Intern Salary   | \$19,681  | 98    | \$31,043  | \$1,000   | Post Doctoral Fellow Salary                          | \$27,470 | 59    | \$47,748  | \$6,000  |

| Director Salary by School Status             |           |           |           |       |
|--|-----------|-----------|-----------|-------|
|  |           | Director  | Salary    |       |
| School Status                                | Mean      | Max       | Min       | Count |
| Four-year public university                  | \$87,42   | \$135,900 | \$48,000  | 139   |
| Four-year public college                     | \$78,664  | \$102,000 | \$54,000  | 17    |
| Four-year private university                 | \$78,96   | \$165,000 | \$40,000  | 88    |
| Four-year private college                    | \$73,790  | \$130,000 | \$31,500  | 59    |
| Both four-year public and private university | \$111,000 | \$113,000 | \$109,000 | 2     |
| Other  | \$67,680  | \$80,000  | \$50,000  | 4     |



|                  |           | Director    | Salary      |       |
|------------------|-----------|-------------|-------------|-------|
| Institution Size | Mean      | Maximu<br>m | Minimu<br>m | Count |
| Under 1,500      | \$60,368  | \$120,000   | \$31,500    | 2     |
| 1,501 - 2,500    | \$72,276  | \$130,000   | \$40,721    | 4     |
| 2,501 - 5,000    | \$69,861  | \$110,000   | \$40,000    | 5     |
| 5,001 - 7,500    | \$75,206  | \$120,000   | \$48,000    | 2     |
| 7,501 - 10,000   | \$85,982  | \$165,000   | \$47,000    | 3     |
| 10,001 - 15,000  | \$83,847  | \$150,000   | \$55,000    | 3     |
| 15,001 - 20,000  | \$88,393  | \$119,000   | \$56,160    | 2     |
| 20,001 - 25,000  | \$91,222  | \$128,600   | \$65,000    | 2     |
| 25,001 - 30,000  | \$96,205  | \$127,000   | \$66,820    | 1     |
| 30,001 - 35,000  | \$103,846 | \$125,000   | \$82,000    | 1     |
| 35,001 and over  | \$111,418 | \$135,900   | \$75.000    | 1     |

**Director Salary by Institution Size** 



| FTE Based on Paid Staff Only         Mean         Max         Min         Count         Mean         Max         Min <th< th=""><th>Min         Co           § \$40,000         \$45,000           § \$45,000         \$55,500           § \$51,500         \$56,000           •         15,000           •         15,000           •         15,000           •         15,000           •         15,000           •         150,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$56,000           •         \$56,000           •         \$56,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000</th><th>\$70,656<br/>\$87,000<br/>\$10,000<br/>\$110,000<br/>\$51,500<br/><b>Max</b><br/><b>10,001 - 15,000</b><br/><b>Max</b><br/><b>10,001 - 15,000</b><br/><b>Max</b><br/><b>10,001 - 15,000</b><br/><b>10,001 - 15,000</b><br/>\$111,000<br/>\$111,000<br/>\$150,000<br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,000</b><br/><b>11,00</b></th><th>Max         Mii           \$70,656         \$40           \$87,000         \$45           \$10,000         \$51           \$10,000         \$51           \$10,001         \$15,000           \$95,000         \$36           \$14,000         \$55           \$110,000         \$55           \$110,000         \$55           \$110,000         \$55           \$10,000         \$150           \$25,000         \$36           \$25,001         -30,00           \$893,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83</th><th>Max<br/>\$70,656<br/>\$87,000<br/>\$110,000<br/>\$110,000<br/>10,001<br/>Max<br/>\$95,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,0000\$1000\$1000\$1000\$1000\$1000\$1000\$</th><th>\$55,552<br/>\$65,337<br/>\$76,257<br/></th><th>9<br/>27<br/>10<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0</th><th>2,500<br/>Min<br/>\$40,721<br/>\$42,000<br/>\$72,000<br/>n Size<br/>10,000<br/>Min<br/>\$78,000<br/>\$60,000</th><th>1,501 -<br/>Max<br/>\$93,000<br/>\$112,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$130,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,0000<br/>\$100,000<br/>\$100,000<br/>\$100,0000</th><th>Mean<br/>\$61,636<br/>\$68,515<br/>\$95,100</th><th>5<br/>14<br/>1<br/>0<br/>0</th><th>Min<br/>\$42,000<br/>\$31,500</th><th>Max<br/>\$54,000<br/>\$120,000</th><th>Mean<br/>\$48,100<br/>\$64,679</th></th<> | Min         Co           § \$40,000         \$45,000           § \$45,000         \$55,500           § \$51,500         \$56,000           •         15,000           •         15,000           •         15,000           •         15,000           •         15,000           •         150,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$56,000           •         \$56,000           •         \$56,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000  | \$70,656<br>\$87,000<br>\$10,000<br>\$110,000<br>\$51,500<br><b>Max</b><br><b>10,001 - 15,000</b><br><b>Max</b><br><b>10,001 - 15,000</b><br><b>Max</b><br><b>10,001 - 15,000</b><br><b>10,001 - 15,000</b><br>\$111,000<br>\$111,000<br>\$150,000<br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,000</b><br><b>11,00</b> | Max         Mii           \$70,656         \$40           \$87,000         \$45           \$10,000         \$51           \$10,000         \$51           \$10,001         \$15,000           \$95,000         \$36           \$14,000         \$55           \$110,000         \$55           \$110,000         \$55           \$110,000         \$55           \$10,000         \$150           \$25,000         \$36           \$25,001         -30,00           \$893,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83  | Max<br>\$70,656<br>\$87,000<br>\$110,000<br>\$110,000<br>10,001<br>Max<br>\$95,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,0000\$1000\$1000\$1000\$1000\$1000\$1000\$   | \$55,552<br>\$65,337<br>\$76,257<br>                               | 9<br>27<br>10<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 2,500<br>Min<br>\$40,721<br>\$42,000<br>\$72,000<br>n Size<br>10,000<br>Min<br>\$78,000<br>\$60,000 | 1,501 -<br>Max<br>\$93,000<br>\$112,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$130,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,0000<br>\$100,000<br>\$100,000<br>\$100,0000 | Mean<br>\$61,636<br>\$68,515<br>\$95,100 | 5<br>14<br>1<br>0<br>0 | Min<br>\$42,000<br>\$31,500                  | Max<br>\$54,000<br>\$120,000 | Mean<br>\$48,100<br>\$64,679                  |
|--|--|---|---|--|--|---|---|---|--|------------------------|--|------------------------------|---|
| FTE Based on Paid Staff Only         Mean         Max         Min         Count         Mean         Max         Min <th< th=""><th>Min         Co           § \$40,000         \$45,000           § \$45,000         \$55,500           § \$51,500         \$56,000           •         15,000           •         15,000           •         15,000           •         15,000           •         15,000           •         150,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$56,000           •         \$56,000           •         \$56,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000</th><th>Max         Min           \$70,656         \$40,000           \$87,000         \$45,000           \$87,000         \$45,000           \$87,000         \$55,500           \$95,000         \$56,000           \$95,000         \$56,000           \$114,000         \$55,000           \$114,000         \$55,000           \$111,000         \$55,000           \$111,000         \$55,000           \$111,000         \$55,000           \$111,000         \$55,000           \$110,000         \$150,000           \$110,000         \$150,000           \$110,000         \$150,000           \$110,000         \$150,000           \$10,000         \$150,000           \$10,000         \$10,000           \$93,000         \$93,000           \$93,000         \$93,000           \$115,100         \$66,822           \$112,100         \$68,827           \$115,100         \$68,822           \$112,100         \$81,875</th><th>Max         Mii           \$70,656         \$40           \$87,000         \$45           \$10,000         \$51           \$10,000         \$51           \$10,001         \$15,000           \$95,000         \$36           \$14,000         \$55           \$110,000         \$55           \$110,000         \$55           \$110,000         \$55           \$10,000         \$150           \$25,000         \$36           \$25,001         -30,00           \$893,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83</th><th>Max<br/>\$70,656<br/>\$87,000<br/>\$110,000<br/>\$110,000<br/>10,001<br/>Max<br/>\$95,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,000<br/>\$105,0000\$1000\$1000\$1000\$1000\$1000\$1000\$</th><th>\$55,552<br/>\$65,337<br/>\$76,257<br/></th><th>9<br/>27<br/>10<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0</th><th>Min<br/>\$40,721<br/>\$42,000<br/>\$72,000</th><th>Max<br/>\$93,000<br/>\$112,000<br/>\$130,000<br/>nstitution<br/>7,501 - 1<br/>Max</th><th>\$61,636<br/>\$68,515<br/>\$95,100</th><th>5<br/>14<br/>1<br/>0<br/>0</th><th>Min<br/>\$42,000<br/>\$31,500</th><th>Max<br/>\$54,000<br/>\$120,000</th><th>\$48,100<br/>\$64,679</th></th<>   | Min         Co           § \$40,000         \$45,000           § \$45,000         \$55,500           § \$51,500         \$56,000           •         15,000           •         15,000           •         15,000           •         15,000           •         15,000           •         150,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$55,000           •         \$56,000           •         \$56,000           •         \$56,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000           •         \$50,000  | Max         Min           \$70,656         \$40,000           \$87,000         \$45,000           \$87,000         \$45,000           \$87,000         \$55,500           \$95,000         \$56,000           \$95,000         \$56,000           \$114,000         \$55,000           \$114,000         \$55,000           \$111,000         \$55,000           \$111,000         \$55,000           \$111,000         \$55,000           \$111,000         \$55,000           \$110,000         \$150,000           \$110,000         \$150,000           \$110,000         \$150,000           \$110,000         \$150,000           \$10,000         \$150,000           \$10,000         \$10,000           \$93,000         \$93,000           \$93,000         \$93,000           \$115,100         \$66,822           \$112,100         \$68,827           \$115,100         \$68,822           \$112,100         \$81,875  | Max         Mii           \$70,656         \$40           \$87,000         \$45           \$10,000         \$51           \$10,000         \$51           \$10,001         \$15,000           \$95,000         \$36           \$14,000         \$55           \$110,000         \$55           \$110,000         \$55           \$110,000         \$55           \$10,000         \$150           \$25,000         \$36           \$25,001         -30,00           \$893,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83           \$115,100         \$66           \$127,000         \$83  | Max<br>\$70,656<br>\$87,000<br>\$110,000<br>\$110,000<br>10,001<br>Max<br>\$95,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,000<br>\$105,0000\$1000\$1000\$1000\$1000\$1000\$1000\$   | \$55,552<br>\$65,337<br>\$76,257<br>                               | 9<br>27<br>10<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | Min<br>\$40,721<br>\$42,000<br>\$72,000   | Max<br>\$93,000<br>\$112,000<br>\$130,000<br>nstitution<br>7,501 - 1<br>Max   | \$61,636<br>\$68,515<br>\$95,100         | 5<br>14<br>1<br>0<br>0 | Min<br>\$42,000<br>\$31,500                  | Max<br>\$54,000<br>\$120,000 | \$48,100<br>\$64,679                          |
| Diff         S48,000         S42,000         S47,000         S47,000         S72,000         S72,000 <ths72,000< th=""> <ths72,000< th=""> <ths72,< th=""><th>\$40,000           \$45,000           \$51,500           -15,000           \$51,500           -15,000           \$55,500           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,820           \$50,820           \$51,875</th><th>\$70,656<br/>\$87,000<br/>\$10,000<br/>\$110,000<br/>\$51,500<br/><b>Max</b><br/><b>10,001 - 15,000</b><br/><b>Max</b><br/><b>10,001 - 15,000</b><br/><b>Max</b><br/><b>10,001 - 15,000</b><br/><b>10,001 - 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        \$40           \$87.000         \$45           \$10.000         \$51           \$10.000         \$51           \$10.000         \$51           \$10.000         \$51           \$10.001         \$15.00           \$95.000         \$363           \$110.000         \$55           \$110.000         \$55           \$110.000         \$55           \$10.000         \$150           \$25.001         \$30,000           \$893,000         \$93           \$115,100         \$66           \$127,000         \$81           \$110,000         \$150           \$150,000         \$150           \$150,000         \$150           \$150,000         \$150           \$150,000         \$150           \$115,000         \$61           \$115,000         \$61           \$115,000         \$61</th><th>\$70,656<br/>\$87,000<br/>\$110,000<br/>\$110,000<br/>Max<br/>\$95,000<br/>\$114,000<br/>\$111,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$150,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$100,0000<br/>\$100,000<br/>\$100,000<br/>\$100,000<br/>\$</th><th>\$55,552<br/>\$65,337<br/>\$76,257<br/></th><th>9<br/>27<br/>10<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0</th><th>\$40,721<br/>\$42,000<br/>\$72,000<br/></th><th>\$93,000<br/>\$112,000<br/>\$130,000<br/>nstitution<br/>7,501 - 1<br/>Max</th><th>\$61,636<br/>\$68,515<br/>\$95,100</th><th>5<br/>14<br/>1<br/>0<br/>0</th><th>\$42,000<br/>\$31,500</th><th>\$54,000<br/>\$120,000</th><th>\$48,100<br/>\$64,679</th></ths72,<></ths72,000<></ths72,000<>   | \$40,000           \$45,000           \$51,500           -15,000           \$51,500           -15,000           \$55,500           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$55,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$56,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,000           \$50,820           \$50,820           \$51,875  | \$70,656<br>\$87,000<br>\$10,000<br>\$110,000<br>\$51,500<br><b>Max</b><br><b>10,001 - 15,000</b><br><b>Max</b><br><b>10,001 - 15,000</b><br><b>Max</b><br><b>10,001 - 15,000</b><br><b>10,001 - 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| \$70.656         \$40           \$87.000         \$45           \$10.000         \$51           \$10.000         \$51           \$10.000         \$51           \$10.000         \$51           \$10.001         \$15.00           \$95.000         \$363           \$110.000         \$55           \$110.000         \$55           \$110.000         \$55           \$10.000         \$150           \$25.001         \$30,000           \$893,000         \$93           \$115,100         \$66           \$127,000         \$81           \$110,000         \$150           \$150,000         \$150           \$150,000         \$150           \$150,000         \$150           \$150,000         \$150           \$115,000         \$61           \$115,000         \$61           \$115,000         \$61   | \$70,656<br>\$87,000<br>\$110,000<br>\$110,000<br>Max<br>\$95,000<br>\$114,000<br>\$111,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$150,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$100,0000<br>\$100,000<br>\$100,000<br>\$100,000<br>\$ | \$55,552<br>\$65,337<br>\$76,257<br>                               | 9<br>27<br>10<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | \$40,721<br>\$42,000<br>\$72,000<br>  | \$93,000<br>\$112,000<br>\$130,000<br>nstitution<br>7,501 - 1<br>Max  | \$61,636<br>\$68,515<br>\$95,100         | 5<br>14<br>1<br>0<br>0 | \$42,000<br>\$31,500                         | \$54,000<br>\$120,000        | \$48,100<br>\$64,679                          |
| 2.3 FTE         \$64.676         \$120.000         \$31.500         14/         \$69.515         \$112.000         \$42.000         \$27         \$65.337         \$87.00           4.7 FTE         \$61.360         \$61.360         \$61.360         \$10.000         \$72.000         10         \$76.257         \$110.000           12.16 FTE         0   | 0         \$45,000           0         \$\$1,500           -         15,000           -         15,000           Min         Co           -         0           -         556,000           -         \$55,000           -         \$55,000           -         \$55,000           -         \$55,000           -         \$55,000           -         \$55,000           -         \$55,000           -         \$55,000           -         \$56,000           -         \$55,000           -         \$55,000           -         \$56,000           -         \$56,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           -         \$50,000           - <td< th=""><th>S87,000         \$45,000           \$110,000         \$51,500           \$110,000         \$51,500           \$10,001         \$55,000           \$114,000         \$55,000           \$114,000         \$55,000           \$114,000         \$55,000           \$111,000         \$57,800           \$111,000         \$57,800           \$111,000         \$57,800           \$111,000         \$57,800           \$110,000         \$150,000           \$100,000         \$100,000           Max         Min           \$93,000         \$93,000           \$115,100         \$66,822           \$127,000         \$818,873</th><th>587,000 \$45<br/>110,000 \$51<br/>10,001 - 15,00<br/>Max Mii<br/>595,000 \$56<br/>114,000 \$55<br/>110,000 \$150<br/>150,000 \$150<br/>25,001 - 30,00<br/>Max Mii<br/>593,000 \$93<br/>115,100 \$93<br/>115,100 \$93</th><th>\$87,000<br/>\$110,000<br/>10,001<br/>Max<br/>\$95,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$114,000<br/>\$110,001<br/>Max<br/>\$93,000</th><th>\$65,337<br/>\$76,257</th><th>27<br/>10<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0</th><th>\$42,000<br/>\$72,000<br/>n Size<br/>10,000<br/>Min<br/>\$78,000<br/>\$60,000</th><th>\$112,000<br/>\$130,000<br/>nstitution<br/>7,501 - 1<br/>Max</th><th>\$68,515<br/>\$95,100</th><th>14<br/>1<br/>0<br/>0</th><th>\$31,500</th><th>\$120,000</th><th>\$64,679</th></td<>   | S87,000         \$45,000           \$110,000         \$51,500           \$110,000         \$51,500           \$10,001         \$55,000           \$114,000         \$55,000           \$114,000         \$55,000           \$114,000         \$55,000           \$111,000         \$57,800           \$111,000         \$57,800           \$111,000         \$57,800           \$111,000         \$57,800           \$110,000         \$150,000           \$100,000         \$100,000           Max         Min           \$93,000         \$93,000           \$115,100         \$66,822           \$127,000         \$818,873  | 587,000 \$45<br>110,000 \$51<br>10,001 - 15,00<br>Max Mii<br>595,000 \$56<br>114,000 \$55<br>110,000 \$150<br>150,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$93<br>115,100 \$93  | \$87,000<br>\$110,000<br>10,001<br>Max<br>\$95,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$114,000<br>\$110,001<br>Max<br>\$93,000  | \$65,337<br>\$76,257   | 27<br>10<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | \$42,000<br>\$72,000<br>n Size<br>10,000<br>Min<br>\$78,000<br>\$60,000                             | \$112,000<br>\$130,000<br>nstitution<br>7,501 - 1<br>Max  | \$68,515<br>\$95,100                     | 14<br>1<br>0<br>0      | \$31,500                                     | \$120,000                    | \$64,679                                      |
| 4-7 FTE       \$61,380       \$81,380       1       \$95,100       \$130,000       \$72,000       10       \$76,257       \$110,00         8-11 FTE       0  | - 15,000<br>- 15,000<br>Min Co<br>- 556,000<br>- 556,000<br>- 556,000<br>- 556,000<br>- 573,600<br>- 573,600<br>- 573,600<br>- 573,600<br>- 593,000<br>- 566,820<br>- 586,820<br>- 586   | 110,000         \$\$1,500           10,001         15,000           Max         Min           10,901         55,000           \$\$110,000         \$\$55,000           \$\$111,000         \$\$56,000           \$\$111,000         \$\$56,000           \$\$111,000         \$\$56,000           \$\$111,000         \$\$56,000           \$\$111,000         \$\$56,000           \$\$111,000         \$\$56,000           \$\$10,000         \$\$150,000           \$\$10,000         \$\$150,000           \$\$10,100         \$\$68,820           \$\$115,100         \$\$68,820           \$\$112,000         \$\$13,000           \$\$115,100         \$\$68,822           \$\$112,000         \$\$81,873  | 10,000 \$51<br>0,001 - 15,00<br>Max Mii<br>595,000 \$56<br>11,000 \$55<br>111,000 \$53<br>110,000 \$150<br>100,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$66<br>127,000 \$61   | \$110.000<br>10,001<br>Max<br>\$95.000<br>\$114.000<br>\$111.000<br>\$111.000<br>\$127.000<br>\$150.000<br>25,001<br>Max<br>\$93.000   | \$76,257<br>   | 10<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | \$72,000<br>n Size<br>10,000<br>Min<br>\$78,000<br>\$60,000   | \$130,000<br>nstitution<br>7,501 - 1<br>Max   | \$95,100                                 | 1<br>0<br>0            |  |                              |   |
| B-11 FTE         0         0         0         0           12-16 FTE         0         0         0         0         0         0           12-16 FTE         0 <td>- 15,000<br/>Min Co<br/>556,000<br/>556,000<br/>537,600<br/>537,600<br/>537,600<br/>539,000<br/>- 30,000<br/>Min Co<br/>545,000<br/>- 30,000<br/>- 30,000<br/>0 \$93,000<br/>0 /td> <td>10,001 - 15,000<br/>Max Min<br/>\$95,000 \$56,000<br/>\$114,000 \$55,000<br/>\$111,000 \$73,600<br/>\$112,000 \$96,000<br/>\$150,000 \$150,000<br/>\$150,000 \$150,000<br/>\$150,000 \$150,000<br/>Max Min<br/>\$93,000 \$93,000<br/>\$115,100 \$66,820<br/>\$115,100 \$66,820<br/>\$112,000 \$81,873</td> <td>10,001 - 15,00<br/>Max Mii<br/>595,000 \$56<br/>111,000 \$55<br/>111,000 \$55<br/>111,000 \$55<br/>110,000 \$150<br/>25,001 - 30,00<br/>Max Mii<br/>593,000 \$93<br/>115,100 \$66<br/>127,000 \$61</td> <td>10,001<br/>Max<br/>\$95,000<br/>\$114,000<br/>\$111,000<br/>\$127,000<br/>\$127,000<br/>\$150,000<br/>25,001<br/>Max</td> <td></td> <td>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0<br/>0</td> <td>n Size<br/>10,000<br/><u>Min</u><br/>\$78,000<br/>\$60,000</td> <td>nstitutior<br/>7,501 - 1<br/>Max</td> <td><br/></td> <td>0</td> <td></td> <td></td> <td>ψ01,000</td>  | - 15,000<br>Min Co<br>556,000<br>556,000<br>537,600<br>537,600<br>537,600<br>539,000<br>- 30,000<br>Min Co<br>545,000<br>- 30,000<br>- 30,000<br>0 \$93,000<br>0   | 10,001 - 15,000<br>Max Min<br>\$95,000 \$56,000<br>\$114,000 \$55,000<br>\$111,000 \$73,600<br>\$112,000 \$96,000<br>\$150,000 \$150,000<br>\$150,000 \$150,000<br>\$150,000 \$150,000<br>Max Min<br>\$93,000 \$93,000<br>\$115,100 \$66,820<br>\$115,100 \$66,820<br>\$112,000 \$81,873  | 10,001 - 15,00<br>Max Mii<br>595,000 \$56<br>111,000 \$55<br>111,000 \$55<br>111,000 \$55<br>110,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$66<br>127,000 \$61   | 10,001<br>Max<br>\$95,000<br>\$114,000<br>\$111,000<br>\$127,000<br>\$127,000<br>\$150,000<br>25,001<br>Max  |  | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | n Size<br>10,000<br><u>Min</u><br>\$78,000<br>\$60,000  | nstitutior<br>7,501 - 1<br>Max  | <br>                                     | 0                      |  |                              | ψ01,000                                       |
| 12-16 FTE       0       0       0       0         17 and greater FTE       0       0       0       0         Institution Size         Director Salary       5,001 - 7,500       7,501 - 10,000       10,001         FTE Based on Paid Staff Only       Mean       Max       Min       Count       Mean       Max       Min       Count       Mean       Max         0.1 FTE       \$48,000       \$48,000       \$58,000       1578,000       \$78,000       \$78,000       \$76,200       \$95,000         2.3 FTE       \$72,373       \$86,000       10,901       \$86,000       \$80,000       \$80,000       \$80,000       \$86,000       \$80,000       \$86,000       \$86,000       \$80,000       \$86,000       <  | Min         Co           \$56,000         \$56,000           \$56,000         \$73,600           \$55,000         \$73,600           \$150,000         \$96,000           \$150,000         \$96,000           \$96,000         \$93,000           \$150,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,000         \$86,820           \$81,875         \$81,875  | Max         Min           \$95,000         \$56,000           \$114,000         \$55,000           \$111,000         \$73,600           \$112,000         \$73,600           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$10,000         \$150,000           \$10,000         \$150,000           \$10,000         \$10,000           \$105,000         \$100,000           \$105,000         \$100,000           \$115,100         \$66,820           \$112,000         \$81,870  | Max         Mii           \$95,000         \$56,000           \$11,000         \$55           \$11,000         \$73           \$127,000         \$96,000           \$150,000         \$150           \$25,001 - 30,00         Max           \$83,000         \$93           \$83,000         \$93           \$115,100         \$66           \$127,000         \$81   | Max<br>\$95,000<br>\$114,000<br>\$111,000<br>\$127,000<br>\$150,000<br>25,001<br>Max<br>\$93,000   | Mean<br>\$76,200<br>\$77,478<br>\$88,009<br>\$111,500<br>\$150,000 | 0<br>0<br><b>Count</b><br>1<br>9<br>24<br>1<br>0  | 10,000<br>Min<br>\$78,000<br>\$60,000   | 7,501 - 1<br>Max  |  | 0                      | ·  |                              | 1. I  |
| 17 and greater FTE         I         0         Institution Size           Director Salary         5,001 - 7,500         7,501 - 10,000         10,001           FTE Based on Paid Staff Only         Mean         Max         Min         Count         Max         Min         Count         Mean         Max         Min         Count         Max  | Min         Co           \$56,000         \$56,000           \$56,000         \$73,600           \$55,000         \$73,600           \$150,000         \$96,000           \$150,000         \$96,000           \$96,000         \$93,000           \$150,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,000         \$86,820           \$81,875         \$81,875  | Max         Min           \$95,000         \$56,000           \$114,000         \$55,000           \$111,000         \$73,600           \$112,000         \$73,600           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$10,000         \$150,000           \$10,000         \$150,000           \$10,000         \$10,000           \$105,000         \$100,000           \$105,000         \$100,000           \$115,100         \$66,820           \$112,000         \$81,870  | Max         Mii           \$95,000         \$56,000           \$11,000         \$55           \$11,000         \$73           \$127,000         \$96,000           \$150,000         \$150           \$25,001 - 30,00         Max           \$83,000         \$93           \$83,000         \$93           \$115,100         \$66           \$127,000         \$81   | Max<br>\$95,000<br>\$114,000<br>\$111,000<br>\$127,000<br>\$150,000<br>25,001<br>Max<br>\$93,000   | Mean<br>\$76,200<br>\$77,478<br>\$88,009<br>\$111,500<br>\$150,000 | 0<br>Count<br>1<br>9<br>24<br>1<br>0  | 10,000<br>Min<br>\$78,000<br>\$60,000   | 7,501 - 1<br>Max  |  | 0                      | řř   |                              | f   |
| Director Salary         5,001 - 7,500         7,501 - 10,000         10,001           FTE Based on Paid Staff Only         Mean         Max         Min         Count         Min         Count         Statoot  | Min         Co           \$56,000         \$56,000           \$56,000         \$73,600           \$55,000         \$73,600           \$150,000         \$96,000           \$150,000         \$96,000           \$96,000         \$93,000           \$150,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,620         \$81,875  | Max         Min           \$95,000         \$56,000           \$114,000         \$55,000           \$111,000         \$73,600           \$112,000         \$73,600           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$10,000         \$150,000           \$10,000         \$150,000           \$10,000         \$10,000           \$105,000         \$100,000           \$105,000         \$100,000           \$115,100         \$66,820           \$112,000         \$81,870  | Max         Mii           \$95,000         \$56,000           \$11,000         \$55           \$11,000         \$73           \$127,000         \$96,000           \$150,000         \$150           \$25,001 - 30,00         Max           \$83,000         \$93           \$83,000         \$93           \$115,100         \$66           \$127,000         \$81   | Max<br>\$95,000<br>\$114,000<br>\$111,000<br>\$127,000<br>\$150,000<br>25,001<br>Max<br>\$93,000   | \$76,200<br>\$77,478<br>\$88,009<br>\$111,500<br>\$150,000         | 1<br>9<br>24<br>1<br>0  | 10,000<br>Min<br>\$78,000<br>\$60,000   | 7,501 - 1<br>Max  |  |                        |  |                              | ĺ   |
| FTE Based on Paid Staff Only         Mean         Max         Min         Count         Max         Min         Count <t< td=""><td>Min         Co           \$56,000         \$56,000           \$56,000         \$73,600           \$55,000         \$73,600           \$150,000         \$96,000           \$150,000         \$96,000           \$96,000         \$93,000           \$150,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,620         \$81,875</td><td>Max         Min           \$95,000         \$56,000           \$114,000         \$55,000           \$111,000         \$73,600           \$112,000         \$73,600           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$10,000         \$150,000           \$10,000         \$150,000           \$10,000         \$10,000           \$105,000         \$100,000           \$105,000         \$100,000           \$115,100         \$66,820           \$112,000         \$81,870</td><td>Max         Mii           \$95,000         \$56,000         \$56,114,000         \$55,114,000         \$55,114,000         \$55,000         \$150,0</td><td>Max<br/>\$95,000<br/>\$114,000<br/>\$111,000<br/>\$127,000<br/>\$150,000<br/>25,001<br/>Max<br/>\$93,000</td><td>\$76,200<br/>\$77,478<br/>\$88,009<br/>\$111,500<br/>\$150,000</td><td>1<br/>9<br/>24<br/>1<br/>0</td><td>Min<br/>\$78,000<br/>\$60,000</td><td>Max</td><td>Maan</td><td></td><td></td><td></td><td></td></t<>  | Min         Co           \$56,000         \$56,000           \$56,000         \$73,600           \$55,000         \$73,600           \$150,000         \$96,000           \$150,000         \$96,000           \$96,000         \$93,000           \$150,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,000         \$93,000           \$93,620         \$81,875  | Max         Min           \$95,000         \$56,000           \$114,000         \$55,000           \$111,000         \$73,600           \$112,000         \$73,600           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$150,000         \$150,000           \$10,000         \$150,000           \$10,000         \$150,000           \$10,000         \$10,000           \$105,000         \$100,000           \$105,000         \$100,000           \$115,100         \$66,820           \$112,000         \$81,870  | Max         Mii           \$95,000         \$56,000         \$56,114,000         \$55,114,000         \$55,114,000         \$55,000         \$150,0 | Max<br>\$95,000<br>\$114,000<br>\$111,000<br>\$127,000<br>\$150,000<br>25,001<br>Max<br>\$93,000   | \$76,200<br>\$77,478<br>\$88,009<br>\$111,500<br>\$150,000         | 1<br>9<br>24<br>1<br>0  | Min<br>\$78,000<br>\$60,000   | Max   | Maan                                     |                        |  |                              |   |
| 0-1 FTE         S48,000         S48,000         S48,000         S48,000         S48,000         S78,000         S78,000 <t< td=""><td>Min         Co           \$56,000         \$75,600           \$75,600         \$75,600           \$56,000         \$56,000           \$56,000         \$56,000           • \$150,000         \$150,000           • \$150,0</td><td>\$95,000]         \$55,000]           \$114,000]         \$55,000]           \$111,000]         \$55,000]           \$111,000]         \$73,600]           \$127,000]         \$96,000]           \$120,000]         \$150,000]           \$120,000]         \$150,000]           \$120,000]         \$150,000]           \$25,001 - 30,000]         \$30,000]           \$93,000]         \$93,000]           \$93,000]         \$93,000]           \$115,100]         \$66,822]           \$127,000]         \$818,773]</td><td>\$95,000         \$56           114,000         \$55           111,000         \$73           127,000         \$96           150,000         \$150           25,001         30,00           Max         Min           593,000         \$93           115,100         \$81           127,000         \$81</td><td>\$95,000<br/>\$114,000<br/>\$111,000<br/>\$127,000<br/>\$150,000<br/><b>25,001</b><br/>Max</td><td>\$76,200<br/>\$77,478<br/>\$88,009<br/>\$111,500<br/>\$150,000</td><td>1<br/>9<br/>24<br/>1<br/>0</td><td>\$78,000<br/>\$60,000</td><td></td><td>Moon</td><td></td><td>· · · ·</td><td><u> </u></td><td></td></t<>  | Min         Co           \$56,000         \$75,600           \$75,600         \$75,600           \$56,000         \$56,000           \$56,000         \$56,000           • \$150,000         \$150,000           • \$150,0   | \$95,000]         \$55,000]           \$114,000]         \$55,000]           \$111,000]         \$55,000]           \$111,000]         \$73,600]           \$127,000]         \$96,000]           \$120,000]         \$150,000]           \$120,000]         \$150,000]           \$120,000]         \$150,000]           \$25,001 - 30,000]         \$30,000]           \$93,000]         \$93,000]           \$93,000]         \$93,000]           \$115,100]         \$66,822]           \$127,000]         \$818,773]   | \$95,000         \$56           114,000         \$55           111,000         \$73           127,000         \$96           150,000         \$150           25,001         30,00           Max         Min           593,000         \$93           115,100         \$81           127,000         \$81  | \$95,000<br>\$114,000<br>\$111,000<br>\$127,000<br>\$150,000<br><b>25,001</b><br>Max   | \$76,200<br>\$77,478<br>\$88,009<br>\$111,500<br>\$150,000         | 1<br>9<br>24<br>1<br>0  | \$78,000<br>\$60,000  |   | Moon                                     |                        | · · · ·                                      | <u> </u>                     |   |
| 2.3 FTE         \$72,873         \$86,200         \$66,390         4         \$80,267         \$105,000         \$60,000         9         \$76,200         \$85,000           4-7 FTE         \$77,033         \$120,000         \$\$60,000         20         \$88,291         \$165,000         \$47,000         24         \$77,478         \$114,000           8-11 FTE         0         0         \$90,000         \$90,000         \$90,000         \$90,000         \$111,500         \$127,00           12-16 FTE         0         0         0         0         \$111,500         \$127,00         \$111,500         \$150,000 <t< td=""><td>0         \$55,000           01         \$73,800           01         \$73,800           01         \$150,000           01         \$150,000           - 30,000         -           - 30,000         -           - 00         \$150,000           - 00         -           - 00         -           - 00         \$150,000           - 00         -           - 00         \$150,000</td><td>\$114,000         \$55,000           \$111,000         \$73,600           \$111,000         \$73,600           \$12,000         \$96,000           \$150,000         \$150,000           \$150,000         \$150,000           \$25,001 - 30,000         Max           Min        </td><td>114,000 \$55<br/>111,000 \$73<br/>127,000 \$96<br/>150,000 \$150<br/>25,001 - 30,00<br/>Max Mii<br/>593,000 \$93<br/>115,100 \$66<br/>127,000 \$81</td><td>\$114,000<br/>\$111,000<br/>\$127,000<br/>\$150,000<br/>25,001<br/>Max<br/>\$93,000</td><td>\$77,478<br/>\$88,009<br/>\$111,500<br/>\$150,000</td><td>9<br/>24<br/>1<br/>0</td><td>\$60,000</td><td>\$78,000</td><td></td><td>Count</td><td></td><td></td><td></td></t<>   | 0         \$55,000           01         \$73,800           01         \$73,800           01         \$150,000           01         \$150,000           - 30,000         -           - 30,000         -           - 00         \$150,000           - 00         -           - 00         -           - 00         \$150,000           - 00         -           - 00         \$150,000   | \$114,000         \$55,000           \$111,000         \$73,600           \$111,000         \$73,600           \$12,000         \$96,000           \$150,000         \$150,000           \$150,000         \$150,000           \$25,001 - 30,000         Max           Min  | 114,000 \$55<br>111,000 \$73<br>127,000 \$96<br>150,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$66<br>127,000 \$81  | \$114,000<br>\$111,000<br>\$127,000<br>\$150,000<br>25,001<br>Max<br>\$93,000  | \$77,478<br>\$88,009<br>\$111,500<br>\$150,000                     | 9<br>24<br>1<br>0   | \$60,000  | \$78,000  |  | Count                  |  |                              |   |
| 4-7 FTE       \$77,033       \$120,000       \$86,000       20       \$88,291       \$165,000       \$47,000       24       \$77,478       \$114,00         8-11 FTE       .       .0       \$90,000       \$90,000       \$90,000       \$11,500       \$111,000       \$111,000       \$111,000       \$111,000       \$111,000       \$111,000       \$110,000       \$150,000  | 0         \$55,000           01         \$73,800           01         \$73,800           01         \$150,000           01         \$150,000           - 30,000         -           - 30,000         -           - 00         \$150,000           - 00         -           - 00         -           - 00         \$150,000           - 00         -           - 00         \$150,000   | \$114,000         \$55,000           \$111,000         \$73,600           \$111,000         \$73,600           \$12,000         \$96,000           \$150,000         \$150,000           \$150,000         \$150,000           \$25,001 - 30,000         Max           Min  | 114,000 \$55<br>111,000 \$73<br>127,000 \$96<br>150,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$66<br>127,000 \$81  | \$114,000<br>\$111,000<br>\$127,000<br>\$150,000<br>25,001<br>Max<br>\$93,000  | \$77,478<br>\$88,009<br>\$111,500<br>\$150,000                     | 24<br>1<br>0  |   |   |  | 1                      |  |                              |   |
| 8-11 FTE       0       \$90,000       \$90,000       \$90,000       \$11,000       \$111,000       \$111,000       \$111,000       \$111,000       \$111,000       \$111,000       \$111,000       \$111,000       \$111,000       \$112,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$25,001       \$150,000       \$150,000       \$150,000       \$150,000       \$150,000       \$25,001       \$150,000       \$25,001       \$150,000       \$25,001       \$150,000       \$25,001       \$150,000       \$25,001       \$150,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001       \$100,000       \$25,001 </td <td>0 \$73,600<br/>\$96,000<br/>\$150,000<br/><b>30,000</b><br/><b>Min Co</b><br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$93,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,00000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000<br/>\$95,0000</td> <td>2 \$111.000 \$73.600<br/>\$12.000 \$96.000<br/>\$150.000 \$150.000<br/>25.001 - 30,000<br/>Max Min<br/>9 \$93.000<br/>\$115.100 \$68.820<br/>\$115.100 \$68.820<br/>\$115.100 \$68.820</td> <td>111.000 \$73<br/>127.000 \$96<br/>150,000 \$150<br/>25,001 - 30,00<br/>Max Mii<br/>593,000 \$93<br/>115,100 \$66<br/>127,000 \$81</td> <td>\$111,000<br/>\$127,000<br/>\$150,000<br/>25,001<br/>Max</td> <td>\$88,009<br/>\$111,500<br/>\$150,000</td> <td>1<br/>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | 0 \$73,600<br>\$96,000<br>\$150,000<br><b>30,000</b><br><b>Min Co</b><br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$93,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,00000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000<br>\$95,0000 | 2 \$111.000 \$73.600<br>\$12.000 \$96.000<br>\$150.000 \$150.000<br>25.001 - 30,000<br>Max Min<br>9 \$93.000<br>\$115.100 \$68.820<br>\$115.100 \$68.820<br>\$115.100 \$68.820  | 111.000 \$73<br>127.000 \$96<br>150,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$66<br>127,000 \$81  | \$111,000<br>\$127,000<br>\$150,000<br>25,001<br>Max   | \$88,009<br>\$111,500<br>\$150,000                                 | 1<br>0  |   |   |  |                        |  |                              |   |
| 12-16 FTE       0       0       \$111,500       \$127,00         17 and greater FTE       0       0       \$160,000       \$150,000         Institution Size         Director Salary       15,001 - 20,000       20,001 - 25,000       25,001         FTE Based on Paid Staff Only       Mean       Max       Min       Count       Max       Min       Count       Max       Min       Count       Max       Min       Count       Coint       Coint       Coint </td <td>0 \$96,000<br/>• \$150,000<br/>• 30,000<br/>Min Co<br/>• • • • • • • • • • • • • • • • • • •</td> <td>25,001 - 30,000<br/>25,001 - 30,000<br/>Max Min<br/>593,000 \$93,000<br/>\$93,000<br/>\$115,100<br/>\$66,820<br/>\$115,100<br/>\$66,820<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,000<br/>\$12,</td> <td>127,000 \$96<br/>150,000 \$150<br/>25,001 - 30,00<br/>Max Mii<br/>593,000 \$93<br/>115,100 \$66<br/>127,000 \$81</td> <td>\$127,000<br/>\$150,000<br/>25,001<br/>Max</td> <td>\$111,500<br/>\$150,000</td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td>φ30,000</td> <td></td> <td></td>   | 0 \$96,000<br>• \$150,000<br>• 30,000<br>Min Co<br>• • • • • • • • • • • • • • • • • • •   | 25,001 - 30,000<br>25,001 - 30,000<br>Max Min<br>593,000 \$93,000<br>\$93,000<br>\$115,100<br>\$66,820<br>\$115,100<br>\$66,820<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,000<br>\$12,  | 127,000 \$96<br>150,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$66<br>127,000 \$81  | \$127,000<br>\$150,000<br>25,001<br>Max  | \$111,500<br>\$150,000   | 0   |   |   |  |                        | φ30,000                                      |                              |   |
| 17 and greater FTE       Institution Size         Institution Size         Director Salary       Institution Size         Colspan="2">Institution Size         Director Salary       Colspan="2">Institution Size         Colspan="2">Institution Size         Director Salary       Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Statistication Size         Colspan="2">Institution Size         Colspan="2">Colspan="2"         Colspan= Colspan="2"       Col   | - 30,000<br>- 30,000<br>Min Co<br>   | 25,001 - 30,000<br>25,001 - 30,000<br>Max Min<br>   | 150,000 \$150<br>25,001 - 30,00<br>Max Mii<br>593,000 \$93<br>115,100 \$66<br>127,000 \$81  | \$150,000<br>25,001<br>Max<br>\$93,000   | \$150,000  | 0   |   |   |  |                        | ļ. — — — — — — — — — — — — — — — — — — —     |                              |   |
| Director Salary         15,001 - 20,000         20,001 - 25,000         25,001           FTE Based on Paid Staff Only         Mean         Max         Min         Count         Mean         Max         Min         Count         Mean         Max         Min         Count         Si 20,000         <   | Min Co<br>93,000<br>\$66,820<br>0 \$81,875   | Max Min<br>\$93,000 \$93,000<br>\$115,100 \$66,820<br>\$127,000 \$81,875  | Max Min<br>593,000 \$93<br>115,100 \$66<br>127,000 \$81   | Max  | Mean   | 0   |   |   |  | 0                      |  |                              |   |
| FTE Based on Paid Staff Only         Mean         Max         Min         Count         Max         Min         Count         Mean         Max         Min         Count         Min         Count         Max         Min         Count         Min         Count         Min         Count         Min         Count         Min         <  | Min Co<br>93,000<br>\$66,820<br>0 \$81,875   | Max Min<br>\$93,000 \$93,000<br>\$115,100 \$66,820<br>\$127,000 \$81,875  | Max Min<br>593,000 \$93<br>115,100 \$66<br>127,000 \$81   | Max  | Mean   |   |   |   |  |                        |  |                              |   |
| 0-1 FTE         0         0         0         0         0         0         0         2.3 FTE         0         881,302         \$81,302         \$81,302         \$81,302         \$11,302         1         0         2.3 FTE         0         881,302         \$81,302         \$81,302         \$81,302         \$81,302         \$11         0         \$30,000         \$\$6,000         7         \$93,000         \$\$9   | \$93,000<br>\$66,820<br>0 \$81,875   | \$93,000 \$93,000<br>\$115,100 \$66,820<br>\$127,000 \$81,875   | \$93,000 \$93<br>115,100 \$66<br>127,000 \$81   | \$93.000   | Mean   |   |   |   |  |                        |  |                              |   |
| 2-3 FTE         0         \$81,302         \$81,302         \$81,302         \$81,302         \$13,   | 0 \$66,820<br>0 \$81,875   | \$115,100 \$66,820<br>\$127,000 \$81,875  | 115,100 \$66<br>127,000 \$81  | \$93,000   |  |   | Min   | Max   | Mean                                     |                        | Min  | Max                          | Mean  |
| 4-7 FTE       \$85,541       \$119,000       \$56,160       14       \$75,786       \$93,000       \$65,000       7       \$93,000       \$83,00         8-11 FTE       \$90,022       \$109,000       \$78,720       10       \$96,555       \$113,000       \$80,755       \$93,000       \$83,000       \$93,584       \$115,100         12-16 FTE       \$94,300       \$109,000       \$84,500       4       \$89,568       \$90,022       \$98,075       \$12,700         17 and greater FTE       0       \$115,650       \$128,600       \$105,350       3       \$120,000   | 0 \$66,820<br>0 \$81,875   | \$115,100 \$66,820<br>\$127,000 \$81,875  | 115,100 \$66<br>127,000 \$81  | \$93,000   | <u>.</u>   | 0   | \$81 202  | \$81 202  | \$81 202                                 |                        | <u></u>                                      | ÷                            | <u>+</u>                                      |
| B-11 FTE         \$90,022         \$109,000         \$78,720         10         \$96,555         \$113,000         \$80,795         9         \$83,584         \$115,10           12-16 FTE         \$94,300         \$109,000         \$84,500         4         \$99,568         \$90,132         \$99,004         2         \$98,375         \$127,00           17 and greater FTE         .         .         0         \$115,600         \$105,500         \$12,800         \$105,300         \$12,00   | 0 \$66,820<br>0 \$81,875   | \$115,100 \$66,820<br>\$127,000 \$81,875  | 115,100 \$66<br>127,000 \$81  | ¢115 100   | \$93.000   | 7   |   |   |  |                        | \$56 160                                     | \$119.000                    | \$85.541                                      |
| 17 and greater FTE       I       01 \$115,6501       \$128,6001       \$105,3501       31       \$120,0001   | 0 \$81,875<br>3 \$120,000  | \$127,000 \$81,87<br>\$120,000 \$120,000  | 127,000 \$81<br>120,000 \$120   | \$110,10U  | \$93,584   | 9   |   |   |  | 10                     |  |                              |   |
| 17 and greater FTE       I       01 \$115,6501       \$128,6001       \$105,3501       31       \$120,0001   | 0 \$120,000  | \$120,000 \$120,000   | 120,000 \$120   | \$127,000  | \$98,375   | 2   |   |   |  |                        |  |                              |   |
| Director Salary         30,001 - 35,000         35,001 and over           FTE Based on Paid Staff Only         Mean         Max         Min         Count         Mean         Max         Min         Count           0-1 FTE         .   |  |   |   | \$120,000  | \$120,000  | 3   |   |   | \$115,650                                | 0                      | <u>.                                    </u> |                              | <u>i.                                    </u> |
| FTE Based on Paid Staff Only         Mean         Max         Min         Count         Mean         Max         Min         Count           0-1 FTE         .   |  |   |   |  |  |   |   |   |  | Institutio             |  |                              |   |
| 0-1 FTE000<br>2-3 FTE000<br>4-7 FTE0 \$89,500 \$89,500 \$89,500 1<br>8-11 FTE\$95,740 \$101,000 \$82,000 4 \$102,667 \$118,000 \$86,000 3<br>12-16 FTE\$108,500 \$109,000 \$109,000 2 \$109,225 \$135,731 \$75,000 6   |  |   |   |  |  |   |   |   |  |                        | · · · · · · · · · · · · · · · · · · ·        |                              |   |
| 2-3 FTE         .         .         .         .         .         0           4-7 FTE         .         .         .         .         0         \$89,500         \$89,500         1           8-11 FTE         \$95,740         \$101,000         \$82,000         4         \$102,667         \$118,000         \$86,000         3           12-16 FTE         \$108,500         \$109,000         \$109,0225         \$135,731         \$75,000         6  |  |   |   |  |  | Count   | Min   | Max   | Mean                                     | Count                  | Min  | Max                          | Mean  |
| 4-7 FTE         0         \$89,500         \$89,500         1           8-11 FTE         \$95,740         \$101,000         \$82,000         4         \$102,667         \$118,000         \$86,000         3           12-16 FTE         \$108,500         \$109,000         \$109,000         2         \$109,225         \$135,731         \$75,000         6   |  |   |   |  |  | 0   | ÷   |   | i  | 0                      | <u>k</u>                                     | ·                            | ÷İ  |
| 8-11 FTE \$95,740 \$101,000 \$82,000 4 \$102,667 \$118,000 \$86,000 3<br>12-16 FTE \$108,500 \$109,000 \$108,000 2 \$109,225 \$135,731 \$75,000 6  |  |   |   |  |  | 1   | \$89.500  | \$80 500  | \$89.500                                 |                        | <u> </u>                                     | ÷                            | <u>+</u>                                      |
| 12-16 FTE \$108,500 \$109,000 \$108,000 2 \$109,225 \$135,731 \$75,000 6   |  |   |   |  |  | 3   |   |   |  |                        | \$82.000                                     | \$101.000                    | \$95.740                                      |
|  |  |   |   |  |  | 6   |   |   |  |                        |  |                              |   |
|  |  |   |   |  |  | 7   | \$102,260   | \$135,900   | \$120,179                                | 4                      |  |                              |   |
| Director Salary by Paid Staff and Intern FTE and Institution Size  |  |   |   |  |  |   |   |   |  |                        | e  | ion Size                     | d Institut                                    |
| Institution Size   |  |   |   |  |  |   |   |   |  |                        |  |                              |   |
|  |  | 2,501 - 5,000   |   |  |  |   | -   |   |  |                        | · · · ·                                      |                              |   |
| FTE Based on Paid Staff and Interns Mean Max Min Count Mean Max Min Count Mean Max A Min Count Mean Max Max Min Count Mean Max Max Min Count Mean Max Max Min Count Mean Max Min Max Min Count Mean Max Min Min Max Min Ma   | Min Co   |   |   |  |  |   |   |   |  |                        |  |                              |   |
|  |  |   |   |  |  | +   |   |   |  |                        |  |                              |   |
| 2-3 FTE         \$60,682         \$84,000         \$31,500         11         \$65,020         \$112,000         \$42,000         22         \$62,604         \$87,00           4-7 FTE         \$72,090         \$120,000         \$52,000         4         \$89,654         \$130,000         \$65,000         14         \$73,673         \$100,000  |  |   |   |  |  |   |   |   |  |                        |  |                              |   |
| 8-11 FTE 0 \$97,000 \$104,000 \$90,000 2 \$82,833 \$110,00   | 3 \$58,500   | \$110,000 \$58,500  | 110,000 \$58  | \$110,000  | \$82,833   | 2   |   |   |  |                        |  |                              |   |
| 12-16 FTE  | 1  | I. I.   |   |  |  |   |   |   |  | 0                      |  |                              |   |
| 17 and greater FTE 01 01 01  | <u>I.                                     </u>   | <u>[. ].</u>  |   |  |  | 0   |   |   |  | 0                      | l. I   |                              |   |
| Institution Size   |  |   |   |  | 0  |   |   |   |  |                        |  |                              |   |
|  |  | 10,001 - 15,000   |   |  |  |   |   |   |  |                        | · · · · ·                                    |                              | <u>                                     </u>  |
| FTE Based on Paid Staff and Interns Mean Max Min Count Mean Max Min Count Mean Max   | Min Co   | Max Min   | Max Mi  | Max  |  |   | Min   | Мах   | Mean                                     | Count                  |  |                              |   |
| 0-1 FTE \$48,000 \$48,000 \$48,000 1 0 0   |  | \$56,000 \$56,000   | \$56.000  | ¢50.001  |  |   |   | \$105.000   | \$81.690                                 | 1                      |  |                              |   |
|  |  |   |   |  |  |   |   |   |  | 2<br>18                |  |                              |   |
| 8-11 FTE \$95,002 \$102,000 \$102,000 10 \$00,001 10 \$120,000 \$41,000 10 \$12,000 \$41,  |  | ,   |   |  | 4. 41- 4   |   |   |   | +++++++++++++++++++++++++++++++++++++++  |                        |  |                              |   |
| 12-16 FTE  | 0 \$79,300   | 7 \$98,500 \$79,300   | \$98,500 \$79   | \$98,500   | \$91,267   | 1   |   |   |  |                        |  |                              | [   |
| 17 and greater FTE 0 \$124,333 \$150,00  | 0 \$96,000   | \$150,000 \$96,000  | 150,000 \$96  | \$150,000  | \$124,333  | 0   | <u>.                                    </u>  |   |  | 0                      | <u> </u>                                     |                              | <u> .</u>                                     |
| Institution Size   |  |   |   |  |  |   |   |   |  |                        |  |                              |   |
|  |  | 25,001 - 30,000   |   |  |  |   |   |   |  |                        | · · · · · · · · · · · · · · · · · · ·        |                              | <u> </u>                                      |
| FTE Based on Paid Staff Interns Mean Max Min Count Mean Max Min Count Mean Max   | Min Co   | Max Min   | Max Mi  | Max  |  |   |   |   |  |                        | Min  | Max                          | Mean  |
| 0-1 FTE  |  | j. l.   |   | i.<br>   |  |   |   |   |  |                        | <u> </u>                                     | ·                            | <u></u> ∔'                                    |
| 10 SET 07 SET 07 SET 07 1  | <u>+</u>   | †   | \$93.000 \$93   | \$93.000   | \$93.000   |   |   |   | \$81,302<br>\$76,000                     | 0                      | \$56 160                                     | \$119.000                    | \$81 307                                      |
| h  |  | \$93.000 \$93.000   |   |  |  |   |   |   |  | 11                     |  |                              |   |
| 4-7 FTE \$81,307 \$119,000 \$56,160 9 \$76,000 \$93,000 \$65,000 4 \$93,000 \$93,000   |  |   | 115,100: 395  |  | \$91,866   | 6   |   |   |  |                        |  |                              |   |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$45,000         4         \$93,000 </td <td>0 \$95,000</td> <td>5 \$115,100 \$95,000</td> <td>115,100 \$95<br/>127,000 \$66</td> <td>\$127,000</td> <td></td> <td></td> <td></td> <td></td> <td>\$109,271</td> <td></td> <td></td> <td></td> <td></td>  | 0 \$95,000   | 5 \$115,100 \$95,000  | 115,100 \$95<br>127,000 \$66  | \$127,000  |  |   |   |   | \$109,271                                |                        |  |                              |   |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$45,000         4         \$93,000         \$93,000         \$83,000         \$93,000         \$83,000         \$93,000 </td <td>0 \$95,000<br/>0 \$66,820</td> <td>\$115,100 \$95,000<br/>\$127,000 \$66,820</td> <td>127,000 \$66</td> <td></td> <td>\$100,693</td> <td>-</td> <td></td> <td></td> <td>n Size</td> <td>Institutio</td> <td></td> <td></td> <td></td>   | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  | -   |   |   | n Size                                   | Institutio             |  |                              |   |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$45,000         4         \$93,000         \$93,000         \$83,000         \$93,000         \$83,000         \$93,000         \$83,000         \$93,000 </td <td>0 \$95,000<br/>0 \$66,820</td> <td>\$115,100 \$95,000<br/>\$127,000 \$66,820</td> <td>127,000 \$66</td> <td></td> <td>\$100,693</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>35,000</td> <td></td> <td></td>  | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  |   |   |   |  |                        | 35,000                                       |                              |   |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$45,000         \$4         \$33,000         \$83,000         \$83,000         \$83,000         \$81,200         \$112,000         \$80,000         11         \$93,100         \$113,000         \$75,000         61         \$105,705         \$115,10           12-16 FTE         \$83,744         \$93,500         \$76,720         5         \$99,100         \$83,812         6         \$91,866         \$127,00           17 and greater FTE         \$97,567         \$109,000         \$85,700         \$128,600         \$99,132         4         \$10,693         \$120,00           Institution Size           Institution Size           Director Salary         30,001 - 35,000         35,001 and over   | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  |   |   |   |  |                        |  |                              | Maam  |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$4         \$93,000         \$93,000         \$80,000         \$11         \$93,140         \$113,000         \$75,000         6         \$105,705         \$115,100         \$112,000         \$80,000         11         \$93,140         \$113,000         \$75,000         6         \$105,705         \$115,100         \$109,271         \$128,600         \$90,132         6         \$91,866         \$127,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000         \$120,000         \$109,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000         \$109,271         \$128,600         \$90,132         4         \$100,693         \$120,000  | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  |   |   |   |  |                        | Min  | Max                          | mean  |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$65,000         4         \$83,000         \$93,000         \$65,000         4         \$83,000         \$93,000         \$65,000         4         \$83,000         \$93,000         \$65,000         4         \$83,000         \$93,000         \$65,000         4         \$83,000         \$93,000         \$83,000         \$112,000         \$80,000         11         \$93,100         \$113,000         \$75,000         6         \$105,705         \$115,10           12-16 FTE         \$83,744         \$93,500         \$78,720         \$         \$92,110         \$99,000         \$83,812         6         \$91,866         \$127,00           17 and greater FTE         \$97,567         \$109,000         \$85,700         3         \$109,0271         \$128,600         \$90,132         4         \$100,693         \$120,00           Institution Size           Director Salary           FTE Based on Paid Staff Interns           Mean         Max         Min         Count           0.         0.         0  | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  |   |   |   |  | 0                      | Min  | Max                          |   |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$65,000         4         \$93,000         \$90,000 </td <td>0 \$95,000<br/>0 \$66,820</td> <td>\$115,100 \$95,000<br/>\$127,000 \$66,820</td> <td>127,000 \$66</td> <td></td> <td>\$100,693</td> <td>Count<br/>0</td> <td>Min</td> <td>Max</td> <td>Mean</td> <td>0<br/>0</td> <td>Min</td> <td>Max</td> <td></td>  | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  | Count<br>0  | Min   | Max   | Mean                                     | 0<br>0                 | Min  | Max                          |   |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$65,000         4         \$93,000 </td <td>0 \$95,000<br/>0 \$66,820</td> <td>\$115,100 \$95,000<br/>\$127,000 \$66,820</td> <td>127,000 \$66</td> <td></td> <td>\$100,693</td> <td>Count<br/>0<br/>0</td> <td>Min<br/>\$89,500</td> <td>Max<br/>\$89,500</td> <td>Mean<br/>\$89,500</td> <td>0<br/>0</td> <td></td> <td></td> <td>:</td>  | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  | Count<br>0<br>0   | Min<br>\$89,500   | Max<br>\$89,500   | Mean<br>\$89,500                         | 0<br>0                 |  |                              | :   |
| 4-7 FTE         \$81,307         \$119,000         \$56,160         9         \$76,000         \$93,000         \$65,000         4         \$93,000         \$90,000 </td <td>0 \$95,000<br/>0 \$66,820</td> <td>\$115,100 \$95,000<br/>\$127,000 \$66,820</td> <td>127,000 \$66</td> <td></td> <td>\$100,693</td> <td>Count<br/>0<br/>0<br/>1<br/>1</td> <td>Min<br/>\$89,500<br/>\$86,000</td> <td>Max<br/>\$89,500<br/>\$86,000</td> <td>Mean<br/>\$89,500<br/>\$86,000</td> <td>0<br/>0<br/>0<br/>1</td> <td>\$101,000</td> <td>\$101,000</td> <td>\$101,000</td>   | 0 \$95,000<br>0 \$66,820   | \$115,100 \$95,000<br>\$127,000 \$66,820  | 127,000 \$66  |  | \$100,693  | Count<br>0<br>0<br>1<br>1   | Min<br>\$89,500<br>\$86,000   | Max<br>\$89,500<br>\$86,000   | Mean<br>\$89,500<br>\$86,000             | 0<br>0<br>0<br>1       | \$101,000                                    | \$101,000                    | \$101,000                                     |

|                              |           |           |           |       | Total \   | rears as D | irector (D | 004)  |           |            |           |       |
|------------------------------|-----------|-----------|-----------|-------|-----------|------------|------------|-------|-----------|------------|-----------|-------|
| Director Salary              |           | 0-3 ye    | ars       |       |           | 4-6 y      | ears       |       |           | 7-9 y      | ears      |       |
| FTE based on Paid Staff only | Mean      | Max       | Min       | Count | Mean      | Max        | Min        | Count | Mean      | Max        | Min       | Count |
| 0-1 FTE                      | \$58,180  | \$91,000  | \$40,000  | 12    | \$40,721  | \$40,721   | \$40,721   | 1     | \$61,750  | \$93,000   | \$42,000  | 4     |
| 2-3 FTE                      | \$71,235  | \$105,000 | \$46,000  | 30    | \$69,990  | \$112,000  | \$45,000   | 15    | \$61,033  | \$76,000   | \$45,000  | 12    |
| 4-7 FTE                      | \$81,039  | \$119,000 | \$58,500  | 25    | \$75,997  | \$130,000  | \$51,500   | 29    | \$81,556  | \$120,500  | \$47,000  | 22    |
| 8-11 FTE                     | \$94,749  | \$111,924 | \$66,820  | 9     | \$87,279  | \$96,000   | \$78,720   | 14    | \$91,866  | \$115,100  | \$74,600  | 12    |
| 12-16 FTE                    | \$103,364 | \$135,731 | \$75,000  | 9     | \$93,250  | \$102,000  | \$84,500   | 2     | \$87,902  | \$96,000   | \$81,875  | 5     |
| 17 and greater FTE           | \$113,087 | \$120,000 | \$102,260 | 3     | \$131,667 | \$150,000  | \$120,000  | 3     |           |            | i.        | 0     |
|                              |           |           |           |       | Total \   | rears as D | irector (D | 004)  |           |            |           |       |
| Director Salary              |           | 10-12 y   | ears      |       |           | 13-15      | years      |       |           | 15 years a | and above | )     |
| FTE based on Paid Staff only | Mean      | Max       | Min       | Count | Mean      | Max        | Min        | Count | Mean      | Max        | Min       | Count |
| 0-1 FTE                      | \$51,000  | \$54,000  | \$48,000  | 2     |           |            |            | 0     |           |            |           | (     |
| 2-3 FTE                      | \$65,144  | \$86,200  | \$52,000  | 4     | \$65,608  | \$120,000  | \$31,500   | 8     | \$70,511  | \$92,000   | \$50,000  | 18    |
| 4-7 FTE                      | \$82,740  | \$112,000 | \$70,000  | 11    | \$84,092  | \$98,815   | \$59,460   | 3     | \$87,200  | \$165,000  | \$61,800  | 31    |
| 8-11 FTE                     | \$94,500  | \$104,000 | \$85,000  | 2     | \$113,000 | \$113,000  | \$113,000  | 1     | \$97,658  | \$118,000  | \$73,600  |       |
| 12-16 FTE                    | \$106,350 | \$127,000 | \$85,700  | 2     | \$124,786 | \$127,000  | \$122,572  | 2     | \$125,000 | \$125,000  | \$125,000 | 1     |
| 17 and greater FTE           | \$116,300 | \$135,900 | \$100,000 | 3     | \$128,600 | \$128,600  | \$128,600  | 1     | \$114,157 | \$130,000  | \$93,500  | 6     |

| Director Salary by Paid Staff and Intern | FTE and Years of | of Expe   | rience   |       |           |            |            |       |           |            |           |        |
|--|------------------|-----------|----------|-------|-----------|------------|------------|-------|-----------|------------|-----------|--------|
|  |                  |           |          |       | Total '   | Years as D | irector (D | 004)  |           |            |           |        |
| Director Salary                          |                  | 0-3 ye    | ars      |       |           | 4-6 y      | ears       |       |           | 7-9 y      | ears      |        |
| FTE based on Paid Staff and Interns      | Mean             | Max       | Min      | Count | Mean      | Max        | Min        | Count | Mean      | Max        | Min       | Count  |
| 0-1 FTE                                  | \$49,583         | \$56,000  | \$42,500 | 6     | \$56,861  | \$73,000   | \$40,721   | 2     | \$61,750  | \$93,000   | \$42,000  | 4      |
| 2-3 FTE                                  | \$66,718         | \$105,000 | \$40,000 | 23    | \$66,356  | \$112,000  | \$45,000   | 10    | \$61,582  | \$76,000   | \$45,000  | 11     |
| 4-7 FTE                                  | \$78,415         | \$119,000 | \$60,264 | 33    | \$75,063  | \$130,000  | \$48,000   | 27    | \$78,926  | \$120,500  | \$47,000  | 17     |
| 8-11 FTE                                 | \$95,928         | \$114,000 | \$58,500 | 8     | \$89,389  | \$95,000   | \$84,000   | 9     | \$87,433  | \$120,000  | \$72,000  | 13     |
| 12-16 FTE                                | \$95,569         | \$135,731 | \$66,820 | 8     | \$87,570  | \$96,000   | \$78,720   | 9     | \$92,020  | \$115,000  | \$79,000  | 7      |
| 17 and greater FTE                       | \$103,181        | \$120,000 | \$82,000 | 10    | \$115,854 | \$150,000  | \$82,271   | 5     | \$93,066  | \$96,000   | \$90,132  | 2      |
|  |                  |           |          |       | Total '   | Years as D | irector (D | 004)  |           |            |           |        |
| Director Salary                          |                  | 10-12 y   | ears     |       |           | 13-15      | years      |       | 15 yea    | ars and ab | ove in po | sition |
| FTE based on Paid Staff and Interns      | Mean             | Max       | Min      | Count | Mean      | Max        | Min        | Count | Mean      | Max        | Min       | Count  |
| 0-1 FTE                                  | \$50,000         | \$52,000  | \$48,000 | 2     |           |            |            | 0     | \$73,300  | \$73,300   | \$73,300  | 1      |
| 2-3 FTE                                  | \$57,377         | \$57,377  | \$57,377 | 1     | \$56,645  | \$80,314   | \$31,500   | 6     | \$69,073  | \$92,000   | \$50,000  | 11     |
| 4-7 FTE                                  | \$81,641         | \$112,000 | \$65,000 | 11    | \$91,153  | \$120,000  | \$59,460   | 3     | \$79,372  | \$116,000  | \$52,000  | 24     |
| 8-11 FTE                                 | \$81,647         | \$88,293  | \$75,000 | 2     | \$105,908 | \$113,000  | \$98,815   | 2     | \$96,305  | \$165,000  | \$69,000  | 19     |
| 12-16 FTE                                | \$105,333        | \$127,000 | \$85,000 | 3     |           |            |            | 0     | \$97,710  | \$118,000  | \$82,000  | 4      |
| 17 and greater FTE                       | \$108,650        | \$135,900 | \$85,700 | 4     | \$126,057 | \$128,600  | \$122,572  | 3     | \$115,706 | \$130,000  | \$93,500  | 7      |

| Staff by Years of Experience and Paid Staff and                    | d Intern F | TE       |          |       |          |             |          |       |          |          |          |       |
|--|------------|----------|----------|-------|----------|-------------|----------|-------|----------|----------|----------|-------|
|  |            |          |          |       | St       | aff and Int | erns FTE |       |          |          |          |       |
|  |            | 0-1 F    | TE       |       |          | 2-3 F       | FTE      |       |          | 4-7      | FTE      |       |
|  | Mean       | Min      | Max      | Count | Mean     | Min         | Max      | Count | Mean     | Min      | Max      | Count |
| Training Director Salary (1-3 yrs in position)                     |            |          |          | 0     | \$46,100 | \$39,000    | \$54,500 | 4     | \$60,633 | \$47,000 | \$77,200 | 12    |
| Training Director Salary (4-6 yrs in position)                     | \$45,600   | \$45,600 | \$45,600 | 1     |          |             |          | 0     | \$70,489 | \$64,800 | \$80,667 | 3     |
| Training Director Salary (7-9 yrs in position)                     |            |          |          | 0     | \$65,000 | \$65,000    | \$65,000 | 1     | \$65,000 |          |          |       |
| Training Director Salary (10-12 yrs in position)                   |            |          |          | 0     | \$64,000 | \$64,000    | \$64,000 | 1     | \$80,190 | \$71,569 | \$90,000 | 3     |
| Training Director Salary (13-15 yrs in position)                   |            |          |          | 0     | \$54,000 | \$54,000    | \$54,000 | 1     | \$70,000 | \$70,000 | \$70,000 | 1     |
| Training Director Salary (15 yrs and above in position)            | \$67,000   | \$67,000 | \$67,000 | 1     |          |             |          | 0     | \$67,500 | \$65,000 | \$70,000 | 2     |
| Assistant/Associate Director Salary (1-3 yrs in position)          | \$55,500   | \$51,000 | \$60,000 | 2     | \$52,786 |             | \$80,000 | 7     | \$60,724 | \$33,000 | \$88,600 | 23    |
| Assistant/Associate Director Salary (4-6 yrs in position)          | \$41,250   | \$41,250 | \$41,250 | 1     | \$39,000 | \$25,000    | \$54,000 | 3     | \$65,031 | \$51,000 | \$85,000 | 5     |
| Assistant/Associate Director Salary (7-9 yrs in position)          |            |          |          | 0     |          |             |          | 0     | \$56,750 | \$46,500 | \$68,000 | 6     |
| Assistant/Associate Director Salary (10-12 yrs in position)        | I.         |          |          | 0     | \$47,500 | \$43,000    | \$52,000 | 2     | \$78,085 | \$71,569 | \$84,600 | 2     |
| Assistant/Associate Director Salary (13-15 yrs in position)        | I.         |          |          | 0     | \$61,500 | \$61,500    | \$61,500 | 1     |          |          |          | 0     |
| Assistant/Associate Director Salary (15 yrs and above in position) |            |          |          | 0     | \$66,046 | \$66,046    | \$66,046 | 1     | \$62,577 | \$46,000 | \$75,000 | 11    |
| Counselor with Doctorate Salary (1-3 yrs in position)              | \$60,000   | \$52,000 | \$68,000 | 2     | \$60,159 | \$40,000    | \$85,000 | 8     | \$50,803 | \$30,000 | \$80,000 | 57    |
| Counselor with Doctorate Salary (4-6 yrs in position)              | \$59,500   | \$54,000 | \$65,000 | 2     | \$50,867 | \$48,000    | \$54,600 | 3     | \$55,243 | \$36,920 | \$85,000 | 28    |
| Counselor with Doctorate Salary (7-9 yrs in position)              |            |          |          | 0     | \$47,000 | \$47,000    | \$47,000 | 1     | \$59,144 | \$50,000 | \$70,000 | 7     |
| Counselor with Doctorate Salary (10-12 yrs in position)            | Ī.         |          |          | 0     | \$50,000 | \$50,000    | \$50,000 | 1     | \$61,733 | \$42,500 | \$75,000 | 6     |
| Counselor with Doctorate Salary (13-15 yrs in position)            | Ī.         |          |          | 0     |          |             |          | 0     | \$66,830 | \$59,144 | \$84,000 | 7     |
| Counselor with Doctorate Salary (15 yrs and above in position)     | I.         |          |          | 0     |          |             |          | 0     | \$65,211 | \$25,000 | \$90,000 | 17    |
| Couselor who is ABD Salary (1-3 yrs in position)                   | Ī.         |          |          | 0     | \$45,750 | \$40,000    | \$51,500 | 2     | \$40,000 | \$26,000 | \$47,000 | 5     |
| Couselor who is ABD Salary (4-6 yrs in position)                   | Ī.         |          |          | 0     | \$36,500 | \$30,000    | \$43,000 | 2     | \$41,842 | \$41,842 | \$41,842 | 1     |
| Couselor who is ABD Salary (7-9 yrs in position)                   |            |          |          | 0     |          |             |          | 0     | \$41,842 | \$41,842 | \$41,842 | 1     |
| Couselor who is ABD Salary (10-12 yrs in position)                 | I.         |          |          | 0     |          |             |          | 0     |          |          |          | 0     |
| Couselor who is ABD Salary (13-15 yrs in position)                 |            |          |          | 0     |          |             |          | 0     |          |          |          | 0     |
| Couselor who is ABD Salary (15 yrs and above in position)          | I.         |          |          | 0     |          |             |          | 0     |          |          |          | 0     |
| Counselor with MA Salary (1-3 yrs in position)                     | \$35,000   | \$35,000 | \$35,000 | 1     | \$41,906 | \$33,996    | \$51,000 | 16    | \$42,070 | \$20,000 | \$73,000 | 37    |
| Counselor with MA Salary (4-6 yrs in position)                     | I.         |          |          | 0     | \$49,538 | \$45,000    | \$59,731 | 4     | \$46,595 | \$32,960 | \$67,000 | 20    |
| Counselor with MA Salary (7-9 yrs in position)                     | \$42,600   | \$42,600 | \$42,600 | 1     | \$49,677 | \$36,000    | \$61,000 | 7     | \$52,735 |          |          |       |
| Counselor with MA Salary (10-12 yrs in position)                   | \$44,084   | \$37,000 | \$51,167 | 2     | \$41,000 | \$40,000    | \$42,000 | 2     | \$55,138 | \$38,765 | \$76,200 | 7     |
| Counselor with MA Salary (13 -15 yrs in position)                  | I.         |          |          | 0     | \$65,000 | \$55,000    | \$75,000 | 2     | \$55,792 | \$46,350 | \$61,000 | 6     |
| Counselor with MA Salary (15 yrs and above in position)            | \$63,675   | \$63,675 | \$63,675 | 1     | \$61,026 | \$58,000    | \$63,000 | 3     | \$57,822 | \$42,500 | \$74,500 | 12    |

| Staff by Years of Experience and Paid Staff and Inter            | n FTE (cont. | )        |          |       |          |              |          |       |           |           |           |       |
|--|--------------|----------|----------|-------|----------|--------------|----------|-------|-----------|-----------|-----------|-------|
|  |              |          |          |       | S        | taff and Int | erns FTE |       |           |           |           |       |
|  |              | 0-1 F    | TE       |       |          | 2-3 F        | TE       |       |           | 4-7       | FTE       |       |
|  | Mean         | Min      | Max      | Count | Mean     | Min          | Max      | Count | Mean      | Min       | Max       | Count |
| Counselor with MSW Salary (1-3 yrs in position)                  | \$27,050     | \$19,000 | \$35,100 | 2     | \$45,615 | \$37,000     | \$55,000 | 13    | \$48,251  | \$32,400  | \$62,000  | 16    |
| Counselor with MSW Salary (4-6 yrs in position)                  |              |          |          | 0     | \$50,040 | \$50,040     | \$50,040 | 1     | \$52,951  | \$38,000  | \$67,000  | 14    |
| Counselor with MSW Salary (7-9 yrs in position)                  |              |          |          | 0     | \$43,500 | \$40,000     | \$50,500 | 3     | \$55,404  | \$34,628  | \$74,500  | 8     |
| Counselor with MSW Salary (10-12 yrs in position)                |              |          |          | 0     |          |              |          | 0     | \$50,083  | \$44,000  | \$56,500  | 6     |
| Counselor with MSW Salary (13-15 yrs in position)                |              |          |          | 0     |          |              |          | 0     | \$55,000  | \$55,000  | \$55,000  | 1     |
| Counselor with MSW Salary (15 yrs and above in position)         |              |          |          | 0     |          |              |          | 0     | \$63,900  | \$54,000  | \$84,000  | 4     |
| Psychiatrist Salary (1-3 yrs in position)                        |              |          |          | 0     |          |              |          | 0     | \$160,500 | \$68,000  | \$300,000 | 6     |
| Psychiatrist Salary (4-6 yrs in position)                        |              |          |          | 0     |          |              |          | 0     | \$202,000 | \$202,000 | \$202,000 | 1     |
| Psychiatrist Salary (7-9 yrs in position)                        |              |          |          | 0     |          |              |          | 0     | \$290,000 | \$290,000 | \$290,000 | 1     |
| Psychiatrist Salary (10-12 yrs in position)                      |              |          |          | 0     |          |              |          | 0     | \$203,000 | \$203,000 | \$203,000 | 1     |
| Psychiatrist Salary (13-15 yrs in position)                      |              |          |          | 0     |          |              |          | 0     |           |           |           | 0     |
| Psychiatrist Salary (15 yrs and above in position)               |              |          |          | 0     |          |              |          | 0     |           |           |           | 0     |
| Psychiatrist Hourly Rate (1-3 yrs in position)                   | \$175        | \$150    | \$200    | 2     | \$152    | \$100        | \$300    | 11    | \$120     | \$28      | \$246     | 19    |
| Psychiatrist Hourly Rate (4-6 yrs in position)                   |              |          |          | 0     | \$136    | \$107        | \$170    | 3     | \$137     | \$100     | \$300     | 20    |
| Psychiatrist Hourly Rate (7-9 yrs in position)                   |              |          |          | 0     | \$132    | \$110        | \$150    | 3     | \$142     | \$125     | \$175     | 3     |
| Psychiatrist Hourly Rate (10-12 yrs in position)                 |              |          |          | 0     | \$200    | \$200        | \$200    | 1     | \$143     | \$55      | \$250     | 6     |
| Psychiatrist Hourly Rate (13-15 yrs in position)                 |              |          |          | 0     |          |              |          | 0     | \$90      | \$60      | \$120     | 2     |
| Psychiatrist Hourly Rate (15 yrs and above in position)          |              |          |          | 0     | \$120    | \$120        | \$120    | 1     | \$150     | \$150     | \$150     | 1     |
| Learning Skills Specialist Salary (1-3 yrs in position)          |              |          |          | 0     |          |              |          | 0     | \$45,734  | \$36,000  | \$55,467  | 2     |
| Learning Skills Specialist Salary (4-6 yrs in position)          |              |          |          | 0     |          |              |          | 0     | \$40,500  | \$36,000  | \$45,000  | 2     |
| Learning Skills Specialist Salary (7-9 yrs in position)          |              |          |          | 0     |          |              |          | 0     | \$53,500  | \$53,500  | \$53,500  | 1     |
| Learning Skills Specialist Salary (10-12 yrs in position)        | I.           |          |          | 0     |          |              |          | 0     |           |           |           | 0     |
| Learning Skills Specialist Salary (13-15 yrs in position)        |              |          |          | 0     |          |              |          | 0     |           |           |           | 0     |
| Learning Skills Specialist Salary (15 yrs and above in position) | ŀ            |          |          | 0     |          |              |          | 0     |           |           |           | 0     |
| Intern Salary  | I.           |          |          | 0     | \$6,200  | \$1,000      | \$14,000 | 3     | \$13,216  | \$1,000   | \$24,000  | 18    |
| Post Doctoral Fellow Salary                                      |              |          |          | 0     |          |              |          | 0     | \$25,421  | \$6,000   | \$47,748  | 18    |

|  |          |          |           |       | St        | aff and Int | erns FTE  |       |           |           |           |       |
|--|----------|----------|-----------|-------|-----------|-------------|-----------|-------|-----------|-----------|-----------|-------|
|  |          | 8-11 F   | TE        |       |           | 12-16       | FTE       |       |           | 17 and gr | eater FTE |       |
|  | Mean     | Min      | Max       | Count | Mean      | Min         | Max       | Count | Mean      | Min       | Max       | Count |
| Training Director Salary (1-3 yrs in position)                     | \$60,680 | \$40,000 | \$84,000  | 11    | \$68,921  | \$57,200    | \$82,000  | 5     | \$72,987  | \$55,000  | \$105,000 | 12    |
| Training Director Salary (4-6 yrs in position)                     | \$72,357 | \$57,000 | \$85,000  | 7     | \$63,954  | \$53,665    | \$80,600  | 12    | \$69,963  | \$63,314  | \$89,000  | 5     |
| Training Director Salary (7-9 yrs in position)                     | \$65,277 | \$53,700 | \$76,000  | 8     | \$66,164  | \$62,000    | \$76,000  | 4     | \$79,405  | \$63,770  | \$90,000  | 5     |
| Training Director Salary (10-12 yrs in position)                   | \$73,229 | \$57,457 | \$89,000  | 2     | \$82,726  | \$70,679    | \$96,000  | 3     | \$63,753  | \$63,753  | \$63,753  | 1     |
| Training Director Salary (13-15 yrs in position)                   | \$65,227 | \$49,000 | \$80,000  | 5     |           |             |           | 0     | \$78,600  | \$78,600  | \$78,600  | 1     |
| Training Director Salary (15 yrs and above in position)            | \$93,586 | \$73,600 | \$120,000 | 5     | \$91,000  | \$77,000    | \$108,000 | 3     | \$76,181  | \$58,500  | \$88,000  | 4     |
| Assistant/Associate Director Salary (1-3 yrs in position)          | \$64,502 | \$51,600 | \$77,000  | 18    | \$65,428  | \$51,252    | \$117,596 | 9     | \$76,391  | \$50,198  | \$111,000 | 14    |
| Assistant/Associate Director Salary (4-6 yrs in position)          | \$61,828 | \$60,200 | \$66,647  | 5     | \$74,306  | \$64,826    | \$100,382 | 7     | \$77,594  | \$61,044  | \$92,520  | 6     |
| Assistant/Associate Director Salary (7-9 yrs in position)          | \$65,073 | \$61,100 | \$70,366  | 5     | \$68,279  | \$62,557    | \$74,000  | 2     | \$93,575  | \$73,800  | \$117,500 | 4     |
| Assistant/Associate Director Salary (10-12 yrs in position)        | \$69,500 | \$65,000 | \$72,100  | 3     | \$86,040  | \$86,040    | \$86,040  | 1     | \$114,019 | \$67,356  | \$165,000 | 4     |
| Assistant/Associate Director Salary (13-15 yrs in position)        | \$74,271 | \$70,000 | \$78,542  | 2     | \$66,550  | \$64,100    | \$69,000  | 2     | \$85,626  | \$72,158  | \$99,000  | 6     |
| Assistant/Associate Director Salary (15 yrs and above in position) | \$70,887 | \$53,460 | \$82,797  | 6     | \$73,853  | \$55,000    | \$88,000  | 8     | \$79,496  | \$57,500  | \$96,000  | 8     |
| Counselor with Doctorate Salary (1-3 yrs in position)              | \$53,235 | \$43,000 | \$78,000  | 43    | \$52,059  | \$40,000    | \$101,110 | 26    | \$56,643  | \$45,000  | \$74,000  | 28    |
| Counselor with Doctorate Salary (4-6 yrs in position)              | \$58,707 | \$48,500 | \$75,000  | 20    | \$59,174  | \$49,000    | \$103,310 | 18    | \$62,950  | \$48,669  | \$86,000  | 24    |
| Counselor with Doctorate Salary (7-9 yrs in position)              | \$59,542 | \$49,000 | \$84,000  | 17    | \$63,110  | \$49,500    | \$105,508 | 7     | \$64,916  | \$49,200  | \$82,000  | 19    |
| Counselor with Doctorate Salary (10-12 yrs in position)            | \$65,007 | \$36,087 | \$101,520 | 11    | \$69,035  | \$50,000    | \$115,402 | 4     | \$71,888  | \$57,987  | \$88,000  | 12    |
| Counselor with Doctorate Salary (13-15 yrs in position)            | \$63,311 | \$55,000 | \$73,286  | 4     | \$75,624  | \$55,789    | \$117,596 | 6     | \$67,917  | \$53,800  | \$85,746  | 10    |
| Counselor with Doctorate Salary (15 yrs and above in position)     | \$82,656 | \$64,000 | \$106,439 | 11    | \$73,576  | \$57,500    | \$119,795 | 11    | \$78,601  | \$57,715  | \$107,000 | 17    |
| Couselor who is ABD Salary (1-3 yrs in position)                   | \$41,500 | \$40,000 | \$43,000  | 2     | \$40,360  | \$33,000    | \$54,800  | 5     | \$46,520  | \$30,000  | \$54,000  | 6     |
| Couselor who is ABD Salary (4-6 yrs in position)                   | 7<br> .  |          |           | 0     |           |             |           | 0     | \$47,500  | \$47,500  | \$47,500  | 1     |
| Couselor who is ABD Salary (7-9 yrs in position)                   | Į.       |          |           | 0     |           |             |           | 0     |           |           |           | 0     |
| Couselor who is ABD Salary (10-12 yrs in position)                 | Ţ.       |          |           | 0     |           |             |           | 0     |           |           |           | 0     |
| Couselor who is ABD Salary (13-15 yrs in position)                 | ļ.       |          |           |       |           |             |           | 0     | .         |           |           | 0     |
| Couselor who is ABD Salary (15 yrs and above in position)          | \$64,250 | \$50,000 | \$78,500  |       |           |             |           | 0     | \$57,000  | \$55,000  | \$59,000  | 2     |
| Counselor with MA Salary (1-3 yrs in position)                     | \$47,150 | \$33,600 | \$68,000  | 13    | \$59,970  | \$32,000    | \$98,911  | 3     | \$46,667  | \$40,000  | \$50,000  | 3     |
| Counselor with MA Salary (4-6 yrs in position)                     | \$52,111 | \$41,000 | \$68,000  | 8     | \$57,735  | \$35,000    | \$101,110 | 4     | \$52,497  | \$48,492  | \$58,000  | 3     |
| Counselor with MA Salary (7-9 yrs in position)                     | \$52,300 | \$39,900 | \$71,000  | 3     | \$78,693  | \$54,075    | \$103,310 |       |           | \$51,000  |           |       |
| Counselor with MA Salary (10-12 yrs in position)                   | \$55,574 | \$42,432 | \$75,000  | 6     | \$61,169  | \$37,000    | \$105,508 | 3     | \$60,000  | \$60,000  | \$60,000  | 1     |
| Counselor with MA Salary (13 -15 yrs in position)                  | \$58,541 | \$44,000 | \$77,000  | 3     | \$105,701 | \$96,000    | \$115,402 | 2     | \$50,796  | \$50,796  | \$50,796  | 1     |
| Counselor with MA Salary (15 yrs and above in position)            | \$65,990 | \$41,000 | \$120,000 | 9     | \$71,731  | \$40,000    | \$117,596 | 4     | \$56,129  | \$39,369  | \$83,000  | 5     |

| Staff by Years of Experience and Paid Staff and Intern           |           | )         |           |    |           |              | FTF       |    |                    |           |           |        |
|--|-----------|-----------|-----------|----|-----------|--------------|-----------|----|--------------------|-----------|-----------|--------|
|  | ļ         |           |           |    | Si        | taff and Int |           |    |                    | 47 1      |           |        |
|  |           | 8-11 F    |           |    |           | 12-16        |           |    | 17 and greater FTE |           |           |        |
|  | Mean      | Min       | Max       | N  | Mean      | Min          | Max       | N  | Mean               | Min       | Max       | N      |
| Counselor with MSW Salary (1-3 yrs in position)                  | \$47,511  | \$23,460  | \$62,000  | 8  | \$44,507  | \$17,000     | \$56,000  | 7  | \$52,023           | \$40,000  | \$69,000  | 16     |
| Counselor with MSW Salary (4-6 yrs in position)                  | \$44,500  |           | \$45,000  | 2  | \$47,556  | \$43,669     |           | 3  | \$55,475           |           | \$72,000  | 8      |
| Counselor with MSW Salary (7-9 yrs in position)                  | \$51,500  |           | \$52,000  | 2  | \$70,270  | \$52,500     |           | 3  | \$62,395           | \$46,493  | \$75,000  | 10     |
| Counselor with MSW Salary (10-12 yrs in position)                | \$49,374  | \$48,455  | \$50,292  | 2  | \$59,000  | \$50,000     |           | 2  | \$66,895           | \$43,368  | \$88,000  | 6      |
| Counselor with MSW Salary (13-15 yrs in position)                | \$50,736  |           | \$56,479  | 5  | \$67,321  | \$50,000     |           | 3  | \$57,000           | \$57,000  |           | 1      |
| Counselor with MSW Salary (15 yrs and above in position)         | \$76,400  | \$53,200  | \$120,000 | 3  | \$62,485  | \$55,654     | \$69,000  | 3  | \$67,964           | \$55,300  | \$84,235  | 9<br>9 |
| Psychiatrist Salary (1-3 yrs in position)                        | \$119,300 | \$74,800  | \$150,000 | 6  | \$155,000 | \$155,000    | \$155,000 | 1  | \$133,063          | \$99,500  | \$165,600 | 13     |
| Psychiatrist Salary (4-6 yrs in position)                        | \$160,250 | \$137,000 | \$183,500 | 2  | \$120,000 | \$120,000    | \$120,000 | 1  | \$198,398          | \$129,489 | \$453,500 | 5      |
| Psychiatrist Salary (7-9 yrs in position)                        | \$124,310 | \$103,000 | \$145,620 | 2  | \$194,047 | \$194,047    | \$194,047 | 1  | \$137,583          | \$100,000 | \$154,500 | 6      |
| Psychiatrist Salary (10-12 yrs in position)                      |           |           |           | 0  |           |              |           | 0  | \$126,186          | \$65,000  | \$148,500 | 7      |
| Psychiatrist Salary (13-15 yrs in position)                      |           |           |           | 0  |           |              |           | 0  | \$140,615          | \$110,000 | \$170,000 | 6      |
| Psychiatrist Salary (15 yrs and above in position)               |           |           |           | 0  | \$153,824 | \$113,000    | \$192,295 | 4  | \$137,813          | \$65,000  | \$170,000 | 8      |
| Psychiatrist Hourly Rate (1-3 yrs in position)                   | \$128     | \$100     | \$225     | 12 | \$90      | \$60         | \$120     | 2  | \$100              | \$95      | \$110     | 4      |
| Psychiatrist Hourly Rate (4-6 yrs in position)                   | \$123     | \$100     | \$175     | 7  | \$131     | \$131        | \$131     | 1  | \$93               | \$80      | \$105     | 3      |
| Psychiatrist Hourly Rate (7-9 yrs in position)                   | \$117     | \$95      | \$161     | 3  | \$148     | \$110        | \$212     | 3  | \$377              | \$377     | \$377     | 1      |
| Psychiatrist Hourly Rate (10-12 yrs in position)                 | \$100     | \$100     | \$100     | 1  | \$68      | \$68         | \$68      | 1  | \$110              | \$110     | \$110     | 1      |
| Psychiatrist Hourly Rate (13-15 yrs in position)                 |           |           |           | 0  |           |              |           | 0  |                    |           |           | C      |
| Psychiatrist Hourly Rate (15 yrs and above in position)          | \$110     | \$90      | \$124     | 4  | \$105     | \$85         | \$125     | 2  |                    |           |           | C      |
| Learning Skills Specialist Salary (1-3 yrs in position)          | \$48,557  | \$35,743  | \$59,928  | 3  |           |              |           | 0  | \$38,527           | \$38,527  | \$38,527  | 1      |
| Learning Skills Specialist Salary (4-6 yrs in position)          |           |           |           | 0  |           |              |           | 0  |                    |           |           | C      |
| Learning Skills Specialist Salary (7-9 yrs in position)          |           |           |           | 0  |           |              |           | 0  |                    |           |           | C      |
| Learning Skills Specialist Salary (10-12 yrs in position)        | I.        |           |           | 0  |           |              |           | 0  |                    | [.        |           | C      |
| Learning Skills Specialist Salary (13-15 yrs in position)        |           |           |           | 0  |           |              |           | 0  | \$54,000           | \$54,000  | \$54,000  | 1      |
| Learning Skills Specialist Salary (15 yrs and above in position) | \$54,057  | \$45,000  | \$64,170  | 3  |           |              |           | 0  | \$57,750           | \$56,500  | \$59,000  | 2      |
| Intern Salary  | \$20,200  | \$3,000   | \$28,000  | 25 | \$21,629  | \$11,000     | \$31,043  | 26 | \$23,377           | \$17,000  | \$27,500  | 25     |
| Post Doctoral Fellow Salary                                      | \$25,326  | \$15,000  | \$32,000  | 12 | \$32,500  | \$26,000     | \$42,000  | 8  | \$28,837           | \$16,000  | \$36,000  | 20     |

### **Clinical Service Information**

Does the staff of your counseling center assume responsibility for providing courses for academic credit (Check all that apply.) (MR361)

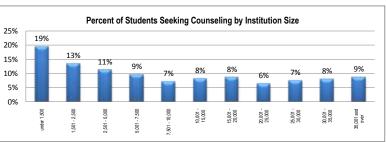
|   | Frequency | Percent |
|---|-----------|---------|
| Yes, Undergraduate-level course for credit                          | 110       | 30.3%   |
| Yes, Graduate-level practicum course                                | 35        | 9.6%    |
| Yes, Graduate-level content/theories course                         | 49        | 13.5%   |
| No, Staff of counseling center are not engaged in providing courses |           |         |
| for academic credit.  | 218       | 60.1%   |
| Sample Total  | 363       | 100.0%  |

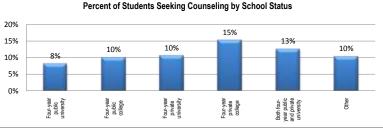
# Divide the total number of students who sought counseling in your center last year by the total number of students enrolled to obtain the percentage of Mean Median Mode Max Min Count

|  | mean | meanan | moue | max |    | oount |
|--|------|--------|------|-----|----|-------|
| Percent of students seeking counseling | 10%  | 9%     | 4%   | 40% | 1% | 326   |

| Percent of Students Seeking Counseling by Institution Size |      |       |  |  |  |  |  |
|--|------|-------|--|--|--|--|--|
| Institution Size   | Mean | Count |  |  |  |  |  |
| under 1,500  | 19%  | 23    |  |  |  |  |  |
| 1,501 - 2,500  | 13%  | 57    |  |  |  |  |  |
| 2,501 - 5,000  | 11%  | 64    |  |  |  |  |  |
| 5,001 - 7,500  | 9%   | 32    |  |  |  |  |  |
| 7,501 - 10,000   | 7%   | 39    |  |  |  |  |  |
| 10,001 - 15,000  | 8%   | 43    |  |  |  |  |  |
| 15,001 - 20,000  | 8%   | 32    |  |  |  |  |  |
| 20,001 - 25,000  | 6%   | 25    |  |  |  |  |  |
| 25,001 - 30,000  | 7%   | 21    |  |  |  |  |  |
| 30,001 - 35,000  | 8%   | 10    |  |  |  |  |  |
| 35,001 and over  | 9%   | 17    |  |  |  |  |  |

| Percent of Students Seeking Counseling by School Status |      |       |  |  |  |  |  |
|---|------|-------|--|--|--|--|--|
| School Status   | Mean | Count |  |  |  |  |  |
| Four-year public university                             | 8%   | 159   |  |  |  |  |  |
| Four-year public college                                | 10%  | 19    |  |  |  |  |  |
| Four-year private university                            | 10%  | 102   |  |  |  |  |  |
| Four-year private college                               | 15%  | 65    |  |  |  |  |  |
| Both four-year public and private university            | 13%  | 2     |  |  |  |  |  |
| Other   | 10%  | 4     |  |  |  |  |  |

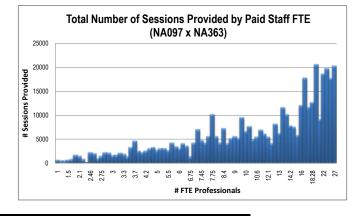




| Percent of Students Seeking Counse | ling by Institution | Size an  | d Scho   | ol Stati  | us       |            |          |           |         |         |      |       |  |
|------------------------------------|---------------------|----------|----------|-----------|----------|------------|----------|-----------|---------|---------|------|-------|--|
|                                    |                     |          |          |           |          | School S   | Status   |           |         |         |      |       |  |
|                                    | Four-yea            | r public | Four-yea | ar public | Four-yea | ar private | Four-yea | r private | Both fo | ur-year | Oti  | her   |  |
| Institution Size                   | Mean                | Count    | Mean     | Count     | Mean     | Count      | Mean     | Count     | Mean    | Count   | Mean | Count |  |
| under 1,500                        | 17%                 | 2        |          | 0         | 22%      | 3          | 19%      | 16        |         | 0       |      | 0     |  |
| 1,501 - 2,500                      | 9%                  | 2        | 26%      | 2         | 11%      | 22         | 15%      | 24        |         | 0       | 10%  | 1     |  |
| 2,501 - 5,000                      | 9%                  | 7        | 13%      | 4         | 11%      | 30         | 13%      | 11        |         | 0       | 13%  | 1     |  |
| 5,001 - 7,500                      | 9%                  | 11       | 10%      | 4         | 9%       | 10         | 10%      | 2         |         | 0       | 12%  | 1     |  |
| 7,501 - 10,000                     | 7%                  | 18       | 5%       | 4         | 8%       | 11         | 11%      | 1         |         | 0       |      | 0     |  |
| 10,001 - 15,000                    | 8%                  | 20       | 6%       | 2         | 8%       | 11         | 12%      | 1         |         | 0       |      | 0     |  |
| 15,001 - 20,000                    | 8%                  | 24       | 8%       | 1         | 9%       | 2          | 9%       | 1         | 11%     | 1       | 6%   | 1     |  |
| 20,001 - 25,000                    | 5%                  | 13       | 3%       | 1         | 17%      | 1          | 8%       | 2         | 14%     | 1       |      | 0     |  |
| 25,001 - 30,000                    | 8%                  | 20       | 4%       | 1         |          | 0          |          | 0         |         | 0       |      | 0     |  |
| 30,001 - 35,000                    | 8%                  | 9        |          | 0         | 9%       | 1          |          | 0         |         | 0       |      | 0     |  |
| 35,001 and over                    | 9%                  | 12       |          | 0         | 9%       | 2          |          | 0         |         | 0       |      | 0     |  |

| What is the total number of sessions provided by your center (NA363) |      |        |      |       |     |       |  |  |  |
|--|------|--------|------|-------|-----|-------|--|--|--|
|  | Mean | Median | Mode | Max   | Min | Count |  |  |  |
| Total number of sessions   | 3644 | 2510   | 2000 | 29450 | 190 | 363   |  |  |  |

| Paid Staff FTE     | Mean  | Max   | Min  | Count |
|--------------------|-------|-------|------|-------|
| 0-1 FTE            | 613   | 2000  | 279  | 15    |
| 2-3 FTE            | 1454  | 12000 | 190  | 8     |
| 4-7 FTE            | 2784  | 7325  | 610  | 109   |
| 8-11 FTE           | 5831  | 11946 | 1313 | 4     |
| 12-16 FTE          | 7583  | 15156 | 3962 | 20    |
| 17 and greater FTE | 16487 | 29450 | 9000 | 1;    |



|                  |          |          |          |           |          | School S  | Status   |           |         |         |      |       |
|------------------|----------|----------|----------|-----------|----------|-----------|----------|-----------|---------|---------|------|-------|
|                  | Four-yea | r public | Four-yea | ar public | Four-yea | r private | Four-yea | r private | Both fo | ur-year | Oth  | ner   |
| Institution Size | Mean     | Count    | Mean     | Count     | Mean     | Count     | Mean     | Count     | Mean    | Count   | Mean | Count |
| under 1,500      |          | 0        |          | 0         | 1049     | 2         | 1076     | 15        |         | 0       |      |       |
| 1,501 - 2,500    | 435      | 3        | 1053     | 2         | 1139     | 17        | 1630     | 22        |         | 0       | 399  |       |
| 2,501 - 5,000    | 2571     | 5        | 1465     | 4         | 1841     | 26        | 1591     | 10        |         | 0       | 1468 |       |
| 5,001 - 7,500    | 2132     | 11       | 2256     | 3         | 2339     | 10        | 3152     | 2         |         | 0       |      | (     |
| 7,501 - 10,000   | 2165     | 19       | 1500     | 3         | 3175     | 12        | 5417     | 1         |         | 0       |      | . (   |
| 10,001 - 15,000  | 3408     | 18       | 2250     | 2         | 5055     | 9         | 8513     | 1         |         | 0       |      |       |
| 15,001 - 20,000  | 4075     | 22       | 9393     | 1         | 6866     | 2         | 3968     | 1         | 8029    | 1       | 7694 |       |
| 20,001 - 25,000  | 5634     | 11       | 2663     | 1         | 19617    | 1         | 17440    | 2         | 20149   | 1       |      |       |
| 25,001 - 30,000  | 6112     | 18       | 7360     | 1         |          | 0         |          | 0         |         | 0       |      |       |
| 30,001 - 35,000  | 8961     | 7        |          | 0         | 28000    | 1         |          | 0         |         | 0       |      | i     |
| 35,001 and over  | 10863    | 11       | i.       | 0         | 11442    | 1         | i        | 0         |         | 0       |      | ;;    |

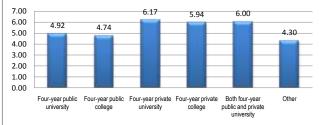
| What is the average number of sessions per client (NA365) |                                |   |   |    |   |     |  |  |  |
|---|--------------------------------|---|---|----|---|-----|--|--|--|
|   | Mean Median Mode Max Min Count |   |   |    |   |     |  |  |  |
| Average Number of Sessions per client                     | 5.46                           | 5 | 5 | 30 | 2 | 286 |  |  |  |

| Average Number of Sessions Per Client by Institution Size |      |          |      |    |  |  |  |  |  |
|---|------|----------|------|----|--|--|--|--|--|
| Institution Size  | Mean | Mean Max |      |    |  |  |  |  |  |
| under 1,500   | 5.85 | 10       | 3    | 18 |  |  |  |  |  |
| 1,501 - 2,500   | 5.95 | 30       | 2    | 45 |  |  |  |  |  |
| 2,501 - 5,000   | 5.79 | 9        | 3    | 46 |  |  |  |  |  |
| 5,001 - 7,500   | 6.00 | 9        | 2.99 | 23 |  |  |  |  |  |
| 7,501 - 10,000  | 5.32 | 10       | 2    | 36 |  |  |  |  |  |
| 10,001 - 15,000   | 5.55 | 10       | 2.35 | 30 |  |  |  |  |  |
| 15,001 - 20,000   | 4.85 | 10       | 2    | 28 |  |  |  |  |  |
| 20,001 - 25,000   | 5.33 | 8        | 3.5  | 20 |  |  |  |  |  |
| 25,001 - 30,000   | 4.87 | 8        | 3    | 18 |  |  |  |  |  |
| 30,001 - 35,000   | 4.08 | 8        | 2    | 8  |  |  |  |  |  |
| 35,001 and over   | 4.56 | 6.15     | 3    | 14 |  |  |  |  |  |

Average Number of Sessions by Institution Size 7.00 6.00 5.95 5.85 5.79 5.55 6.00 5.32 5.33 4.85 4.87 4.56 5.00 4.08 4.00 3.00 2.00 1.00 0.00 1,501 - 2,501 -2,500 5,000 5,001- 7,501- 10,001- 15,001- 20,001- 25,001- 30,001- 35,001 7,500 10,000 15,000 20,000 25,000 30,000 35,000 and over under 1,500

| School Status                                | Mean | Max | Min | Count |
|--|------|-----|-----|-------|
| Four-year public university                  | 4.92 | 10  | 2   | 126   |
| Four-year public college                     | 4.74 | 8   | 2   | 17    |
| Four-year private university                 | 6.17 | 30  | 2   | 83    |
| Four-year private college                    | 5.94 | 10  | 3   | 51    |
| Both four-year public and private university | 6.00 | 6   | 6   | 1     |
| Other  | 4.30 | 4.3 | 4.3 | 1     |

Average Number of Sessions by School Status



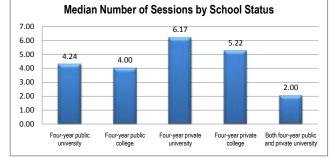
|                  |           |          |          |          |          | School S   | ol Status |           |         |         |      |       |
|------------------|-----------|----------|----------|----------|----------|------------|-----------|-----------|---------|---------|------|-------|
|                  | Four-year | r public | Four-yea | r public | Four-yea | ar private | Four-yea  | r private | Both fo | ur-year | Oth  | ner   |
| Institution Size | Mean      | Count    | Mean     | Count    | Mean     | Count      | Mean      | Count     | Mean    | Count   | Mean | Count |
| under 1,500      | 5.00      | 1        |          | 0        | 5.67     | 3          | 5.95      | 14        |         | 0       |      |       |
| 1,501 - 2,500    | 4.00      | 2        | 4.75     | 2        | 6.62     | 20         | 5.64      | 20        |         | 0       |      |       |
| 2,501 - 5,000    | 4.90      | 5        | 4.43     | 4        | 6.00     | 25         | 6.18      | 11        |         | 0       |      |       |
| 5,001 - 7,500    | 6.09      | 10       | 4.43     | 3        | 6.50     | 8          | 5.88      | 2         |         | 0       |      |       |
| 7,501 - 10,000   | 5.17      | 19       | 4.25     | 4        | 5.98     | 11         | 7.00      | 1         |         | 0       |      |       |
| 10,001 - 15,000  | 5.18      | 17       | 6.50     | 2        | 6.03     | 10         |           | 0         |         | 0       |      |       |
| 15,001 - 20,000  | 4.72      | 23       | 6.00     | 1        | 5.50     | 2          | 6.00      | 1         |         | 0       | 4.30 |       |
| 20,001 - 25,000  | 5.01      | 13       | 4.00     | 1        | 5.70     | 1          | 7.00      | 2         | 6.00    | 1       |      |       |
| 25,001 - 30,000  | 4.87      | 18       |          | 0        |          | 0          |           | 0         |         | 0       |      |       |
| 30,001 - 35,000  | 3.52      | 7        |          | 0        | 8.00     | 1          |           | 0         |         | 0       |      |       |
| 35,001 and over  | 4.44      | 11       |          | 0        | 5.00     | 2          |           | 0         |         | 0       |      |       |

| What is the median number of sessions? (NA366) |      |        |      |     |     |       |  |  |
|--|------|--------|------|-----|-----|-------|--|--|
|  | Mean | Median | Mode | Max | Min | Count |  |  |
| Average Median Number of Sessions              | 4.98 | 4      | 3    | 32  | 1   | 180   |  |  |

| Institution Size | Mean | Max | Min | Count |
|------------------|------|-----|-----|-------|
| under 1,500      | 5.90 | 16  | 2   | 1:    |
| 1,501 - 2,500    | 6.03 | 32  | 2   | 3     |
| 2,501 - 5,000    | 5.23 | 10  | 1   | 29    |
| 5,001 - 7,500    | 6.23 | 20  | 2   | 1     |
| 7,501 - 10,000   | 4.48 | 18  | 2   | 23    |
| 10,001 - 15,000  | 5.33 | 14  | 1   | 1     |
| 15,001 - 20,000  | 4.62 | 12  | 2   | 1     |
| 20,001 - 25,000  | 3.92 | 7   | 2   | 13    |
| 25,001 - 30,000  | 3.36 | 5   | 2   | 1     |
| 30,001 - 35,000  | 3.40 | 5   | 1   | Ę     |
| 35,001 and over  | 3.55 | 6   | 1   | 1     |

| School Status                                | Mean | Max | Min | Count |
|--|------|-----|-----|-------|
| Four-year public university                  | 4.24 | 18  | 1   | 79    |
| Four-year public college                     | 4.00 | 6   | 2   | 10    |
| Four-year private university                 | 6.17 | 32  | 1   | 56    |
| Four-year private college                    | 5.22 | 16  | 1   | 30    |
| Both four-year public and private university | 2.00 | 2   | 2   | 1     |
| Other  | I. I |     |     | (     |

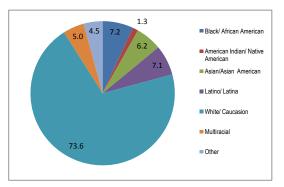
Median Number of Sessions by Institution Size 7.00 5.90 6.03 6.23 6.00 5.33 5 23 4.62 4.48 5.00 3.92 3.36 3.40 3.55 4.00 3.00 2.00 1.00 0.00 under 1,500 1,501 -2,500 2,501 -5,000 5,001 -7,500 7,501 - 10,001 - 15,001 - 20,001 - 25,001 - 30,001 - 35,001 10,000 15,000 20,000 25,000 30,000 35,000 and over



# 30

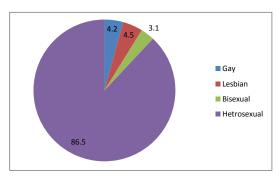
|                  |           | School Status |          |          |          |            |          |           |         |         |      |       |
|------------------|-----------|---------------|----------|----------|----------|------------|----------|-----------|---------|---------|------|-------|
|                  | Four-year | r public      | Four-yea | r public | Four-yea | ar private | Four-yea | r private | Both fo | ur-year | Ot   | her   |
| Institution Size | Mean      | Count         | Mean     | Count    | Mean     | Count      | Mean     | Count     | Mean    | Count   | Mean | Count |
| under 1,500      | 5.00      | 1             |          | 0        | 7.50     | 2          | 5.71     | 12        |         | 0       |      | 0     |
| 1,501 - 2,500    | 5.00      | 2             | 3.50     | 2        | 7.18     | 16         | 4.60     | 10        |         | 0       |      | 0     |
| 2,501 - 5,000    | 3.50      | 4             | 5.50     | 2        | 5.45     | 19         | 5.75     | 4         |         | 0       |      | 0     |
| 5,001 - 7,500    | 5.75      | 6             | 2.00     | 1        | 10.00    | 3          | 2.00     | 1         |         | 0       |      | 0     |
| 7,501 - 10,000   | 4.55      | 13            | 4.00     | 2        | 4.83     | 6          | 5.00     | 1         |         | 0       |      | 0     |
| 10,001 - 15,000  | 4.67      | 9             | 5.00     | 1        | 6.60     | 5          |          | 0         |         | 0       |      | 0     |
| 15,001 - 20,000  | 4.58      | 13            | 4.00     | 1        | 5.00     | 2          | 5.00     | 1         |         | 0       |      | 0     |
| 20,001 - 25,000  | 3.88      | 8             | 3.00     | 1        |          | 0          | 7.00     | 1         | 2.00    | 1       |      | 0     |
| 25,001 - 30,000  | 3.36      | 11            | []       | 0        | . 1      | 0          |          | 0         |         | 0       |      | 0     |
| 30,001 - 35,000  | 3.00      | 4             |          | 0        | 5.00     | 1          |          | 0         |         | 0       |      | 0     |
| 35,001 and over  | 3.88      | 8             | i.       | 0        | 2.50     | 2          |          | 0         |         | 0       |      | 0     |

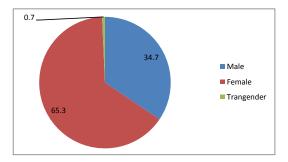
| During the past academic year, using your best of<br>had the following condition/presenting concern/or |      |        |      |     |          | ents  |
|--|------|--------|------|-----|----------|-------|
|  | Mean | Median | Mode | Max | ,<br>Min | Count |
| Had extensive or signficant prior treatment histories.   | 15.2 | 10     | 10   | 65  | 1        | 185   |
| Clients taking Psychotropic medications  | 24.0 | 24     | 20   | 69  | 1        | 225   |
| Clients engaging in self-injury  | 7.1  | 5      | 5    | 40  | 1        | 185   |
| Clients with depression  | 39.4 | 36     | 40   | 94  | 9        | 247   |
| Clients with Learning Disability   | 8.7  | 5      | 5    | 40  | 0        | 165   |
| Clients with Add or ADHD   | 9.1  | 5.5    | 5    | 35  | 1        | 174   |
| Cients with suicidal thoughts or behaviors   | 13.8 | 10     | 10   | 65  | 1        | 217   |
| Clients with anxiety   | 36.7 | 34     | 40   | 90  | 5        | 241   |
| Clients with substance abuse/dependance other than alcohol   | 7.6  | 5      | 1    | 70  | 0        | 189   |
| Clients with alcohol abuse/dependance  | 11.4 | 8      | 5    | 73  | 0        | 211   |
| Clients dealing with issues of opression   | 4.1  | 2      | 1    | 29  | 0        | 162   |
| Clients with eating disorders  | 8.0  | 6      | 5    | 55  | 1        | 225   |
| Clients with relationship issues   | 35.7 | 33     | 40   | 91  | 1        | 230   |
| Clients with sexual/physical assault/aquaintance rape  | 6.3  | 4      | 3    | 52  | 0        | 214   |
| Clients experience of being stalked  | 1.6  | 1      | 1    | 8   | 0        | 149   |
| Other  | 17.0 | 11     | 1    | 51  | 0        | 27    |



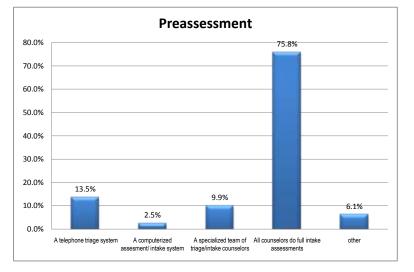
| What is the number of Students on your campus who: (NA383 through 388) |      |        |      |     |     |       |  |  |  |
|--|------|--------|------|-----|-----|-------|--|--|--|
|  | Mean | Median | Mode | Max | Min | Count |  |  |  |
| Attempted Suicide  | 7.7  | 3      | 2    | 100 | 0   | 191   |  |  |  |
| Were placed on medical leave for psychological reasons                 | 12.4 | 5      | 5    | 200 | 0   | 186   |  |  |  |
| Were hospitlized for psychological reasons                             | 9.8  | 5      | 5    | 100 | 0   | 211   |  |  |  |
| Died by suicide  | 0.4  | 0      | 0    | 3   | 0   | 219   |  |  |  |
| Died by accident   | 1.4  | 1      | 0    | 17  | 0   | 189   |  |  |  |
| Died by some other means   | 1.1  | 0      | 0    | 13  | 0   | 148   |  |  |  |

| What Percentage of your clients were: (NA389 t | hrough l | NA402) |      |     |     |       |
|--|----------|--------|------|-----|-----|-------|
|  | Mean     | Median | Mode | Max | Min | Count |
| Black/ African American                        | 7.2      | 5      | 2    | 90  | 0   | 272   |
| American Indian/ Native American               | 1.3      | 1      | 1    | 20  | 0   | 196   |
| Asian/Asian American                           | 6.2      | 4      | 2    | 35  | 0   | 255   |
| Latino/ Latina                                 | 7.1      | 4      | 1    | 92  | 0   | 257   |
| White/ Caucasion                               | 73.6     | 78     | 80   | 99  | 3   | 271   |
| Multiracial                                    | 5.0      | 3      | 2    | 90  | 0   | 189   |
| Other  | 4.5      | 3      | 1    | 28  | 0   | 147   |
| Male   | 34.7     | 35     | 40   | 84  | 1   | 270   |
| Female   | 65.3     | 65     | 60   | 100 | 8   | 276   |
| Trangender                                     | 0.7      | 1      | 1    | 4   | 0   | 116   |
| Gay  | 4.2      | 3      | 2    | 20  | 0   | 140   |
| Lesbian  | 4.5      | 4      | 1    | 34  | 0   | 135   |
| Bisexual                                       | 3.1      | 2      | 1    | 20  | 0   | 113   |
| Hetrosexual                                    | 86.5     | 90     | 90   | 100 | 1   | 140   |
| Diagnosed Disability                           | 15.4     | 11.5   | 10   | 80  | 1   | 110   |



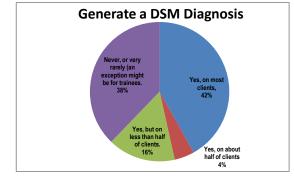


| What type of pre-assessment is done before assigning a<br>client to a counselor? (check all that apply) (MR404)  |                  |         |  |  |  |  |  |  |  |
|--|------------------|---------|--|--|--|--|--|--|--|
|  | Count            | Percent |  |  |  |  |  |  |  |
| A telephone triage system  | 49               | 13.5%   |  |  |  |  |  |  |  |
| A computerized assesment/ intake system  | 9                | 2.5%    |  |  |  |  |  |  |  |
| A specialized team of triage/intake counselors   | 36               | 9.9%    |  |  |  |  |  |  |  |
| All counselors do full intake assessments  | 275              |         |  |  |  |  |  |  |  |
| other  | 22               |         |  |  |  |  |  |  |  |
| Total  | 363              | 100.0%  |  |  |  |  |  |  |  |
| Other Specified  | Count            |         |  |  |  |  |  |  |  |
| a team of triage/intake counselors made up of each full-time   | 1                |         |  |  |  |  |  |  |  |
| all couns. do triage   | 1                |         |  |  |  |  |  |  |  |
| all counselors conduct brief intake assessments  | 1                |         |  |  |  |  |  |  |  |
| all counselors conduct screening   | 1                |         |  |  |  |  |  |  |  |
| all counselors conduct triage appointments before a full intake<br>brief assessment via walk-in hrs<br>brief triage sessions   | 1                |         |  |  |  |  |  |  |  |
| Case conference  | 1                |         |  |  |  |  |  |  |  |
| Counselor sees Freshmen Director sees all other classifications<br>front desk staff review paperwork assign to ongoing counselor<br>I get all clients<br>intake paperwork and brief alcohol abuse screen (AUDIT) | 1<br>1<br>1<br>1 |         |  |  |  |  |  |  |  |
| No separate intakes counsellors assigned clients by receptionis<br>not everyone gets all three<br>self-assessment  | 1<br>1<br>1      |         |  |  |  |  |  |  |  |
| student written description on several page intake form  | 1                |         |  |  |  |  |  |  |  |
| the only counselor conducts a full intake  | 1                |         |  |  |  |  |  |  |  |
| walk-in triage   | 3                |         |  |  |  |  |  |  |  |
| we do not pre-assess   | 1                |         |  |  |  |  |  |  |  |

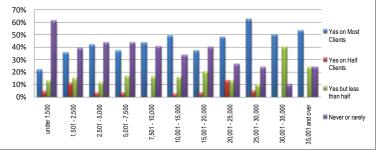


| Does your center generate a DSM IV TR type of diagnosis on at least one axis? (D405) |       |         |  |  |  |  |
|--|-------|---------|--|--|--|--|
|  | Count | Percent |  |  |  |  |
| Yes, on most clients,  | 144   | 39.7%   |  |  |  |  |
| Yes, on about half of clients  | 16    | 4.4%    |  |  |  |  |
| Yes, but on less than half of clients.   | 54    | 14.9%   |  |  |  |  |
| Never, or very rarely (an exception might be for trainees.                           | 130   | 35.8%   |  |  |  |  |
| Total Survey Sample  | 363   | 100.0%  |  |  |  |  |

| DSM-IV TR Diagnosis by Institution Size |            |            |                    |         |                  |         |                |         |
|---|------------|------------|--------------------|---------|------------------|---------|----------------|---------|
|   | Yes, on mo | st clients | Yes, on about half |         | Yes, but on less |         | Never, or very |         |
| Institution Size                        | Count      | Percent    | Count              | Percent | Count            | Percent | Count          | Percent |
| under 1,500                             | 5          | 22%        | 1                  | 4%      | 3                | 13%     | 14             | 61%     |
| 1,501 - 2,500                           | 19         | 35%        | 6                  | 11%     | 8                | 15%     | 21             | 39%     |
| 2,501 - 5,000                           | 25         | 42%        | 2                  | 3%      | 7                | 12%     | 26             | 43%     |
| 5,001 - 7,500                           | 11         | 37%        | 1                  | 3%      | 5                | 17%     | 13             | 43%     |
| 7,501 - 10,000                          | 16         | 43%        | 0                  | 0%      | 6                | 16%     | 15             | 41%     |
| 10,001 - 15,000                         | 19         | 49%        | 1                  | 3%      | 6                | 15%     | 13             | 33%     |
| 15,001 - 20,000                         | 11         | 37%        | 1                  | 3%      | 6                | 20%     | 12             | 40%     |
| 20,001 - 25,000                         | 11         | 48%        | 3                  | 13%     | 3                | 13%     | 6              | 26%     |
| 25,001 - 30,000                         | 13         | 62%        | 1                  | 5%      | 2                | 10%     | 5              | 24%     |
| 30,001 - 35,000                         | 5          | 50%        | 0                  | 0%      | 4                | 40%     | 1              | 10%     |
| 35,001 and over                         | 9          | 53%        | 0                  | 0%      | 4                | 24%     | 4              | 24%     |



DSM Diagnosis by Institution Size



Who usually transports students in need of psychiatric hospitalization to these facilities? (Check all that apply) (MR406)

|  | Yes | Percent |  |
|--|-----|---------|--|
| Campus police  | 231 | 63.64%  |  |
| Psychiatric staff  | 3   | 0.83%   |  |
| Counseling Center staff  | 43  | 11.85%  |  |
| Other campus administrative personnel (e.g., Resident Hall Director) | 60  | 16.53%  |  |
| Family members   | 120 | 33.06%  |  |
| Friends (roommate, classmate, etc.)                                  | 147 | 40.50%  |  |
| Local EMS  | 198 | 54.55%  |  |
| Total Survey Sample  | 363 | 100.00% |  |

| Are Psychiatric services available at your campus? (D407) |     |         |  |  |
|---|-----|---------|--|--|
|   | Yes | Percent |  |  |
| Yes, in the Counseling Center only.                       | 144 | 39.7%   |  |  |
| Yes, in the Student Health Center only.                   | 58  | 16.0%   |  |  |
| Yes, in both Counseling and Student Health centers.       | 24  | 6.6%    |  |  |
| Yes, in other places on campus.                           | 5   | 1.4%    |  |  |
| No, but we contract out for psychiatrists and pay fee.    | 17  | 4.7%    |  |  |
| No access to psychiatrist excpet as a private referral.   | 95  | 26.2%   |  |  |
| Total Survey Sample                                       | 363 | 100.0%  |  |  |

| If psychiatric services are located in the Health Center, what is the quality of the<br>relationship bewteen the counseling center and psychiatry? (D408) |       |         |  |  |  |  |
|---|-------|---------|--|--|--|--|
|   | Count | Percent |  |  |  |  |
| Terrible  | 0     | 0.00%   |  |  |  |  |
| Poor  | 1     | 0.94%   |  |  |  |  |
| Fair  | 11    | 10.38%  |  |  |  |  |
| Good  | 35    | 33.02%  |  |  |  |  |
| Excellent   | 59    | 55.66%  |  |  |  |  |
| Total   | 106   | 100.00% |  |  |  |  |

If psychiatric services are available at your campus what is the number of psychiatric hours (NA409)

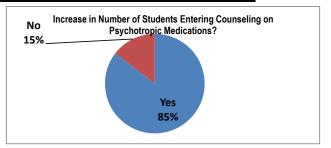
|                             | Mean | Median | Mode | Maximum | Minimum | Valid N |
|-----------------------------|------|--------|------|---------|---------|---------|
| Number of Psychiatric Hours | 38   | 15     | 4    | 900     | 1       | 206     |

| Psychiatric Hours by Institutio |          | School Status |          |          |          |            |          |           |         |         |       |       |
|---------------------------------|----------|---------------|----------|----------|----------|------------|----------|-----------|---------|---------|-------|-------|
|                                 | Four-yea | r public      | Four-yea | r public | Four-yea | ar private | Four-yea | r private | Both fo | ur-year | Oth   | ner   |
| Institution Size                | Mean     | Count         | Mean     | Count    | Mean     | Count      | Mean     | Count     | Mean    | Count   | Mean  | Count |
| under 1,500                     |          | 0             |          | 0        |          | 0          | 21.67    | 6         |         | 0       |       | (     |
| 1,501 - 2,500                   |          | 0             | 4.00     | 1        | 14.67    | 6          | 18.36    | 14        |         | 0       |       | (     |
| 2,501 - 5,000                   | 29.33    | 3             | 39.25    | 4        | 6.36     | 14         | 26.57    | 7         | .       | 0       | 3.00  | 1     |
| 5,001 - 7,500                   | 11.83    | 6             | 8.25     | 4        | 16.63    | 8          | 8.00     | 2         | . 1     | 0       |       | (     |
| 7,501 - 10,000                  | 26.43    | 7             | 49.00    | 2        | 11.27    | 11         | 4.00     | 1         | . ]     | 0       |       | (     |
| 10,001 - 15,000                 | 52.50    | 18            | 7.00     | 1        | 35.36    | 11         | 85.00    | 1         |         | 0       |       | (     |
| 15,001 - 20,000                 | 24.94    | 17            | 16.00    | 1        | 27.00    | 2          |          | 0         | 85.00   | 1       | 19.00 | 1     |
| 20,001 - 25,000                 | 31.82    | 11            | 7.00     | 1        | 138.00   | 1          | 90.00    | 2         | 136.00  | 1       |       | (     |
| 25,001 - 30,000                 | 101.93   | 15            | 32.00    | 1        |          | 0          |          | 0         |         | 0       |       | (     |
| 30,001 - 35,000                 | 47.13    | 8             | h        | 0        | 40.00    | 1          |          | 0         | . 1     | 0       |       | (     |
| 35,001 and over                 | 120.88   | 8             | 1. 1     | 0        | 100.00   | 2          | ii       | 0         | . 1     | 0       |       | (     |

| How would you characterize the number of psychiatric hours    |       |         |  |  |
|---|-------|---------|--|--|
|   | Count | Percent |  |  |
| They are nonexistant to Inadequate                            | 72    | 23.5%   |  |  |
| We definitely could use more hours based on our campus needs. | 160   | 52.1%   |  |  |
| We are about where we should be for this size campus.         | 74    | 24.1%   |  |  |
| We have more psychiatric consulting hours than we need.       | 1     | 0.070   |  |  |
| Total   | 307   | 100.0%  |  |  |

Based on your experience has there been an increase in the past year in the number of students coming for counseling that are already taking psychiatric medications? (D411)

|       | Count | Percent |
|-------|-------|---------|
| Yes   | 310   | 85%     |
| No    | 53    | 15%     |
| Total | 363   | 100%    |

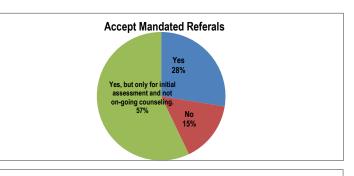


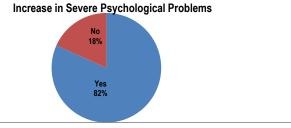
| Does your Counseling Center accept referrals for mandatory counseling? (D412) |       |         |  |  |
|---|-------|---------|--|--|
| 5 ( )   | Count | Percent |  |  |
| Yes   | 95    | 28%     |  |  |
| No  | 53    | 15%     |  |  |
| Yes, but only for initial assessment from specific sources, and not on-       |       |         |  |  |
| going counseling.   | 197   | 57%     |  |  |
| Total   | 345   | 100%    |  |  |
| Missing   | 18    |         |  |  |
| Total Survey Sample   | 363   |         |  |  |

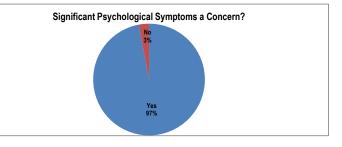
| Do you believe the number of students with severe psychological<br>problems on your campus has increased in the past year? (D413) |       |         |  |  |  |
|---|-------|---------|--|--|--|
|   | Count | Percent |  |  |  |
| Yes   | 268   | 82%     |  |  |  |
| No  | 60    | 18%     |  |  |  |
| Total   | 328   | 100%    |  |  |  |
| Missing   | 35    |         |  |  |  |
| Total Survey Sample   | 363   |         |  |  |  |

| Is the number of students with signficant psychological<br>problems a growing concern in your center or on campus? |       |         |  |  |  |
|--|-------|---------|--|--|--|
|  | Count | Percent |  |  |  |
| Yes  | 329   | 97%     |  |  |  |
| No   | 10    | 3%      |  |  |  |
| Total  | 339   | 100%    |  |  |  |
| Missing  | 24    |         |  |  |  |
| Total Survey Sample  | 363   |         |  |  |  |

| If yes, what actions, if any, has your center take                          |               |            |
|---|---------------|------------|
|   |               | þ          |
| handle this problem? (Check all that apply) (MR                             | 415)<br>Count | Percent    |
| Increased training for staff in working with difficult cases (in-service or |               |            |
| external workshops)   | 192           | 52.9%      |
| Increased training for staff in time-limited therapy to help manage         |               |            |
| case loads better   | 83            | 22.9%      |
| Increased counseling staff  | 119           |            |
| Increased psychiatric consulting hours                                      | 88            |            |
| Increased part-time counselors during busy time of year                     | 86            |            |
| Trained faculty and others on campus to help them make more                 |               | 20.170     |
| appropriate and timely referrals  | 206           | 56.7%      |
| Served on a Student Assistance Committee that includes varied               | 200           | 50.7 /0    |
| campus personnel  | 171           | 47.1%      |
| Offered psycho-educational assistance on a center webpage                   | 171           |            |
| Choree psycho-cedecational assistance on a center webpage                   | 103           | 50.4%      |
| Provided psychologically oriented columns for the student newspaper         | 68            | 10 70/     |
| Expanded external referral network  | 158           |            |
| Expanded external referral network  |               |            |
|   | 6             |            |
| Other (Specify Below)   | 23<br>363     | 6.3%       |
| Total Survey Sample   | 363           | İ          |
| Other Specified   |               |            |
| Classroom outreach  |               |            |
| Created new positions but not funded  |               |            |
| Developed more coordination with other student affairs professionals to     | identify and  | d interven |
| Developing an early intervention team/alert system                          |               |            |
| Freshman Presentations  |               |            |
| half time doctoral intern began this year; emails to students during high   | pressure tir  | nes of the |
| hired a case manager/referral coordinator                                   |               |            |
| hired staff with more advanced training/experience                          |               |            |
| implementing a triage system and defining scope of service more clearl      |               |            |
| Improving student health insurance plan design and community referral       | resources     |            |
| in person triage of all requests for service                                |               |            |
| increase group counseling   |               |            |
| Outreach activities in residences   |               |            |
| Programming   |               |            |
| referring students off campus for long term treament                        |               |            |
| Screening days  |               |            |
| see more students for longer term treatment                                 |               |            |
| self help library   |               |            |
| staff has over extended itself  |               |            |
| Staff inservice on diagnosis/assessment                                     |               |            |
| Student affairs partnerships  |               |            |
| Suicide Gatekeeper Program  |               |            |
| web self-assessments  |               |            |
| พบม อบกานออบออกกับไได้อ   |               |            |







When you hospitalize a student for psychological reasons, do you believe it is legally permissable to notify the schools Chief Student Affairs Officer (or other appropriate administrator) without client consent. (D416)

|                     | Count | Fercent |
|---------------------|-------|---------|
| Yes                 | 100   | 30.3%   |
| No                  | 230   | 69.7%   |
| Total               | 330   | 100.0%  |
| Missing             | 33    |         |
| Total Survey Sample | 363   |         |

When you hospitalize a student for psychological reasons, do you believe it is legally permissable to notify parents or other significant relative(s) without client consent? (D417)

|                     | Count | Percent |
|---------------------|-------|---------|
| Yes                 | 131   | 39.8%   |
| No                  | 198   | 60.2%   |
| Total               | 329   | 100.0%  |
| Missing             | 34    |         |
| Total Survey Sample | 363   |         |

If yes, do you believe it is legally permissable to notify parents or other significant relative when you hospitalize a student for psychological reasons, who handles the notification? (D418)

|  | Count | Percent |
|--|-------|---------|
| We do the notification no matter what the hospital does. | 57    | 43.5%   |
| Only the the hospital or the clinic the notification     | 27    | 20.6%   |
| Other  | 74    | 56.5%   |
| Total  | 131   | 100.0%  |

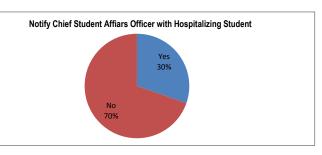
When a student is a suicidal risk but appropriate for treatment (as oposed to hospitalization or referral to an outside agency) would you seek the students permission to inform family members or others who might be in a position to provide some additional support? (D419)

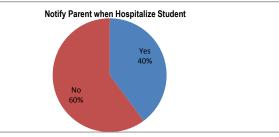
|   | Count | Percent |
|---|-------|---------|
| Generally, Yes  | 268   |         |
| Generally, No   | 51    | 15.1%   |
| Other (Specify Below)   | 19    | 5.6%    |
| Total   | 338   | 100.0%  |
| Missing   | 25    |         |
| Total Survey Sample   | 363   |         |
|   | Count |         |
| Case by Case Basis  | 6     |         |
| depends   | 2     |         |
| depends on family dynamics                                      | 1     |         |
| Depends on situation (e.g., living arrangement)                 | 1     |         |
| depends on students perception of relationships w/ such others  | 1     |         |
| If clinically appropriate.                                      | 1     |         |
| Occasionally, dependent upon specific case                      | 1     |         |
| only if notification and involvement of parents seemed helpful  | 1     |         |
| Only with client permission                                     | 1     |         |
| Sometimes depending on severity of risk                         | 1     |         |
| sometimes, depending on circumstances, and with consent of stud | 1     |         |
| Yes when appropriate  | 1     |         |

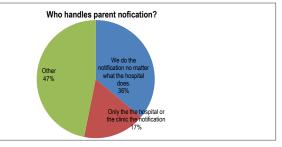
| If yes, how successful have you or your staff been in<br>obtaining client's permission? (D420) |       |         |
|--|-------|---------|
|  | Count | Percent |
| Not very successful  | 1     | 1.5%    |
| Successful some of the time  | 95    | 32.2%   |
| Successful most of the time  | 199   | 67.5%   |
| Total  | 295   | 100.0%  |
| Missing  | 68    |         |
| Total Survey Sample  | 363   |         |

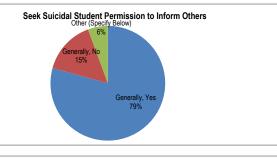
In cases where clients are not of legal age and are a suicidal risk (but not appropriate for hospitalization) and will not give you permission to notify family (in your state) is it leaglly permissiable to do so? (D421)

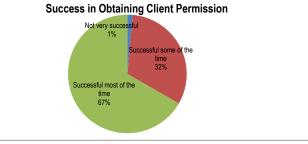
|                     | Count | Percent |
|---------------------|-------|---------|
| Yes                 | 263   | 81.9%   |
| No                  | 58    | 18.1%   |
| Total               | 321   | 100.0%  |
| Missing             | 42    |         |
| Total Survey Sample | 363   |         |









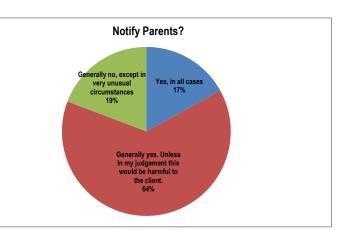


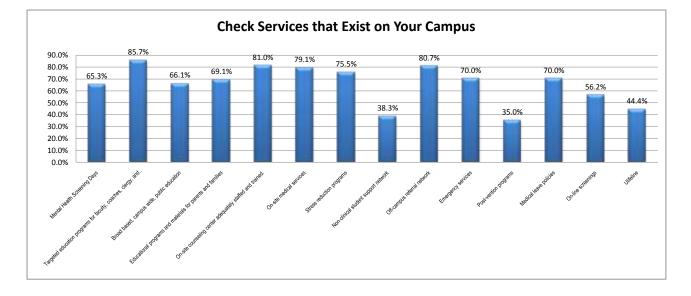
| In such cases would you notify parents? (D422)                     |       |         |
|--|-------|---------|
|  | Count | Percent |
| Yes, in all cases  | 53    | 17.0%   |
| Generally yes. Unless in my judgement this would be harmful to the |       |         |
| client.  | 199   | 63.8%   |
| Generally no, except in very unusual circumstances                 | 60    | 19.2%   |
| Total  | 312   | 100.0%  |
| Missing  | 51    |         |
| Total Survey Sample  | 363   |         |

Do you have written guidelines for notifying parents in high risk situations? (D423)

|                     | Count | Percent |
|---------------------|-------|---------|
| Yes                 | 100   | 29.9%   |
| No                  | 235   | 70.1%   |
| Total               | 335   | 100.0%  |
| Missing             | 28    |         |
| Total Survey Sample | 363   |         |

| Check the services that exist on your campus:                 | (MR426)        |                               |
|---|----------------|-------------------------------|
|   | Yes<br>(count) | Percent<br>of Total<br>Sample |
| Mental Health Screening Days                                  | 237            | 65.3%                         |
| Targeted education programs for faculty, coaches, clergy, and |                |                               |
| student/resident advisors                                     | 311            | 85.7%                         |
| Broad based, campus wide, public education                    | 240            | 66.1%                         |
| Educational programs and materials for parents and families   | 251            | 69.1%                         |
| On-site counseling center adequately staffed and trained.     | 294            | 81.0%                         |
| On-site medical services                                      | 287            | 79.1%                         |
| Stress reduction programs                                     | 274            | 75.5%                         |
| Non-clinical student support network                          | 139            | 38.3%                         |
| Off-campus referral network                                   | 293            | 80.7%                         |
| Emergency services  | 254            | 70.0%                         |
| Post-vention programs   | 127            | 35.0%                         |
| Medical leave policies  | 254            | 70.0%                         |
| On-line screenings  | 204            | 56.2%                         |
| Ulifeline   | 161            | 44.4%                         |





|   | Yes<br>(count)         | Percent<br>of Total<br>Sample |  |
|---|------------------------|-------------------------------|--|
| General student evaluation forms                              | 287                    |                               |  |
| Pre and Post testing  | 88                     |                               |  |
| Post therapy assessment of goal attainment                    | 72                     |                               |  |
| Other (Specify Below)   | 28                     | 7.7%                          |  |
| MR427_4 Other (Specify Below)                                 |                        |                               |  |
| all campus survey   |                        |                               |  |
| ASIST software assessing each session                         |                        |                               |  |
| caf at inatke and then closure                                |                        |                               |  |
| client evaluation form  |                        |                               |  |
| client satisfaction surveys                                   |                        |                               |  |
| Client termination discussion                                 |                        |                               |  |
| GAF scores (count = 2)  |                        |                               |  |
| MY Student Body Evaluation Data                               |                        |                               |  |
| on line anonymous survey                                      |                        |                               |  |
| online satisfaction survey once a semester                    |                        |                               |  |
| OQ-45 (count = 2)   |                        |                               |  |
| Periodic statisfaction surveys, on-going critical incident re | porting, review and re | sponse,                       |  |
| pre-post testing for our meditation groups                    |                        |                               |  |
| Psych testing data  |                        |                               |  |
| Satisfaction Survey (count = 2)                               |                        |                               |  |
| SCL45   |                        |                               |  |
| SLOs IEPs   |                        |                               |  |
| solicitation of outside grants, relationship with residence h | nall staff and Campus  | police,                       |  |
| Some programs look at retention, grades, etc.                 |                        |                               |  |
| Student Voice   |                        |                               |  |
| Surveys   |                        |                               |  |
| Termination summaries (count = 2)                             |                        |                               |  |
| web based survey for entire campus                            |                        |                               |  |

Does your center's evaluation form include a question that asks students if counseling has helped with their academic performance? (D428) Count Percent 302 83.2%

|      |               |                                      | nseling                                       | has help  | ed  |
|------|---------------|--------------------------------------|---|---|---|
| Mean | Median        | Mode                                 | Max   | Min   | Total   |
| 63.6 | 65            | 40                                   | 100   | 10  | 223   |
|      | onded positiv | onded positively? (NA<br>Mean Median | onded positively? (NA429)<br>Mean Median Mode | onded positively? (NA429)<br>Mean Median Mode Max | onded positively? (NA429)<br>Mean Median Mode Max Min |

(MR430)

|   | Yes<br>Count | Percent<br>of Total<br>Sample |
|---|--------------|-------------------------------|
| On-campus mail/US mail  | 56           | 15.4%                         |
| Local home telephone/Fax  | 156          | 43.0%                         |
| Cell Phone  | 228          | 62.8%                         |
| E-mail  | 155          | 42.7%                         |
| Appointment for on-going counseling arranged at the end of intake | 256          | 70.5%                         |

Yes

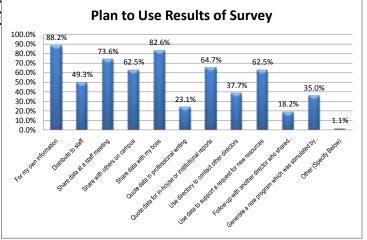
# **Technology and Information Use**

| Do you make use of computers in your Cer<br>following functions? (Check all that apply) |     | f the   |
|---|-----|---------|
|   | Yes | Percent |
| Scheduling  | 287 | 79.1%   |
| Billing   | 35  | 9.6%    |
| Maintaining client case notes   | 221 | 60.9%   |
| Program to output clinician's caseloads and turnover                                    | 123 | 33.9%   |
| Database on services/activities   | 252 | 69.4%   |
| Electronic mail   | 304 | 83.7%   |
| On-line services  | 178 | 49.0%   |
| Other (Specify Below)   | 21  | 5.8%    |
| Other Specified   |     |         |
| communications withfaculty and staff  |     |         |
| Comptuter based outcome measurement   |     |         |
| couseling web site  |     |         |
| data collection   |     |         |
| EMR starting in June  |     |         |
| on line groups  |     |         |
| on line survey re service satisfaction  |     |         |
| Outcome Assessment  |     |         |
| peer tutor-tutee matching   |     |         |
| powerpoint presentations  |     |         |
| Research, publications, grants  |     |         |
| staff time sheets for human resources   |     |         |
| testing   |     |         |
| transcription of digitally-dictated evaluations   |     |         |
| Type notes  |     |         |
| web portal site for students  |     |         |
| webpage   |     |         |
| webpage of information  |     |         |
| Website - educational   |     |         |
| writing but not storing case notes  |     |         |

| What type of services do you offer on-line? (MF                      | R432)          |                               |  |
|--|----------------|-------------------------------|--|
|  | Yes<br>(count) | Percent<br>of Total<br>Sample |  |
| Mental health screenings   | 204            |                               |  |
| Self-help pamphlets to be downloaded                                 | 223            | 61.4%                         |  |
| Electronic support groups  | 3              |                               |  |
| On-line counseling   | 2              |                               |  |
| Chat rooms around specific themes for students                       | 4              |                               |  |
| Other (Specify Below)  | 23             | 6.3%                          |  |
| Other Specified:   |                |                               |  |
| downloadable stress reduction info                                   |                |                               |  |
| echug  |                |                               |  |
| general information about our Center                                 |                |                               |  |
| group marketing, general info on center & staff, parents page        |                |                               |  |
| links to mental health resources                                     |                |                               |  |
| Links to other resources   |                |                               |  |
| links to web resources   |                |                               |  |
| Mental health information on website                                 |                |                               |  |
| mental health links on college website                               |                |                               |  |
| Online interactive workshops   |                |                               |  |
| On-line workshops  |                |                               |  |
| outreach/on line workshops   |                |                               |  |
| power point workshops  |                |                               |  |
| program registration, writing contests, student grant applications   |                |                               |  |
| psychoeducation and links  |                |                               |  |
| psycho-educational materials on website                              |                |                               |  |
| Resources for Faculty/Staff  |                |                               |  |
| SII, MBTI  |                |                               |  |
| some counseling via email for students on Study Abroad               |                |                               |  |
| stress reduction exercises   |                |                               |  |
| Ulifeline  |                |                               |  |
| we link to many of these, but to not "offer" them with our resources |                |                               |  |
| website information abut services and programs                       |                |                               |  |

| If yes, how many homepage hits did you have I | ast year? | ? (NA43 | 4)      |
|---|-----------|---------|---------|
|   | Mean      | Median  | Mode    |
| Number of Hits                                | 23477     | 7021    | 100,000 |

| How do you plan on using the results of this survey? (Check               |                |                               |  |  |
|---|----------------|-------------------------------|--|--|
|   | Yes<br>(count) | Percent of<br>Total<br>Sample |  |  |
| For my own information  | 320            | 88.2%                         |  |  |
| Distribute to staff   | 179            | 49.3%                         |  |  |
| Share data at a staff meeting   | 267            | 73.6%                         |  |  |
| Share with others on campus   | 227            | 62.5%                         |  |  |
| Share data with my boss   | 300            | 82.6%                         |  |  |
| Quote data in professional writing  | 84             | 23.1%                         |  |  |
| Quote data for in-house or institutional reports                          | 235            | 64.7%                         |  |  |
| Use directory to contact other directors                                  | 137            | 37.7%                         |  |  |
| Use data to support a request for new resources                           | 227            | 62.5%                         |  |  |
| Follow-up with another director who shared information in the survey      | 66             | 18.2%                         |  |  |
| Generate a new program which was stimulated by ideas shared in the survey | 127            | 35.0%                         |  |  |
| Other (Specify Below)   | 4              | 1.1%                          |  |  |
| Other Specified   |                |                               |  |  |
| Center assessment plan data   |                |                               |  |  |
| To be determined  |                |                               |  |  |



# Information to Share

| enter directors often develop new policies, prepa | e something in writing to d | lefend a practice, advocat | te for a position, or justify a | new request. If you have | ave documents |
|---|-----------------------------|----------------------------|---------------------------------|--------------------------|---------------|
|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |
| FORMATION REMOVED - NOT FOR PUBLIC DISTRIBUTION   |                             |                            |                                 |                          |               |
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|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |
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|   |                             |                            |                                 |                          |               |
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|   |                             |                            |                                 |                          |               |
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|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |
|   |                             |                            |                                 |                          |               |

\_\_\_\_\_ Plese provide us with your thoughts on key strategic issues for the Association for University and College Counseling Center Directors INFORMATION REMOVED - NOT FOR PUBLIC DISTRIBUTION

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| Suggestions for changes next year's survey: Add any items you would like ot see included (LA439) |
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